

**Unión Andina de Cementos S.A.A. & Subsidiaries**

UN-AUDITED Consolidated Interim Financial Statements

As of March 31, 2019, and December 31, 2018

**UNION ANDINA DE CEMENTOS S.A.A. AND SUBSIDIARIES**  
**Statement of Financial Position**

For the periods ended March 31, 2019 and December 31, 2018  
(In thousands of Soles)

	Notes	As of March 31, 2019	As of December 31, 2018
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	4	166,781	111,410
Other Financial Assets		-	-
<b>Trade Accounts Receivable and other accounts receivable</b>		<b>546,886</b>	<b>561,546</b>
Trade Accounts Receivable , net	5	415,841	421,374
Other Accounts Receivable , net	5	84,853	103,241
Accounts Receivable from Related Companies	5	29,879	25,157
Prepaid Expenses	5	16,313	11,774
Inventories	6	733,479	752,069
Biological Assets		-	-
Assets by Income Taxes		-	-
Other Non-Financial Assets	10	36,513	27,567
<b>Total Current Assets different than assets or groups of assets for its classified as held for sale or for distribution to owners</b>		<b>1,483,659</b>	<b>1,452,592</b>
Non-current assets or groups of assets for disposal Classified as Held for Sale		-	-
Non-current assets or groups of assets for its classified as held for distribution to owners		-	-
<b>Non-current assets or groups of assets for disposal Classified as Held for Sale or Held for distribution to owners</b>		<b>-</b>	<b>-</b>
<b>Total Current Assets</b>		<b>1,483,659</b>	<b>1,452,592</b>
<b>Non-Current Assets</b>			
Other Financial Assets		-	-
Investments in subsidiaries, joint ventures and associates		19,546	16,164
<b>Trade Accounts Receivables and other accounts receivables</b>		<b>51,870</b>	<b>42,619</b>
Trade Accounts Receivable		-	-
Other Accounts Receivable	5	43,953	38,661
Accounts Receivable from Related companies		-	-
Advanced payments	5	7,917	3,958
Biological Assets		-	-
Investment Property		-	-
Property, Plant and Equipment , net	7	7,212,122	7,250,243
Intangible Assets , net	8	210,547	215,350
Assets Deferred Income Tax	15(a)	149,188	151,691
Surplus value	9	1,166,155	1,166,873
Other Assets	10	128,021	127,094
<b>Total Non-current Assets</b>		<b>8,937,449</b>	<b>8,970,034</b>
<b>TOTAL ASSETS</b>		<b>10,421,108</b>	<b>10,422,626</b>

	Notes	As of March 31, 2019	As of December 31, 2018
<b>Liabilities and Stockholders' Equity</b>			
<b>Current Liabilities</b>			
Other Financial Liabilities	11	771,020	461,218
<b>Trade accounts payable and other payable accounts</b>		<b>748,046</b>	<b>801,118</b>
Trade Accounts Payable	12	454,802	524,530
Other Accounts Payable	12	204,342	125,955
Accounts payable to related companies	12	15,090	74,437
Deferred Income	13	73,812	76,196
Provision for Employee Benefits		-	-
Other provisions	14	61,983	55,054
Income tax liabilities		39,931	34,417
Other non-financial liabilities		-	-
<b>Total Current Liabilities different of Liabilities included groups of assets for disposal Classified as Held for Sale</b>		<b>1,620,980</b>	<b>1,351,807</b>
Liabilities included in asset groups classified as held for sale		-	-
<b>Total Current Liabilities</b>		<b>1,620,980</b>	<b>1,351,807</b>
<b>Non-Current Liabilities</b>			
Other Financial Liabilities	11	3,510,840	3,919,904
<b>Trade accounts payable and other payable accounts</b>		<b>17,579</b>	<b>86,802</b>
Trade Accounts Payable	12	360	2,319
Other Accounts Payable	12	15,104	11,592
Accounts payable to related companies	12	-	70,730
Deferred Income	13	2,115	2,161
Provision for Employee Benefits		-	-
Other provisions	14	69,193	77,389
Liabilities Deferred Income Taxes	15(a)	681,542	678,214
Other non-financial liabilities	23.1(i)(ii)	27,898	24,565
<b>Total Non-Current Liabilities</b>		<b>4,307,052</b>	<b>4,786,874</b>
<b>Total Liabilities</b>		<b>5,928,032</b>	<b>6,138,681</b>
<b>Stockholders' Equity</b>			
Capital Issued	16	1,818,128	1,646,503
Issuance Premiums		-38,019	-
Investment shares		-	-
Treasury Shares in portfolio		-	-
Other Capital Reserves		348,344	329,301
Accrued Results		2,052,260	1,967,159
Other Equity Reserves		150,640	167,518
<b>Shareholders' equity attribute to the owners of the Parent</b>		<b>4,331,353</b>	<b>4,110,481</b>
Non Controlling interest		161,723	173,464
<b>Total Stockholders' Equity</b>		<b>4,493,076</b>	<b>4,283,945</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>		<b>10,421,108</b>	<b>10,422,626</b>

**UNION ANDINA DE CEMENTOS S.A.A. Y SUBSIDIARIAS**  
**Income Statement**

For the periods ended March 31, 2019 and 2018  
(In thousands of Soles)

