

Grupo UNACEM

2Q2026 Conference Call

August 18th, 2026



Presenting today



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Corporate CEO



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Corporate CFO



Disclaimer...



Please note that this presentation might disclose some forward-looking statements related to Grupo based on currently known facts, expectations and forecasts, circumstances and assumptions regarding future events. Many factors could cause the future results, performance or achievements of Grupo to be different from those expressed or assumed herein, so this should be considered for reference only.

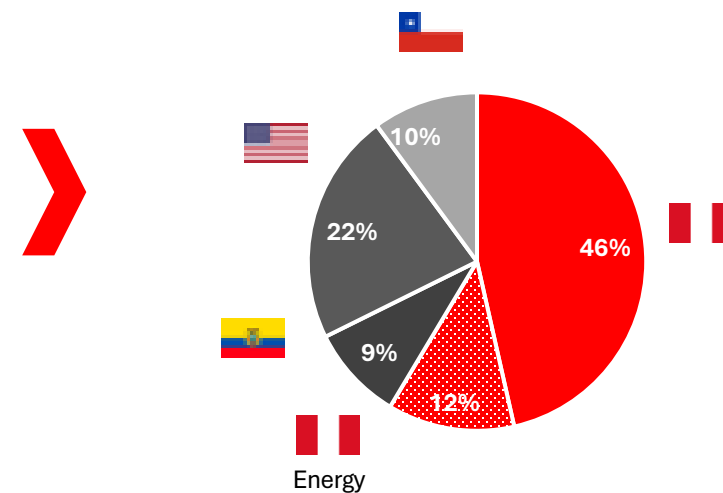
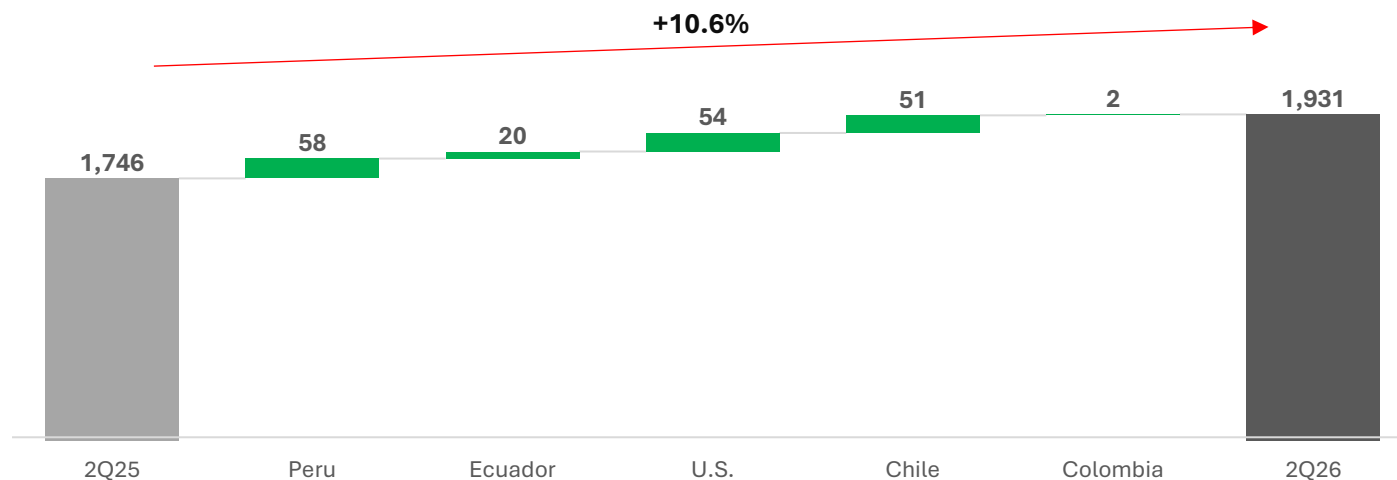
2Q2026 HIGHLIGHTS

- ○ Revenues increased +10.6% YoY
- EBITDA increased +19.7% YoY
- Net Income increased +65.5% YoY
- Net leverage ratio: 3.15x, higher compared to 4Q25 (3.04x)

