

# NEWSLETTER 2Q2025





# UNACEM CORP S.A.A. AND SUBSIDIARIES CONSOLIDATED

# 1. EXECUTIVE SUMMARY

UNACEM CORP S.A.A. and subsidiaries consolidated

(PEN million)

(1 ETT TIME OT)							
	2Q24	2Q25	Var. %	L12M 2Q24	L12M 2Q25	Var. %	
Revenues	1,667	1,746	4.7%	6,681	7,000	4.8%	
EBITDA	389	391	0.7%	1,546	1,633	5.7%	
EBITDA Margin	23.3%	22.4%		23.1%	23.3%		
Net Income	47	106	123.2%	382	529	38.4%	
Net Margin	2.8%	6.1%		5.7%	7.6%		

▶ Consolidated revenues for 2Q25 reached PEN 1,746 million, representing a 4.7% increase compared to 2Q24. This performance was primarily driven by the solid performance of the Latin American units. UNACEM Perú recorded greater cement dispatch volumes with stable prices. The energy platform recorded higher electricity sales volumes, particularly in the hydro segment. Operations in Chile recorded higher revenues from cement and ready-mix volumes. UNACEM Ecuador achieved higher revenues in both cement and ready-mix. These gains offset lower revenues in the U.S. due to lower volumes in Arizona.

Consolidated EBITDA for 2Q25 totaled PEN 391 million, up 0.7% from PEN 389 million in 2Q24. EBITDA margin declined to 22.4% in 2Q25, compared to 23.3% in the same period last year.

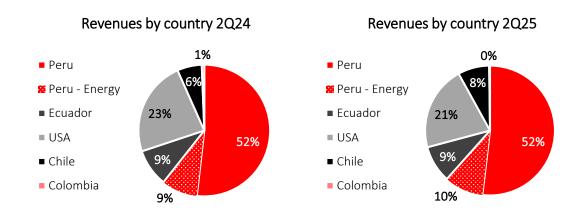
Net income for 2Q25 was PEN 106 million, showing a significant increase compared to PEN 47 million in 2Q24. This improvement was partly driven by a favorable foreign exchange effect, which shifted from a loss of PEN 15 million in 2Q24 to a gain of PEN 21 million in 2Q25. Additionally, during 2Q24 there was an extraordinary financial expense related to a tax process from previous years.

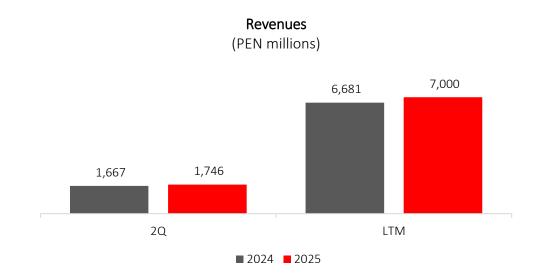


# 2. CONSOLIDATED FINANCIAL RESULTS

The Simple Reorganization, effective as of January 1, 2022, had no impact on the consolidated financial statements, as it involved only the distribution of assets and liabilities between UNACEM Corp and its subsidiaries.

# REVENUES







Consolidated revenues for 2Q25 amounted to PEN 1,746 million, a 4.7% increase compared to 2Q24. This growth was driven by:

### Peru

- + Higher cement volumes with slightly lower prices,
- + Higher energy sales,
- + Higher average concrete prices,
- Lower ready-mix volumes.

### Ecuador

- + Higher cement volumes and stable prices, and
- + Higher volumes and average prices for ready-mix.

### USA.

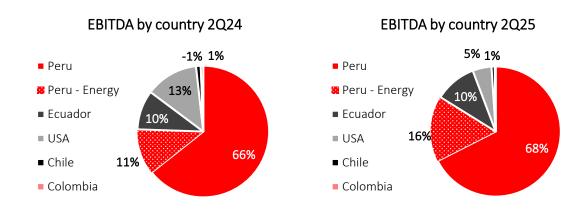
- + Higher cement volumes and prices in California,
- + Increased ready-mix volumes, despite;
- Lower cement volumes and prices in Arizona,
- Lower average ready-mix prices, and
- Lower aggregates volumes.