	Notes	For the specific quarter from January 1, to March 31, 2019	For the specific quarter from January 1, to March 31, 2018	For the cummulative period from January 1st to March 31, 2019	For the cummulative period from January 1st to March 31, 2018
Incomes from ordinary activities	17	994,149	879,055	994,149	879,055
Cost of Sales	17	-719,744	-603,028	-719,744	-603,028
<b>Profit (Loss) Gross</b>	<b>17</b>	<b>274,405</b>	<b>276,027</b>	<b>274,405</b>	<b>276,027</b>
Selling Expenses and distribution		-16,931	-12,759	-16,931	-12,759
Administrative expenses	18	-64,063	-78,702	-64,063	-78,702
Profit (Loss) in the write-off of financial assets carried at amortized cost		-	-	-	-
Other Operating Income		21,830	18,152	21,830	18,152
Other Operating Expenses		-11,913	-24,146	-11,913	-24,146
Other profit (loss)		-	-	-	-
<b>Profit (Loss) from operating activities</b>		<b>203,328</b>	<b>178,572</b>	<b>203,328</b>	<b>178,572</b>
Financial Income		10,012	4,900	10,012	4,900
Financial Expenses	19	-65,545	-66,915	-65,545	-66,915
Exchange differences, net		24,966	13,092	24,966	13,092
Share of Profit (Loss) in net results from Equity-Accounted Joint Ventures and related companies		308	647	308	647
Profit (Loss) arising from the difference between the previous book value and fair value of Reclassified financial assets accounted at fair value		-	-	-	-
Difference between the book value of the distributed assets and the book value of the divided payable		-	-	-	-
<b>Gains before Income tax</b>		<b>173,069</b>	<b>130,296</b>	<b>173,069</b>	<b>130,296</b>
Income tax expenses	15(b)	-53,347	-54,036	-53,347	-54,036
<b>Profit (Loss) Net of Continued Operations</b>		<b>119,722</b>	<b>76,260</b>	<b>119,722</b>	<b>76,260</b>
Profit (loss) net of the tax to the profit from discontinued operations		-	-	-	-
<b>Profit (loss) net of the year</b>		<b>119,722</b>	<b>76,260</b>	<b>119,722</b>	<b>76,260</b>
<b>Profit (Loss) net, attributable to :</b>					
Owners of the Parent		121,433	79,078	121,433	79,078
Non-controlling interest		-1,711	-2,818	-1,711	-2,818
<b>Net Profit (Loss) of the Year</b>		<b>119,722</b>	<b>76,260</b>	<b>119,722</b>	<b>76,260</b>

**UNION ANDINA DE CEMENTOS S.A.A. AND SUBSIDIARIES**  
**Statement of Comprehensive Income**  
For the periods ended March 31, 2019 and 2018  
(In Thousands of Soles)

Notes	For the specific quarter from January 1, to March 31, 2019	For the specific quarter from January 1, to March 31, 2018	For the cumulative period from January 1st to March 31, 2019	For the cumulative period from January 1st to March 31, 2018
<b>Net Profit (Loss) of the year</b>	<b>119,722</b>	<b>76,260</b>	<b>119,722</b>	<b>76,260</b>
<b>Components of other comprehensive income:</b>				
Net Change for Cash Flow Hedges	-	-	-	-
Hedges of a Net Investment in a Foreign Operation	-	-	-	-
Profit (Loss) in equity instrument investments at fair value	-2,617	-264	-2,617	-264
Exchange difference on translation of Foreign Operations	-	-	-	-
Net variation of non-current assets or groups of assets held for sale	-	-	-	-
Participation in other comprehensive income of related companies and joint ventures accounted for using the equity method	-	-	-	-
Revaluation Surplus	-	-	-	-
Actuarial Gain (Loss) on defined benefit pension plans	-	-	-	-
Changes in the fair value of financial liabilities attributable to changes in the credit risk of the liability	-	-	-	-
<b>Other Comprehensive Income Pre Tax</b>	<b>-2,617</b>	<b>-264</b>	<b>-2,617</b>	<b>-264</b>
<b>Income tax relating to components of other comprehensive income</b>				
Net Change for Cash Flow Hedges	-	-	-	-
Hedges of a Net Investment in a Foreign Operation	-	-	-	-
Profit (Loss) in equity instrument investments at fair value	-	-	-	-
Exchange difference on translation of Foreign Operations	-16,171	-2,560	-16,171	-2,560
Net variation of non-current assets or groups of assets held for sale	-	-	-	-
Participation in other comprehensive income of related companies and joint ventures accounted for using the equity method	-	-	-	-
Revaluation Surplus	-	-	-	-
Actuarial Gain (Loss) on defined benefit pension plans	-	-	-	-
Changes in the fair value of financial liabilities attributable to changes in the credit risk of the liability	-	-	-	-
<b>Sum of Income Tax-Related Components of other comprehensive income</b>	<b>-16,171</b>	<b>-2,560</b>	<b>-16,171</b>	<b>-2,560</b>
<b>Other Comprehensive Income</b>	<b>-18,788</b>	<b>-2,824</b>	<b>-18,788</b>	<b>-2,824</b>
<b>Total Comprehensive Income for the period , net of income tax</b>	<b>100,934</b>	<b>73,436</b>	<b>100,934</b>	<b>73,436</b>
<b>Comprehensive Income attributable to:</b>				
Owners of the Parent	104,555	75,569	104,555	75,569
Non-controlling interest	-3,621	-2,133	-3,621	-2,133
<b>Total Comprehensive Income of the Year, net</b>	<b>100,934</b>	<b>73,436</b>	<b>100,934</b>	<b>73,436</b>