Strong revenues growth driven by higher volumes and prices across our operations

2Q26 Revenues by country

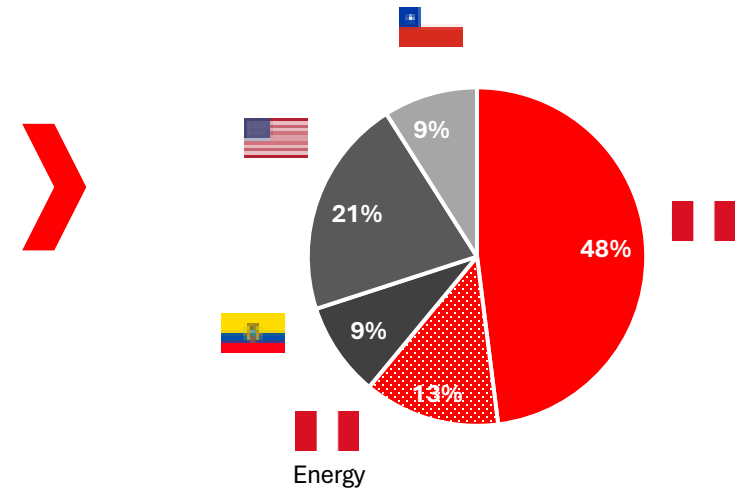
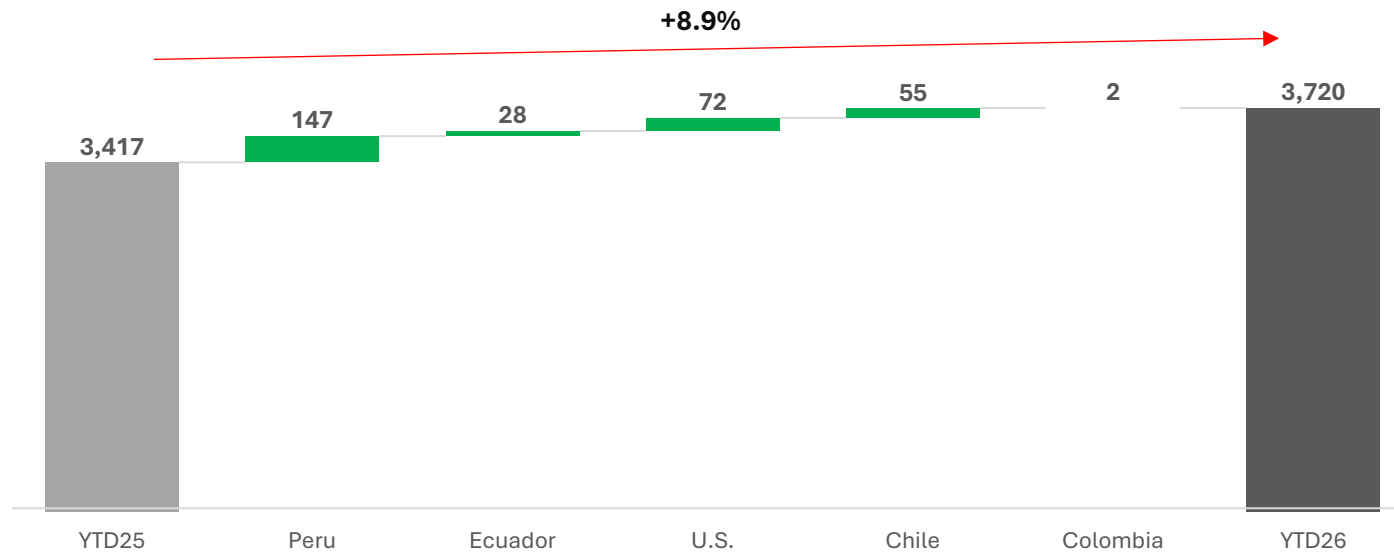
PEN million, %



YTD revenue growth sustained by solid operational performance across all geographies