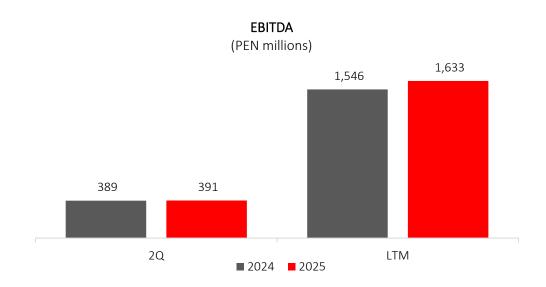
### Chile

- + Higher cement volumes and average prices,
- + Increased ready-mix volumes and average prices;
- Lower sales of large-scale precast products.



## EBITDA



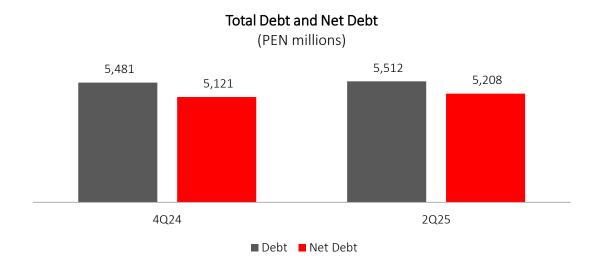


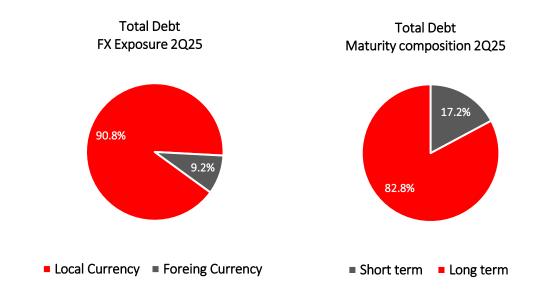
EBITDA for 2Q25 reached PEN 391 million, a 0.7% increase compared to PEN 389 million in 2Q24. EBITDA margin declined to 22.4%, from 23.3% in the same period last year, mainly due to higher fixed maintenance costs in the U.S. operation fully recognized in the quarter. Results from UNACEM Peru, Celepsa, UNACEM Ecuador, and operations in Chile both in cement and ready-mix showed improvements in operating margins, contributing positively to consolidated EBITDA.

LTM EBITDA reached PEN 1,633 million, 5.7% higher than in the same period of 2024. LTM EBITDA margin increased to 23.3% versus 23.1% from the previous year, driven by stronger cement and ready-mix volumes during the second half of 2024 across all Group operations. In addition, the energy business made a significant contribution to the portfolio, with the addition of new clients that boosted sales complemented by a non-recurring income recorded in 4Q24.



# DEBT



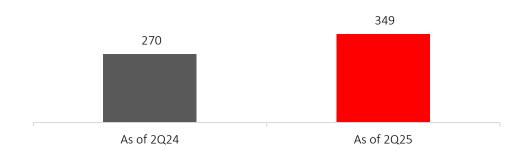


As of June 30, 2025, total debt was PEN 5,512 million, higher than at the end of 4Q24 while Net debt also increased, reaching PEN 5,208 million. The Net debt-to-EBITDA ratio was 3.19x, slightly above the level recorded at year-end 2024. Our ratios are in line with our current financial covenants. In terms of maturity, short-term debt represented 17.2% and long term debt 82.8%, reflecting a new profile following the refinancing of PEN 1,812 million by UNACEM Corp and UNACEM Peru executed at the end of 1Q25. The foreign currency exposure of total debt at the end of 2Q25 was 9.2%.