**UNION ANDINA DE CEMENTOS S.A.A. AND SUBSIDIARIES**  
**Statement of Cash Flow**

Direct Method

For the periods ended March 31, 2019 and 2018

(In thousands of Soles)

	Notes	As of January 1st, 2019 to March 31, 2019	As of January 1st, 2018 to March 31, 2018
<b>Operating activities cash flows</b>			
<b>Types of cash collections from operating activities</b>			
Sale of Goods and Services		1,221,196	1,046,367
Royalties, fees, commissions and other income from ordinary activities		-	-
Contracts held for brokering or trading purposes		-	-
Lease and subsequent sales of such assets		-	-
Other Cash Receipts Related to Operating Activity		-	-
<b>Types of cash collections from operating activities</b>			
Suppliers of goods and services		-773,493	-627,097
Contracts held for brokering or trading purposes		-	-
cash payments to and on behalf of employees		-120,602	-113,831
Elaboration or acquisition of assets to be leased and other assets held for sale		-	-
Other Cash Payments Related to Operating Activity		-63,679	-30,022
<b>Cash flows and cash equivalents from (used in) Operating Activities</b>		<b>263,422</b>	<b>275,417</b>
Interests received (not included in the Investment Activities)		-	-
Interests paid (not included in the Investment Activities)		-50,816	-35,788
Dividends Received (not included in the Investment Activities)		-	-
Dividends Paid (not included in the Investment Activities)		-	-
Income tax (paid) reimbursed		-39,508	-71,812
Other cash collections (payments)		-	-
<b>Cash flows and cash equivalents from (used in) Operating Activities</b>		<b>173,098</b>	<b>167,817</b>
<b>Cash flows from investment activities</b>			
<b>Type of cash collections from investment activities</b>			
Reimbursement of loan repayment and loans granted to third parties		-	-
Loss of control of subsidiaries or other businesses		-	-
Sale of Equity-related Financial Instruments or debt of other entities		-	-
Derivatives contracts (Futures, Forwards or Options)		-	-
Sales of Interest in Joint Ventures, Net of the expropriated cash		-	-
Sale of Property, Plant and Equipment		12,666	2,159
Sale of intangible assets		-	-
Sale of other long- term assets		-	-
Government Subventions		-	-
Interests received		-	-
Dividends received		2,847	429
<b>Type of cash payments from investment activities</b>			
Advances and loans granted to third parties		-	-
Controlling interest of subsidiaries and other businesses		-	-
Purchase of Financial Instruments of equity or debt of other entities		-	-
Derivatives contracts (Futures, Forwards or Options)		-	-
Purchase of Subsidiaries, Net of cash acquired		-	-
Purchase of Joint Venture shares, Net of the cash acquired		-	-
Purchase of Property, Plant and Equipment	7(a)	-60,761	-36,199
Purchase of intangible assets	8(a)	-1,222	-502
Purchase of other long- term assets		-	-
Income tax (paid) reimbursed		-	-
Other cash receipts (payments) relating to Investment activities		-516	86
<b>Cash flows and cash equivalents from (used in) investing activities</b>		<b>-46,986</b>	<b>-34,027</b>
<b>Cash flows from Financing activities</b>			
<b>Type of cash collections from financing activities</b>			
Loan securing	11(u)	105,697	101,677

Changes to the subsidiaries ownership interest not resulting in the loss of control		-	-
Share issuance		-	-
Issuance of other Equity Instruments		-	-
Government Subventions		-	-
<b>Type of cash payments from financing activities</b>			
Loan Amortization or Repayment	11(u)	-177,951	-274,006
Leasing liabilities		-	-
Changes to the subsidiaries ownership interest not resulting in the loss of control		-	-
Redemption or repurchase of the entities' shares (Shares in the portfolio)		-	-
Acquisition of other equity interest		-	-
Interests paid		-	-
Dividends paid		-28,661	-23,595
Income tax (paid) reimbursed		-	-
Other cash receipts (payments) relating to financing activities		30,365	8,060
<b>Cash flows and cash equivalents from (used in) financing activities</b>		<b>-70,550</b>	<b>-187,864</b>
Increase (Decrease) in Net Cash and cash equivalents, before Changes in Foreign Exchange Rates		55,562	-54,074
Effects of Changes in Foreign Exchange Rates on Cash and Cash Equivalents		-191	-69
<b>Increase (Decrease) in Net Cash and Cash Equivalents</b>		<b>55,371</b>	<b>-54,143</b>
<b>Cash and cash equivalents at beginning of year</b>		<b>111,410</b>	<b>157,002</b>
<b>Cash and cash equivalents at end of year</b>	<b>4</b>	<b>166,781</b>	<b>102,859</b>

**UNION ANDINA DE CEMENTOS S.A.A. AND SUBSIDIARIES**  
**Statement of change in Stockholder's Equity**  
For the periods ended March 31, 2019 and 2018  
(In Thousands of Soles)