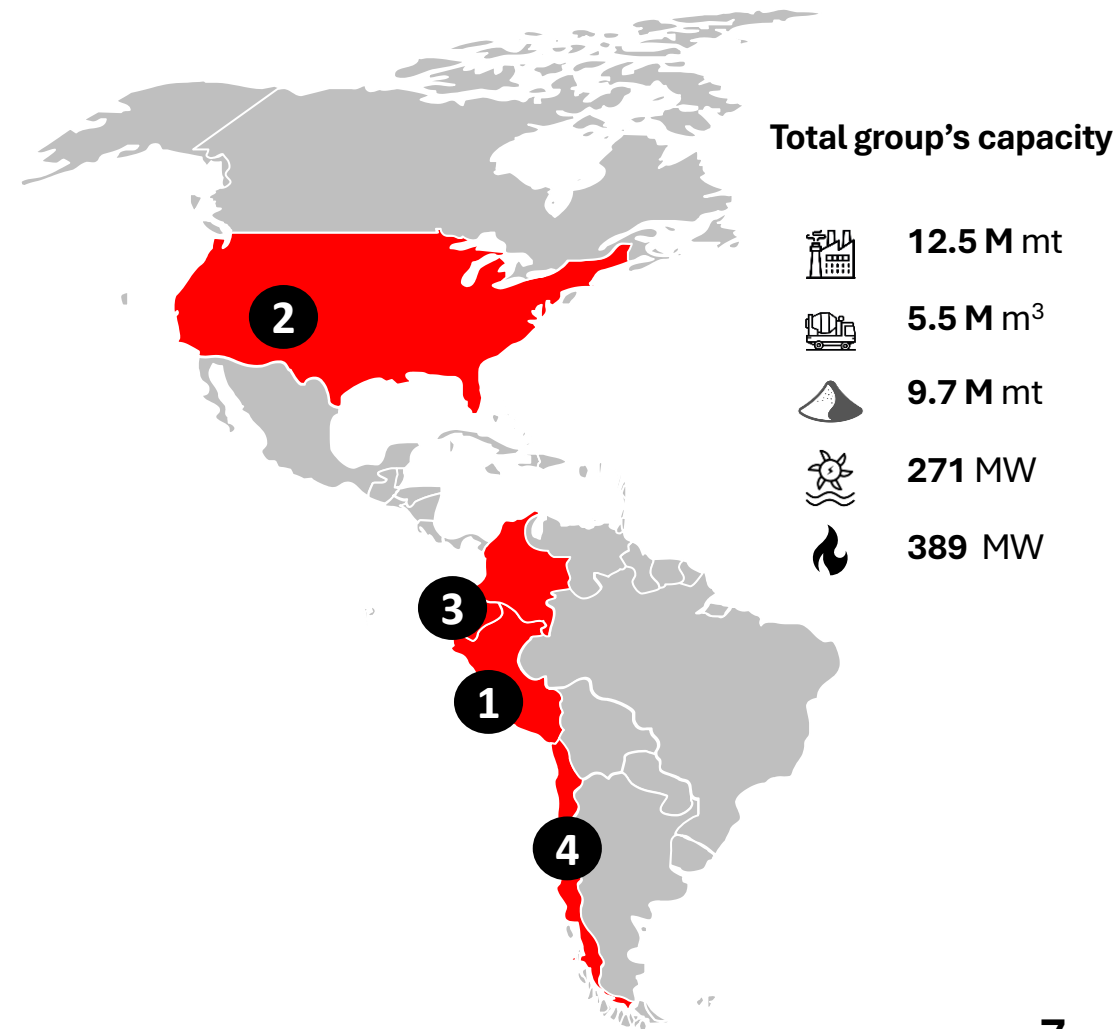
YTD Revenues by country

PEN million, %



Strong volumes performance in 2Q26 and YTD

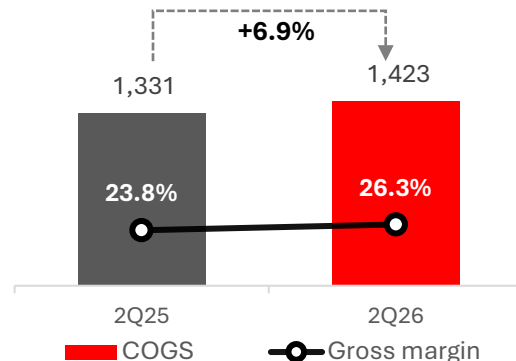
	Volume 2Q26	Volume YTD
1 	+6.4%  1.5 M mt  501k m ³  1,498 GWh	+8.6%  2.9 M mt  1.0 M m ³  2,799 GWh
2 	+11.8%  370k mt  349k m ³  571k mt	+13.6%  696k mt  604k m ³  959k mt
3 	+14.9%  347k mt  63k m ³	+13.1%  652k mt  121k m ³
4 	+63.6%  216k mt  292k m ³	+36.6%  353k mt  587k m ³



Gross margin expanded to 26.3%, despite higher SG&A and the absence of non-recurring income

2Q26 COGS & Gross margin

PEN million, %

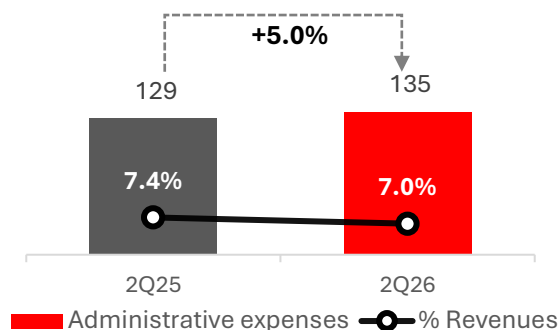


6.9% COGS increase & higher gross margin:

- **Higher cement costs in Ecuador** due to increased fuel and energy costs
- **Lower cement costs at UNA NA** following completion of annual maintenance at both plants in 1Q26
- **Higher energy and cement margins** in Peru and Chile

2Q26 Administrative expenses

PEN million, %

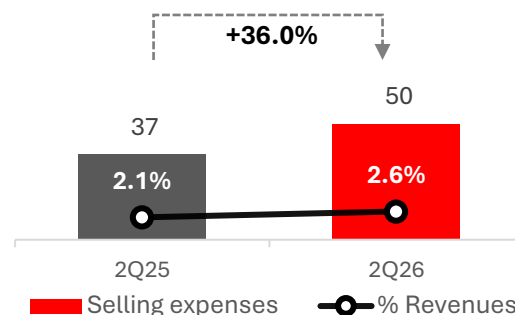


5.0% Administrative expenses increase:

- **Higher consultancies** supporting the development of the long-term business plans across all business units
- **Higher personnel expenses at UNA NA** to strengthen administrative operations
- **As a % of total sales**, administrative expenses dropped to 7.0%