# CAPEX





As of June 2025, consolidated CAPEX amounted PEN 349 million, representing a 29.3% increase compared to the same period in 2024, in line with our long-term plan to ensure the sustainability of our businesses. Major fixed asset investments were related to projects such as the sulfur dioxide emission reduction system at Kiln 1 in Atocongo, the new primary crusher, and the construction of the new clinker storage yards in Atocongo and Condorcha at UNACEM Perú. Additionally, Celepsa completed a turbine upgrade at Termochilca, increasing its generation by 18 MW. Investments were made also in machinery and mixer trucks at UNACEM North America and UNICON Perú.



# 3. OPERATING RESULTS OF THE MAIN BUSINESS UNITS

	2Q24	2Q25	Var.
			2025/2024
	in thousands	in thousands	%
PERU			
Cement (t)	1,372	1,377	0.4%
Ready mixed (m <sup>3</sup> )	729	612	-16.1%
Energy (MWh)	871	930	6.8%
Revenues (S/)	1,011,047	1,075,270	6.4%
EBITDA (S/)	300,392	327,944	9.2%
ECUADOR			
Cement (t)	295	302	2.4%
Ready mixed (m <sup>3</sup> )	37	63	73.1%
Revenues (S/)	154,014	161,649	5.0%
EBITDA (S/)	38,567	40,712	5.6%
USA			
Cement (t)	324	331	2.2%
Ready mixed (m <sup>3</sup> )	254	275	8.1%
Aggregates (t)	406	367	-9.5%
Revenues (S/)	391,035	368,933	-5.7%
EBITDA (S/)	51,706	18,417	-64.4%
CHILE			
Cement (t)	113	132	16.8%
Ready mixed (m <sup>3</sup> )	170	276	62.5%
Revenues (S/)	100,535	136,293	35.6%
EBITDA (S/)	-4,580	3,151	-168.8%
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COLOMBIA	40.242	2.057	62.504
Revenues (S/)	10,313	3,867	-62.5%
EBITDA (S/)	2,489	899	-63.9%
Total Revenues (S/)	1,666,944	1,746,012	4.7%
Total EBITDA (S/)	388,574	391,123	0.7%



# PERÚ

- ▶ UNACEM Peru: During 2Q25, cement dispatch volumes reached 1,377 thousand tons, 0.4% above 2Q24 and clinker export revenues were 82.4% higher quarter-on-quarter, driven by higher volumes shipped to our clients. Total revenues of UNACEM Peru were PEN 677.1 million, reflecting a 3.6% increase over the same period. Higher dispatch volumes offset the slight decline in cement prices. Additionally, EBITDA for the quarter reached PEN 250.0 million, up 7.7% compared to 2Q24, with an EBITDA margin of 36.9%.
- ▶ UNICON Peru: Ready-mix dispatches totaled 612 thousand m³, down 16.1% from 2Q24. Revenues reached PEN 311.8 million, representing a 6.4% decline, while EBITDA fell 14.6% to PEN 21.7 million. This decrease was mainly due to lower volumes supplied to large infrastructure projects following the completion of works at the Chancay Port and the Jorge Chavez International Airport.
- ▶ Celepsa: In 2Q25, the consolidated energy business recorded hydroelectric generation of 750 GWh, up 32.0% from 2Q24, and thermal generation of 180 GWh, down 40.4% year-on-year. Total revenues reached USD 53.6 million, a 18.1% increase over 2Q24, driven by the addition of new clients to the portfolio. Consolidated energy platform EBITDA reached USD 16.8 million, up 40.8% compared to 2Q24, mainly explained by higher volumes as well as lower marginal energy costs in the market (USD 24.4/MWh versus USD 30.9/MWh in 2Q24).