	Other Equity Reserves														Shareholders' equity attributable to the owners of the Parent	Non-controlling Interest	Total Stockholders' Equity		
	Capital Issued	Issuance Premiums	Investment shares	Treasury Shares in Portfolio	Other Capital Reserves	Accrued Results	Cash Flow Hedges	Investment Hedges, net of foreign businesses	Investments in equity instruments accounted at fair value	Exchange difference on translation of Foreign Operations	Non-current assets or groups of assets held for sale	Participation in other comprehensive income of related companies and joint ventures accounted for using the equity method	Revaluation Surplus	Actuarial Profit (Loss) on defined benefit pension plans				Changes in the fair value of financial liabilities attributable to changes in the credit risk of the liability	Subtotal
<b>Balance as of January 1, 2018</b>	1,646,503	-	-	-	329,301	1,859,385	-3,780	-	-	147,777	-	-	-	-	-	143,997	3,979,186	184,031	4,163,217
1. Changes in Accounting Policies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2. Correction of Errors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3. Restated Initial Balance	1,646,503	-	-	-	329,301	1,859,385	-3,780	-	-	147,777	-	-	-	-	-	143,997	3,979,186	184,031	4,163,217
<b>4. Changes in Stockholders' Equity:</b>																			
5. Comprehensive Income:																			
6. Gain (Loss) for the year						79,078											79,078	-2,818	76,260
7. Other Comprehensive Income:							-141			-3,368						-3,509	-3,509	685	-2,824
8. Comprehensive Income - Total year						79,078	-141			-3,368						-3,509	75,569	-2,133	73,436
9. Cash Dividends Declared						-21,405											-21,405	-1,148	-22,553
10. Equity Issuance (reduction)																			
11. Reduction or amortization of Investment shares																			
12. Increase (decrease) in Other Contributions by Owners																			
13. Decrease (Increase) for Other Distributions to Owners																			
14. Increase (Decrease) due to changes in the subsidiaries ownership interest not resulting in the loss of control																			
15. Increase (decrease) for transactions with Treasury Shares in Portfolio																			
16. Increase (Decrease) for Transfer and other Equity Changes						1											1	-	1
Total Equity Increase (decrease)						57,674	-141			-3,368						-3,509	54,165	-3,281	50,884
<b>Balance as of March 31, 2018</b>	1,646,503	-	-	-	329,301	1,917,059	-3,921	-	-	144,409	-	-	-	-	-	140,488	4,033,351	180,750	4,214,101
<b>Balance as of January 1, 2019</b>	1,646,503	-	-	-	329,301	1,967,159	-17,375	-	-	184,893	-	-	-	-	-	167,518	4,110,481	173,464	4,283,945
1. Changes in Accounting Policies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2. Correction of Errors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3. Restated Initial Balance	1,646,503	-	-	-	329,301	1,967,159	-17,375	-	-	184,893	-	-	-	-	-	167,518	4,110,481	173,464	4,283,945
<b>4. Changes in Stockholders' Equity:</b>																			
5. Comprehensive Income:																			
6. Gain (Loss) for the year						121,433											121,433	-1,711	119,722
7. Other Comprehensive Income:							-2,827			-14,051						-16,878	-16,878	-1,910	-18,788
8. Comprehensive Income - Total year						121,433	-2,827			-14,051						-16,878	104,555	-3,621	100,934
9. Cash Dividends Declared						-21,405											-21,405	-2,535	-23,940
10. Equity Issuance (reduction)																			
11. Reduction or amortization of Investment shares																			
12. Increase (decrease) in Other Contributions by Owners																			
13. Decrease (Increase) for Other Distributions to Owners																			
14. Increase (Decrease) due to changes in the subsidiaries ownership interest not resulting in the loss of control																	-8,826	8,826	-
15. Increase (decrease) for transactions with Treasury Shares in Portfolio																			
16. Increase (Decrease) for Transfer and other Equity Changes	171,625	-38,019			19,043	-6,101											146,548	-14,411	132,137
Total Equity Increase (decrease)	171,625	-38,019			19,043	85,101	-2,827			-14,051						-16,878	220,872	-11,741	209,131
<b>Balance as of March 31, 2019</b>	1,818,128	-38,019	-	-	348,344	2,052,260	-20,202	-	-	170,842	-	-	-	-	-	150,640	4,331,353	161,723	4,493,076

## Unión Andina de Cementos S.A.A. & Subsidiaries

### UN-AUDITED Consolidated Interim Financial Statements

As of March 31, 2019, and 2018

#### 1. Economic Activity

Unión Andina de Cementos S.A.A. (hereinafter "the Company" or "UNACEM") was incorporated in December 1967. Up to December 31, 2018, the Company was a subsidiary of Sindicato de Inversiones y Administración S.A. which holds 43.38 percent of the Company's issued capital, which in turn is a subsidiary of Inversiones JRPR S.A., ultimate parent of the consolidated economic Group.

At the General Shareholders' Meeting held on December 28, 2018, was approved the project to merge the Company as an absorbing company and Sindicato de Inversiones y Administración S.A. (SIA), Inversiones Andino S.A (IASA) and Inmobiliaria Pronto S.A. (PRONTO) as absorbed companies.