2Q26 Selling expenses

PEN million, %

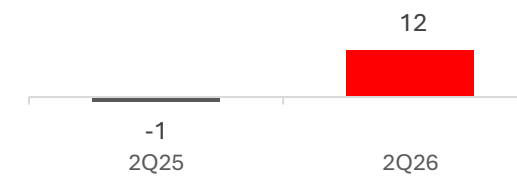


36.0% Selling expenses increase:

- **Higher innovation services** and advertising costs to strengthen Peru's commercial strategy
- **As a % of total sales**, selling expenses reached 2.6%

2Q26 Other expenses and (income), net

PEN million

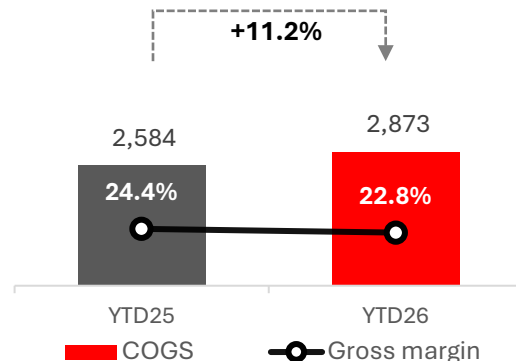


Other expenses and (income), net :

- **Lower other income** as higher insurance indemnification income in Peru and a one-time efficiency bonus at CELEPSA were recorded in 2Q25
- **Higher other expenses** reflecting demurrage charges at Peru

YTD gross margin remained pressured by the Camisea energy cost impact in 1Q26

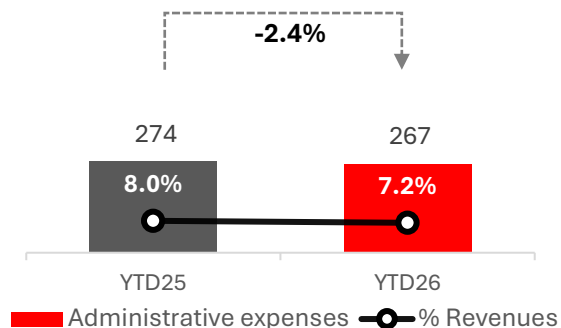
YTD COGS & Gross margin
PEN million, %



11.2% COGS increase & lower gross margin:

- **Higher energy costs** driven by increased volumes sold and higher marginal cost, following the incident at the Camisea duct in 1Q26
- **Partially offset by higher cement margins** in Peru and Chile

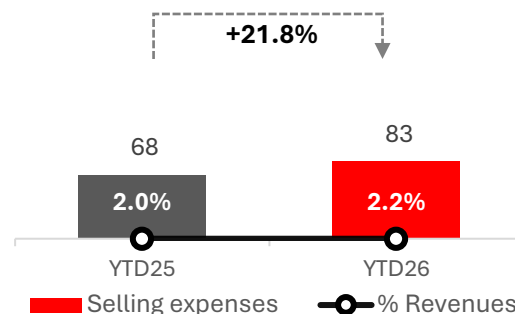
YTD Administrative expenses
PEN million, %



2.4% Administrative expenses decrease:

- **Higher consultancies** supporting the development of the long-term business plans across all business units
- **Lower personnel expenses** in Peru
- **As a % of total sales**, administrative expenses dropped to 7.2%

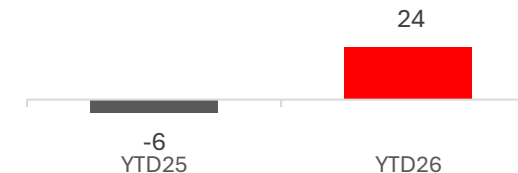
YTD Selling expenses
PEN million, %



21.8% Selling expenses increase:

- **Higher innovation services** and advertising costs to strengthen Peru's commercial strategy
- **Higher personnel expenses** in UNACEM NA
- **As a % of total sales**, selling expenses increased to 2.2%