### **ECUADOR**

UNACEM Ecuador: In 2Q25, revenues totaled USD 44.7 million, including the ready-mix operation, representing an 8.8% increase over 2Q24, with slightly higher average prices. Cement business recorded volumes of 302 thousand tons, up 2.4% from 2Q24, while ready-mix volumes reached 63 thousand m³ (versus 37 thousand m³ in 2Q24). In 2Q25, EBITDA was USD 9.4 million, 9.8% higher than in 2Q24.

# **USA**

▶ UNACEM North America (formerly Skanon): During the quarter, cement dispatch volumes reached 331 thousand tons, a 2.2% increase compared to 2Q24. Ready-mix volumes totaled 275 thousand m³, up 8.1% quarter-on-quarter, while aggregates volumes stood at 367 thousand tons, down 9.5% from 2Q24. Higher cement volumes and prices in California contributed to revenues of USD 101.9 million, 1.6% lower than in 2Q24 as the AZ market has declined slightly. EBITDA was USD 2.9 million, representing a 79.8% decrease from the previous year.

## **CHILE**

▶ During 2Q25, UNACEM Chile recorded cement dispatches of 132 thousand tons, 16.8% higher than in 2Q24. Revenues reached CLP 15,207 million, up 25.5% compared to the same period last year, with an average price increase of around 4%, as the construction



sector begins to show signs of recovery. EBITDA turned positive at CLP 576.1 million, compared to a loss of CLP 611.2 million in the second quarter of 2024.

▶ UNICON Chile: In 2Q25, ready-mix dispatches totaled 276 thousand m³, 62.5% higher than in 2Q24. This increase, combined with higher average prices, resulted in improved operating margins. Revenues reached CLP 25,477 million, up 80.1% compared to the same quarter last year, while EBITDA stood at CLP 664 million compared to CLP -667 million in 2Q24.

## 4. SHARES

## **UNACEMC1**

Return LTM*	2Q25	-4.9%	
Maximum quote	LTM / PEN	1.640	
Minimum quote	LTM / PEN	1.400	
Current quote	PEN per share	1.540	
Market capitalization	PEN million	2,538	
Shares	Number	1,648,000,000	

Source: BVL

## 5. IMPORTANT EVENTS

- The Board Meeting held on April 30th, 2025, approved a cash dividend payment of PEN 0.02 per ordinary share, which was paid starting on June 3rd, 2025. This dividend totaled PEN 32,236,570 on a total of 1,611,828,533 shares and corresponds to the accumulated results from the 2017 fiscal year. The dividend excluded the 36,171,467 shares held in Treasury to date.
- At the General Shareholders' Meeting held on June 30th, 2025, it was approved, by majority vote, the amortization of 48,000,000 treasury shares acquired through the Company's Share Buyback Programs, along with the corresponding reduction of the Company's share capital from PEN 1,648,000,000 to PEN 1,600,000,000. The excess amount paid over the nominal value for the 48,000,000 shares to be amortized—totaling PEN 25,653,971—was charged to the Retained Earnings account.
- On June 18, 2025, the Board of Directors approved the signing of the Concrete Products Production Agreement between UNACEM Perú S.A. (UNACEM Perú) and Unión de Concreteras S.A. (UNICON), effective July 1, 2025. Under this agreement, UNICON will produce, on behalf of and for UNACEM Perú, the ready-mix and all other concrete products it has traditionally manufactured. Additionally, UNICON will be responsible for the transportation and delivery of ready-mix and other concrete products from production plants to clients. This new model seeks to centralize commercial



management within UNACEM Perú while focusing on product quality and customer service in UNICON.

As a result of the contract's implementation, no significant effects are expected on UNACEM Corp S.A.A.'s separate or consolidated financial statements, nor any impact on the Group's existing financing agreements or its relationships with stakeholders.

The Board Meeting held on July 24th, 2025, approved a cash dividend payment of PEN 0.02 per ordinary share, to be paid starting on August 28, 2025. This dividend totaled PEN 32,000,000 on a total of 1,600,000,000 shares and corresponds to the accumulated results from 2017.