With a merger public deed, the Company will increase its subscribed and paid capital in S/ 171,624,203, that is, from S/ 1,646,503,408 to S/ 1,818,127,611, issuing 171,624,203 new common shares of the same nominal value as the existing ones (S/ 1.00 each), which will be distributed among the shareholders of the three companies absorbed according to their exchange ratios. As of April 30, 2019, the public deed of capital increase mentioned above has done its registration, see note 26.

After the corporate reorganization and the registration of the public deed of capital increase, Inversiones JRPR S.A. and Nuevas Inversiones S.A. would have 26.55 and 25.25 percent of the Company's shares, respectively. Inversiones JRPR S.A. is the Company's new parent company, which continues to be the ultimate parent of the Consolidate Economic Group.

The effective date of the merger was January 1, 2019, and includes: (i) the absorption of the Sindicato de Inversiones y Administración S.A. (SIA), Inversiones Andino S.A (IASA) and Inmobiliaria Pronto S.A. (PRONTO) by the Company, and (ii) the issuance of shares by the Company in favor of the shareholders of the absorbed companies, when the public deed of capital increase is registered.

The registered office of the Company is located at Av. Atocongo 2440, Villa María del Triunfo, Lima, Peru.

The Company's main activity is the production and sale, for local and foreign market, of all types of cement and clinker. For this purpose, the Company owns two plants located in Lima and Junín, whose annual production capacity is 6.7 million tons of clinker and 8.3 million tons of cement.

The consolidated financial statements of the Company and subsidiaries (hereinafter "The Group") as of the first quarter of 2019 were issued and approved by Management. In Management's opinion, the consolidated financial statements will be approved without modifications. The consolidated financial statements of 2018 have been approved by the Group Management.



## Notes to the consolidated financial statements (continued)

As of March 31, 2019, the consolidated financial statements include the financial statements of the Company and the following subsidiaries:

- Skanon Investments, Inc. – SKANON

It is an entity incorporated in February 2007, in the state of Arizona, United States of America, in which the Company directly and indirectly holds 94.54 and 93.34 percent shares of the capital stock, whose core business is investment in securities as of March 31, 2019 and December 31, 2018, respectively.

As of March 31, 2019, and December 31, 2018, SKANON holds a share in the capital of Drake Cement LLC (hereinafter "Drake Cement") of 94.04 percent. DRAKE Cement is an entity located in the United States of America, which main activity is the production and sale of cement in the states of Arizona and Nevada.

Additionally, SKANON holds 100 percent shares of the capital stock in Sunshine Concrete & Materials, Inc. ("Drake Materials"), an entity located in the state of Arizona in the United States of America which main activity is the sale of ready-mix concrete, sand and gravel.

Drake Cement along with other SKANON subsidiaries such as Drake Materials, Drake Aggregates LLC, MRM Equipment Leasing LLC and MRM Holdings LLC entered into contracts in 2015 with California Calportland Cement Company (hereinafter "CPC"). On the other hand, as of March 31, 2019, and December 31, 2018, SKANON has an agreement to participate in Desert Ready Mix.

- Inversiones Imbabura S.A. – IMBABURA

It is an entity incorporated in July 2014, Company's direct subsidiary, which holds 100 percent share of the capital stock. IMBABURA's main activity is the investment in securities in entities domiciled in Ecuador.

IMBABURA's subsidiaries are the entities from Unacem Ecuador S.A. group ("UNACEM Ecuador") and subsidiaries, whose percentage of participation is 98.89 percent in UNACEM Ecuador, whose main activity is the exploitation, industrialization of cement and its derivatives and related services.

- Compañía Eléctrica El Platanal S.A. – CELEPSA

It is an entity incorporated in December 2005, a direct subsidiary of the Company which holds 90 percent share of the capital stock. CELEPSA's main activity is the generation and sale of electricity using water resources.

CELEPSA directly and indirectly holds a 100 percent stake in the capital shares of Celepsa Renovables S.R.L., the company that owns the Marañón Hydroelectric Power Plant, located in the department of Huánuco, which began operations in the second quarter of 2017.

- Unión de Concreteras S.A. – UNICON Peru

It is an entity incorporated in December 1995, indirect subsidiary of the Company, through INVECO which holds 99.99 percent shares of the capital stock. UNICON Peru main activity is the development and commercialization of concrete, and to a lesser extent related product such as bricks, aggregates and concrete sleepers. For the production of concrete, UNICON Peru mainly requires cement, stone, sand and additives.

In July 2017, UNICON Peru acquired 100 percent shares of Union de Concreteras UNICON UCUE Cia. Ltda. (formerly Hormigonera Quito Cia. Ltda. and hereinafter "UNICON Ecuador"), see note 2.3.

## Notes to the consolidated financial statements (continued)

Additionally, in May 2018, UNICON Peru acquired 100 percent of Unicon S.A. (formerly Hormigones Independencia S.A. and hereinafter "UNICON Chile"), see note 2.2.

- **CONCREMAX S.A. - CONCREMAX**

It is an entity incorporated in March 1995, Company's indirect subsidiary, through INVECO holds 99.99 percent shares of the capital stock in UNICON Peru that at the same time holds 99.99 percent of the capital stock in CONCREMAX since October 10, 2011. CONCREMAX's main activity is the development and commercialization of concrete, and to a lesser extent related product such as pre-stressed beams, bagged products and aggregates.