YTD Other expenses and (income), net
PEN million



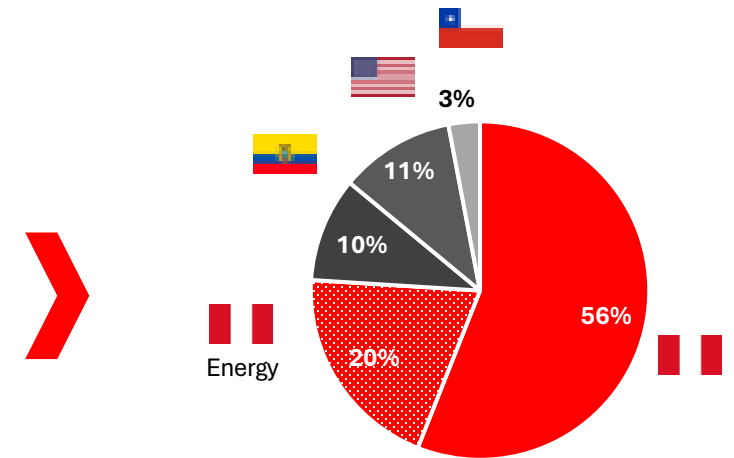
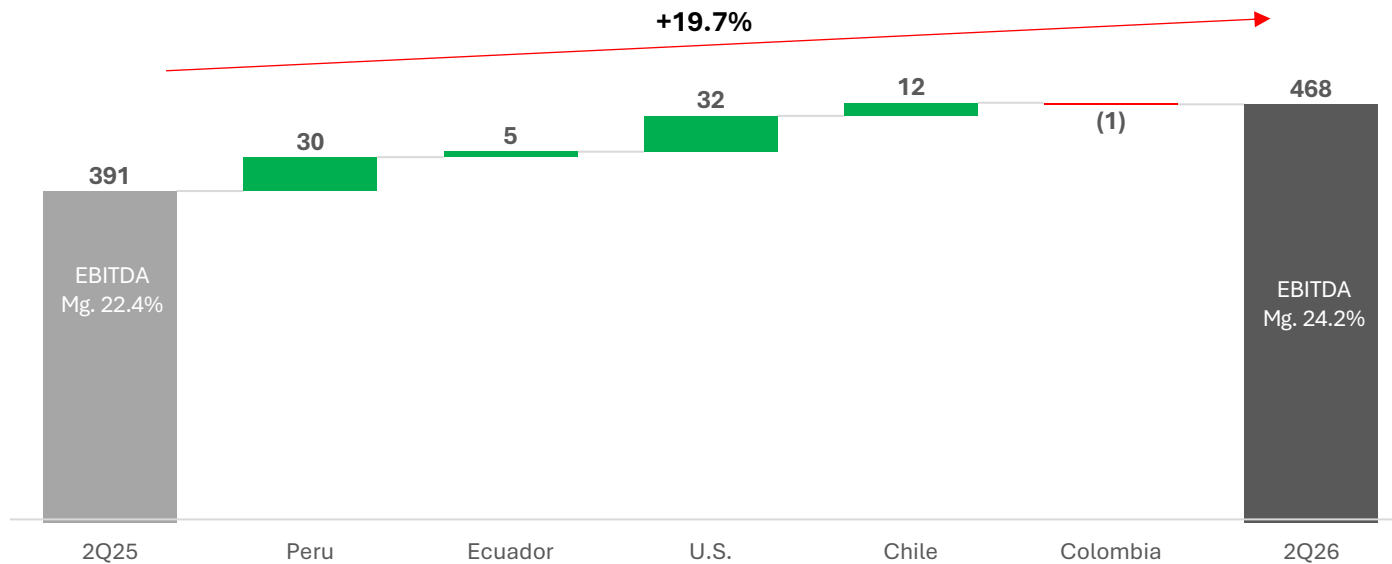
Other expenses and (income), net :

- **Lower other income** reflecting the absence of non-recurring income recorded in 2025, including tax and insurance recoveries in Peru
- **Higher other expenses** driven by personnel indemnifications and demurrage charges

Strong volume and price performance drove EBITDA margin recovery in 2Q26

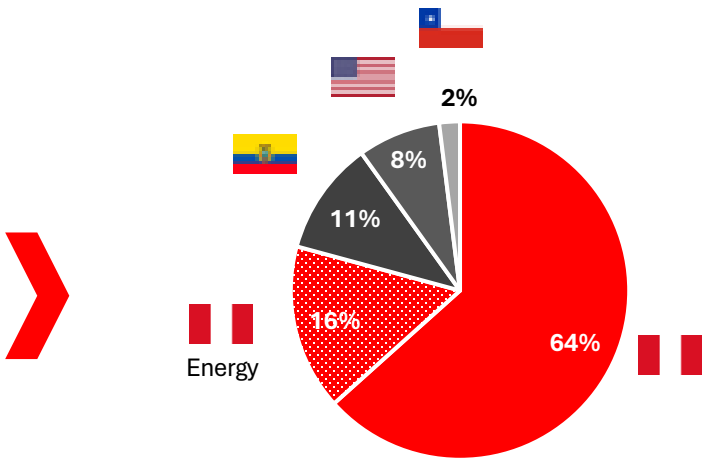
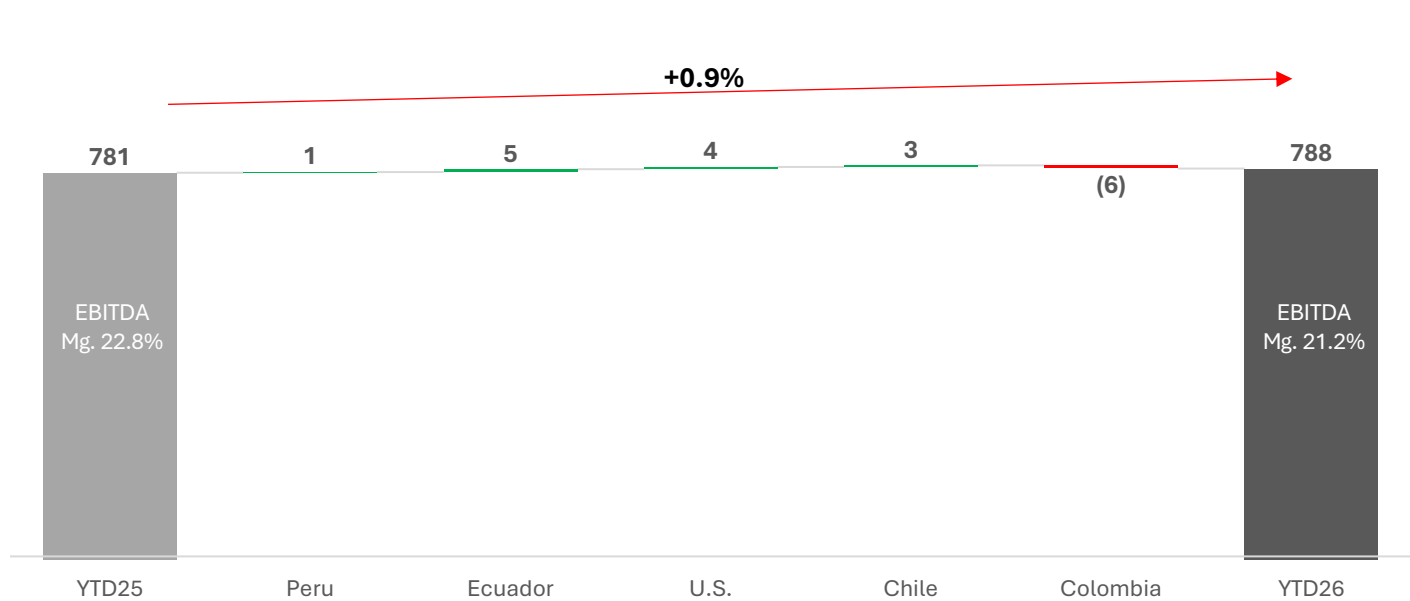
2Q26 EBITDA by country

PEN million, %



YTD EBITDA reflects the impact of the Camisea incident and weaker 1Q26 results across key geographies

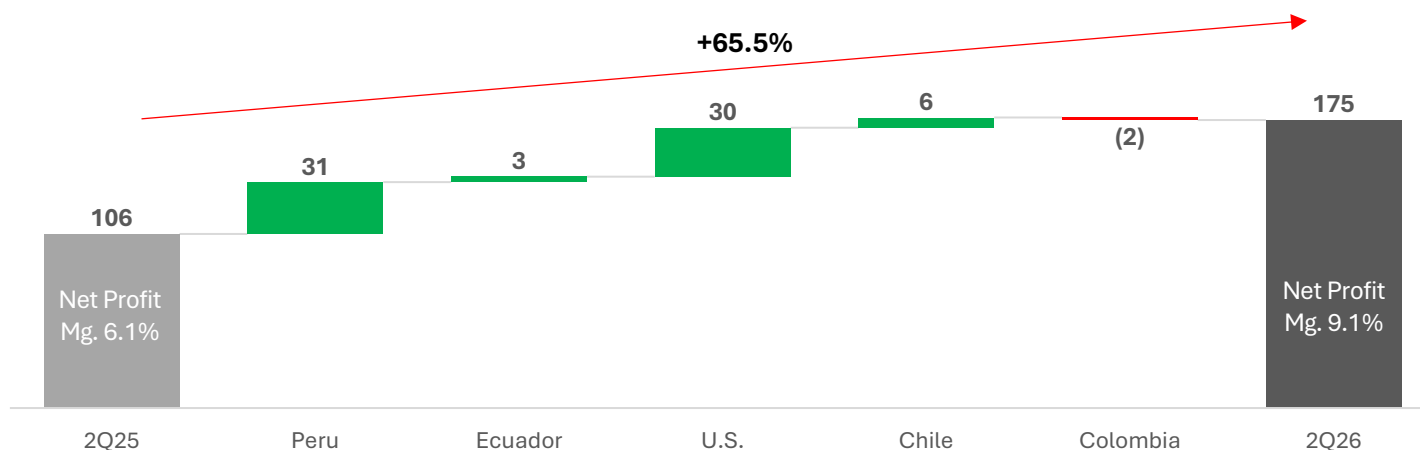
YTD EBITDA by country
PEN million, %



Improved operating margins and lower financial expenses drove net profit growth in 2Q26