- **Inversiones en Concreto y Afines S.A. - INVECO**

It is an entity incorporated in July 1996, a direct subsidiary of the Company, which holds 93.38 percent share of the capital stock. It is dedicated to investing in companies principally engaged in supplying ready mix, building materials and related activities through its subsidiary UNICON, Peru which holds 99.99 per cent shares, which in turn owns 99.99 percent of CONCREMAX S.A. And 100 percent of UNICON Ecuador, and 100 percent of UNICON Chile, all of them dedicated to the same activity.

- **Cementos Portland S.A. - CEMPOR**

It is a company incorporated in the city of Lima in July 2007, which is currently in the pre-operational stage. Its main activity is the exploitation and selling of limestone of the mining concession "El Silencio 8", located in the districts of Pachacamac, in the province and department of Lima.

In October 2018, the Company acquired 100 percent shares of the capital stock CEMPORT (see note 2. 1.)

Also, in the UNACEM Board Meeting held on April 26, 2019, approved the simple merger project between UNACEM as an acquiring company and Cementos Portland S.A.C. (CEMPOR) as an absorbed company and summon for a General Shareholders Meeting to be held on May 28th 2019 (see note 26)

- **Prefabricados Andinos Perú S.A.C. - PREANSA Peru**

It is an entity incorporated in October 2007, Company's direct subsidiary, that holds 50.02 percent share of the capital stock. PREANSA Peru's main activity is the manufactures of prestressed concrete structures and precast concrete, as well as their commercialization, both in Peru and abroad. PREANSA Peru holds 100 percent shares of the capital stock in Prefabricados Andinos Colombia S.A.S. (hereinafter "Preansa Colombia"), which entered into operations on November 1, 2016 to be dedicated to the manufacture and commercialization of prestressed and precast concrete structures in Colombia and abroad.

- **Prefabricados Andinos S.A. - PREANSA Chile**

It is an entity incorporated in November 1996, Company's direct subsidiary since January 2014, which holds 51 percent shares of the capital stock. The main activity of PREANSA Chile is the manufacture, sale and rental of all types of products especially concrete for industrial construction.

- **Transportes Lurín S.A. - LURIN**

It is an entity incorporated in June 1990, Company's direct subsidiary, which holds 99.99 percent share of the capital stock. LURIN's main activity is the investment in securities, mainly in Skanon Investment Inc. (it's an entity constituted in the United States of America).

## Notes to the consolidated financial statements (continued)

- **Generación Eléctrica de Atocongo S.A. - GEA**

It is an entity incorporated in May 1993, Company's direct subsidiary, which holds directly and indirectly 100 percent shares of the capital stock. GEA's main activity is to provide operating services in the Atocongo thermal plant owned by the Company, with an installed capacity of 41.75MW, as a consequence of the authorization granted by the Ministry of Energy and Mines to the Company to perform activities of power generation directly.
- **Depósito Aduanero Conchán S.A. - DAC**

It is an entity incorporated in July 1990, Company's direct subsidiary, which holds 99.99 percent share of the capital stock. DAC's main activity is to provide warehousing services, authorized customs warehouse for own and third parties goods, as well as the promotion of services, transportation, storage, management and delivery of cement manufactured by the Company.
- **Staten Island Company, Inc. - SIC**

It's a company incorporated in Arizona, United States in July 2017, is a direct subsidiary of the Company which holds 100 percent shares of the capital stock. SIC's main activity is the investment in real estate and has land in Las Vegas (Nevada) and Staten Island (New York).

During the year 2017, SIC acquired shares of Staten Island Terminals, Inc. and Staten Island Holding, Inc, all of the Group's purchases, as part of a corporate reorganization.
- **ARPL Tecnología Industrial S.A. - ARPL**

It is a company incorporated on August 2, 1949. ARPL's main activity is the provision of advisory services and technological assistance in the areas of engineering, geology, research, administrative management, market and finance, mainly to related companies that develop activities related to the cement industry. Likewise, it is dedicated to the provision of development services and computer support and laboratory services.

Until December 31, 2018 ARPL was a direct subsidiary of Inmobiliaria Pronto S.A. with a 100 percent share. As of January 1, 2019, as a result of the merger of the Company with Inmobiliaria Pronto S.A., ARPL becomes a direct subsidiary of the Company, as part of a corporate reorganization.

Likewise, ARPL owns 49.50 and 9.10 percent of the capital shares of VASA and INMA, respectively.
- **Vigilancia Andina S.A.A. - VASA**

It is a company incorporated in Peru on January 2, 1991. The main activity of VASA is to provide surveillance, control and security services in all types of facilities and buildings.

Until December 31, 2018, VASA was a direct subsidiary of Inversiones Andino S.A. with a participation of 50.50 percent of participation of the shares of capital and associate of ARPL with a participation of 49.50 percent of the shares of capital. As of January 1, 2019, as a result of the merger of the Company with Inversiones Andino S.A., VASA becomes a direct subsidiary of the Company, as part of a corporate reorganization
- **Inversiones Nacionales y Multinacionales Andinas S.A. - INMA**

It is a company incorporated in Peru on May 1, 1976. INMA's main activity is the leasing of parking spaces for employees of related companies.

Until December 31, 2018, INMA was a direct subsidiary of Inversiones Andino S.A. with a participation of 99.90 percent of participation of the shares of capital and associate of ARPL with a participation of 9.10 percent of the shares of capital. As of January 1, 2019, as a result of the merger of the Company with Inversiones Andino S.A., VASA becomes a direct subsidiary of the Company, as part of a corporate reorganization.

Notes to the consolidated financial statements (continued)

The table below shows the summary of the main items of the financial statements of subsidiaries controlled by the Group as of March 31, 2019 and December 31, 2018:

Entity	Main economic activity	Percentage of participation				Asset		Liabilities		Net Equity		Profit (loss)(vi)	
		2019		2018		2019	2018	2019	2018	2019	2018	2019	2018
		Direct	Indirect	Direct	Indirect	S/(000)	S/(000)	S/(000)	S/(000)	S/(000)	S/(000)	S/(000)	S/(000)
Inversiones Imbabura S.A. and Subsidiaries (i)	Cement	100.00	-	100.00	-	1,904,972	1,886,033	538,966	424,519	1,366,006	1,461,514	22,490	23,180
Skanon Investments Inc. and Subsidiaries (ii)	Cement and Concrete	86.26	8.28	85.06	8.28	1,331,887	1,345,607	733,630	738,302	598,257	607,305	(541)	(28,636)
Compañía Eléctrica El Platanal S.A. and Subsidiaries (iii)	Electrical Energy	90.00	-	90.00	-	1,242,495	1,250,133	531,058	554,257	711,437	695,876	15,516	11,577
Inversiones en Concreto y Afines S.A. and Subsidiaries (iv)	Concrete	93.38	-	93.38	-	1,021,285	1,049,522	581,940	614,766	439,345	434,756	6,300	7,371
Cementos Portland S.A., note 2.1	Cement	100.00	-	100.00	-	82,769	82,730	800	534	81,969	82,196	(227)	-
Prefabricados Andinos Perú S.A.C. and Subsidiary	Precast	50.02	-	50.02	-	70,730	76,556	41,248	47,183	29,482	29,373	18	(1,805)
Prefabricados Andinos S.A.	Precast	51.00	-	51.00	-	68,196	64,914	63,881	57,815	4,315	7,099	(3,259)	1,653
Staten Island Company, Inc and Subsidiaries (v)	Holding	100.00	-	100.00	-	68,479	61,538	2,693	2,645	65,786	58,893	30	30
ARPL tecnología Industrial S.A.	Services	100.00	-	-	-	40,823	-	8,855	-	31,968	-	(104)	-
Transportes Lurín S.A.	Services	99.99	-	99.99	-	35,186	35,206	11	18	35,175	35,188	(13)	(67)
Generación Eléctrica de Atocongo S.A.	Services	99.85	0.15	99.85	0.15	29,956	33,804	29,100	32,868	856	936	(80)	52
Inversiones Nacionales y Multinacionales Andinas S.A.	Services	99.90	9.10	-	-	18,240	-	4,972	-	13,268	-	(40)	-
Vigilancia Andina S.A.A.	Services	50.50	49.50	-	-	12,007	-	4,895	-	7,112	-	752	-
Depósito Aduanero Conchán S.A.	Services	99.99	-	99.99	-	1,495	1,634	896	923	599	711	(112)	(76)

(i) Imbabura's subsidiaries are: UNACEM Ecuador S.A. and Canteras y Voladuras S.A.

(ii) The main subsidiaries located in the United States of America are: Drake Cement, LLC, Sunshine Concrete & Materials, Inc., Maricopa Ready Mix, LLC, Ready Mix, Inc., and Desert Ready Mix.

(iii) CELEPSA's subsidiaries are: Ambiental Andina S.A. and Celepsa Renovables S.R.L.

(iv) INVECO's subsidiaries are: UNICON Peru, who in turn is a shareholder of Concremax, UNICON Ecuador, UNICON Chile. and Entrepisos Lima S.A.C. It should be noted that, UNICON Ecuador and UNICON Chile were acquired in July 2017 and May 2018, respectively, see note 2.2 and 2.3.

(v) SIC's subsidiaries are: Staten Island Terminals, Inc. and Staten Island Holding, Inc.

(vi) Balances as of March 31, 2019 compared to balances as of March 31, 2018.

## Notes to the consolidated financial statements (continued)

### 2. Business combinations and corporate reorganization

#### 2.1 Acquisition of Cementos Portland S.A.C. - (CEMPOR) -

On October 2018, the Group acquired 100 percent of the capital shares of CEMPOR, company domiciled in Peru which is in the pre-operational stage. Its main activity is the exploitation and selling of limestone of the mining concession "El Silencio 8", located in the districts of Pachacamac, in the province and department of Lima.

On November 26, 2018, the change of name of Cementos Portland S.A. was approved to Cementos Portland S.A.C.

The acquisition value was approximately US\$ 29,933,000 (equivalent to S/ 99,496,000), which was paid in full by the Company. On October 10, 2018, the Company took control of CEMPOR.

The Group acquired CEMPOR, taking advantage of the proximity to Atocongo Plant, in search of increasing competitiveness, sustainability and environmental improvement. Likewise, it seeks to generate synergies, optimize expenses and lengthen the useful life of quarries.