2Q26 Net Profit

PEN million, %

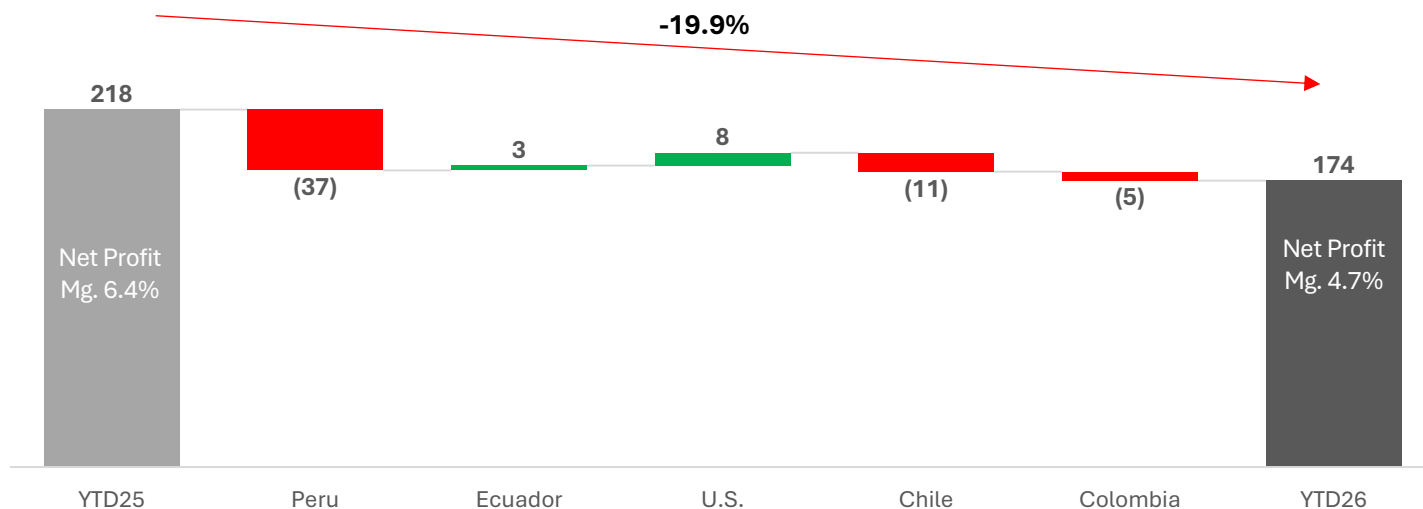


- **Higher operating margins** across cement and energy operations
- **Lower financial expenses** (2Q26: PEN 88 MM vs. 2Q25: PEN 102 MM)
- **Partially offset by lower foreign exchange gains** (2Q26: PEN 13.0 MM vs 2Q25: PEN 20.6 MM)

YTD Net Profit reflects the impact of the Camisea incident and FX effects

YTD Net Profit

PEN million, %

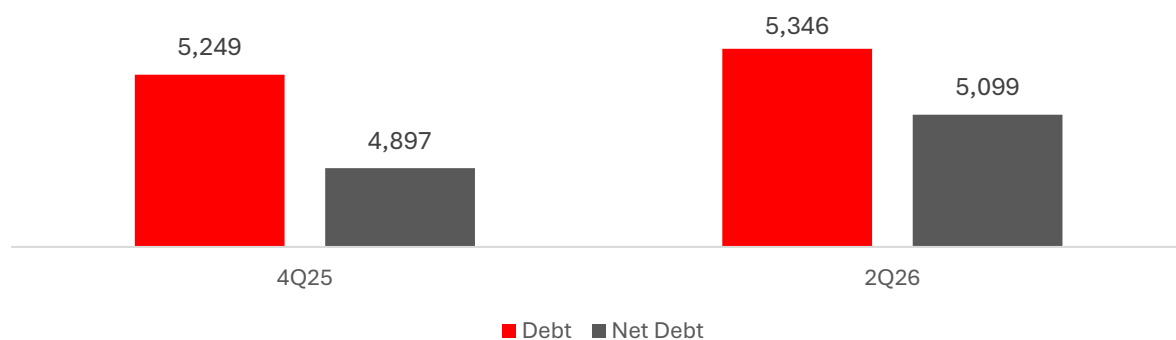


- **Lower operating margins** and **non-recurring income** recorded in 2025
- **Foreign exchange** went from a **gain** of PEN 48.8 MM as of 2Q25 to a **loss** of PEN 8.4 MM as of 2Q26
- Partially offset by **lower financial expenses** (as of 2Q26: PEN 175 MM vs. as of 2Q25: PEN 189 MM)

Consolidated debt increased in 2Q26 reflecting CAPEX execution, bringing the leverage ratio to 3.15x EBITDA

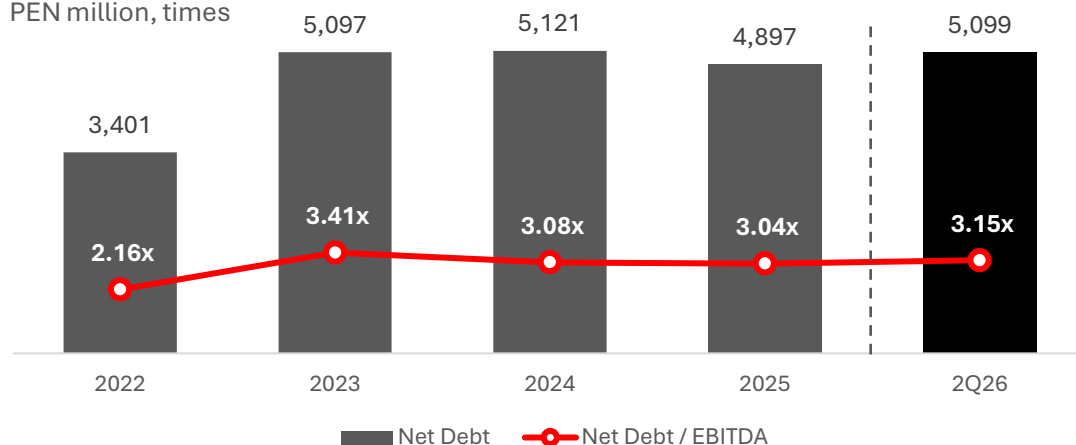
Total Debt and Net Debt

PEN million



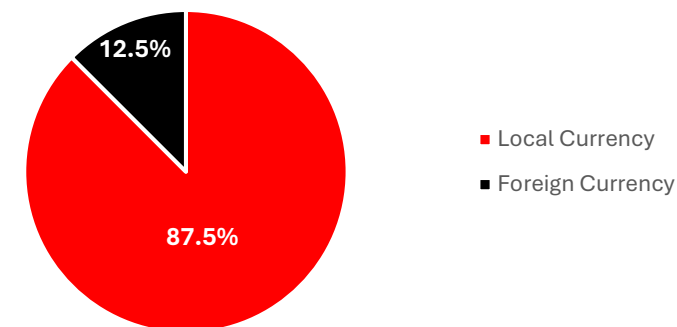
Net debt and leverage ratio

PEN million, times



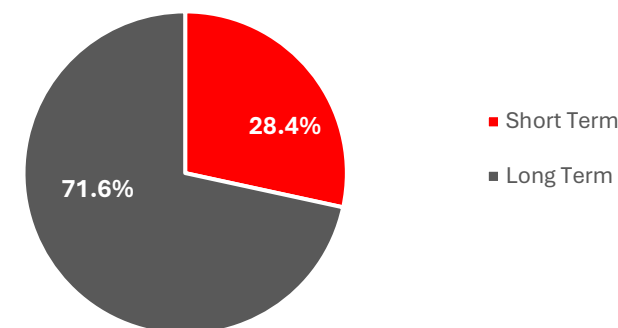
Total Debt FX Exposure 2Q26

%



Total Debt Maturity 2Q26

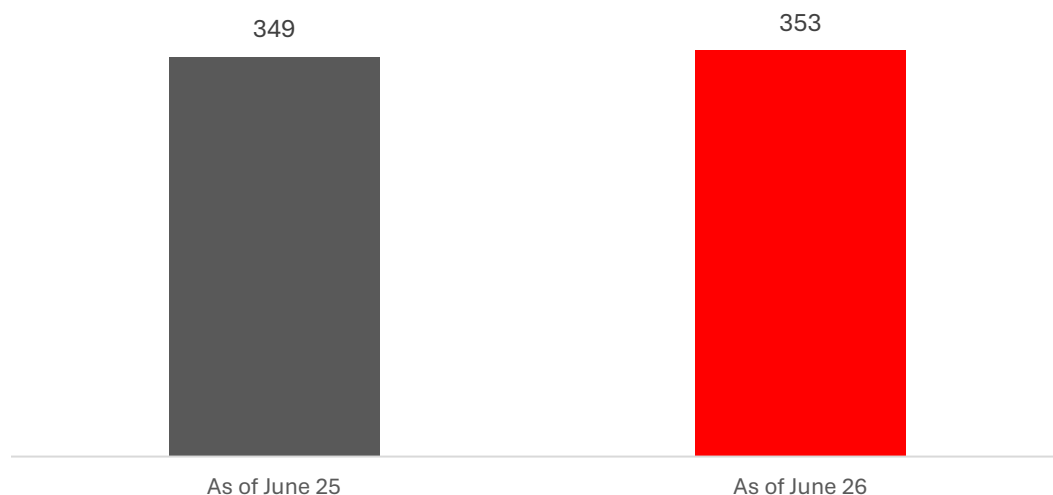
%



CAPEX execution in line with prior year, supporting strategic growth and sustainability initiatives

CAPEX as of June

PEN million



1


- New primary crusher
- Gas suspension absorber
- Roofing of the clinker fields
- Electrical line construction (Transmicem)
- Ecological conveyor belt system
- Construction of the lime plant
- Mixers and pump trucks

2


- Equipment and upgrades to existing buildings and infrastructure

3


- Projects to improve the use of the roller crusher
- Maneuvering yard

Q&A



Together we grow to build a sustainable world