The fair value of CEMPOR's identifiable assets and liabilities as of the acquisition date were:

	<b>Fair values recognized at the date of acquisition S/(000)</b>
<b>Asset</b>	
Cash and cash equivalents	1
Trade and other receivable, net	479
Deferred income tax asset, note 15	6,162
Mining concessions and property, plant and equipment, net, note 7	103,812
Tax credit due to general sales tax	4,065
Other assets	7
	<u>114,532</u>
<b>Liabilities</b>	
Trade and other payables	132
Deferred income tax liability, note 15	14,823
Liability by Income tax	81
	<u>15,036</u>
<b>Net identifiable assets at fair value</b>	99,496
Goodwill generated on acquisition	-
	<u>99,496</u>
<b>Consideration transferred from the acquisition</b>	<u>99,496</u>

## Notes to the consolidated financial statements (continued)

	<b>Fair values recognized at the date of acquisition</b> S/(000)
Net cash incorporated with the subsidiary	7
Cash payment	(99,496)
<b>Net cash flow at the date of acquisition</b>	<u>(99,489)</u>
<b>Analysis of the cash flows of the acquisition</b>	
Transaction costs	(54)
Net cash incorporated with the subsidiary	7
<b>Net cash flow of acquisition</b>	<u>(47)</u>

The Group mainly used a discounted cash flow model to estimate the future cash flows expected from “El Silencio 8” concession of CEMPOR, based on the exploitation plans for the limestone reserves. The expected future cash flows are based on estimates of future production and prices of commodities, operating costs and capital expenditures anticipated using the reserve plan at the acquisition date.

From the date of acquisition, CEMPOR has contributed S/ 260,000 for losses before income taxes, for continued operations.

The costs of the CEMPOR purchase transaction for approximately US\$16,000 (equivalent to S/54,000) are included in the administrative expenses in the consolidated statement of income and are part of the operating cash flows in the consolidated statement of cash flows.

### 2.2 Acquisition of Unicon S.A. (UNICON, Chile), -

On May 2018, the Group acquired 100 percent of the capital stock of Hormigones Independencia S.A., a company domiciled in Chile, dedicated to the to the extraction, selection, processing, marketing and distribution of materials for the construction of all types of works, focused on cement, concrete, mortars and aggregates in general. During May 2018, the extraordinary shareholders' meeting decided to change the company name from Hormigones Independencia S.A. to Unicon Chile S.A.

UNICON Chile seven concrete plants strategically located in the northern, central and southern areas of Chile.

The approximate cost of the transaction was US\$ 21,980,000 (equivalent to S/ 72,006,000), which is subject to adjustments as of the closing date of June 19, 2018; likewise, the parties agreed to keep a retained fund for approximately US\$ 1,566,000 (equivalent to S/ 5,130,000), which is deposited in an Escrow Account in the Custodio Bank (Citibank) in favor of the seller, to cover price adjustments and possible contingencies for tax, labor and recoverability issues of accounts receivable. This escrow account will be released in favor of the seller to the extent that said contingencies prescribe according to a schedule established in the contract that expires in the month of April 2021.

On May 4, 2018, UNICON Peru took control of UNICON Chile, and disbursed the agreed compensation.

## Notes to the consolidated financial statements (continued)

On June 2018, an adjustment was made to the purchase price of US\$52,000 (equivalent to S/172,000) ton favor of UNICON Peru.

The fair value of UNICON Chile identifiable assets and liabilities as of the acquisition date were:

	<b>Fair values recognized at the date of acquisition</b> S/ (000)
<b>Asset</b>	
Cash and cash equivalents	2,381
Trade and other receivable, net	47,632
Inventories	3,715
Mining concessions and property, plant and equipment, net, note 7	40,853
Client list, note 8	18,216
Other assets	2,019
	<u>114,816</u>
<b>Liabilities</b>	
Trade and other payables	49,393
Deferred income tax liability, note 15	10,982
	<u>60,375</u>
<b>Net identifiable assets at fair value</b>	54,441
Goodwill generated on acquisition	17,393
	<u>71,834</u>
<b>Consideration transferred from the acquisition</b>	<u>71,834</u>
Net cash incorporated with the subsidiary	2,381
Cash payment	(72,006)
	<u>(69,625)</u>
<b>Net cash flow at the date of acquisition</b>	<u>(69,625)</u>
<b>Analysis of the cash flows of the acquisition</b>	
Transaction costs	(242)
Net cash incorporated with the subsidiary	2,381
	<u>2,139</u>
<b>Net cash flow of acquisition</b>	<u>2,139</u>

The Group used a discounted cash flow model to estimate the future cash flows expected for the list of UNICON Chile customers, based on the sales plans. The expected future cash flows are based on estimates of future production and prices of commodities, operating costs and capital expenditures anticipated using the sales plan at the acquisition date.

The goodwill of S/ 17,393,000 includes the value of the expected synergies derived from the acquisition. The goodwill has been fully allocated to the segment of concrete and prefabricated. Due to the contractual terms imposed in the acquisition,

## Notes to the consolidated financial statements (continued)

the list of customers meets the criteria to be registered as an intangible asset according to IAS 38 "Intangible Assets". Goodwill is not deductible for income tax purposes.

From the date of acquisition, UNICON Chile has contributed S/ 2,482,000 for losses before income taxes, for continued operations. If the business combination had been made at the beginning of the year 2018, ordinary income from continuing operations would have been S/ 201,266,000 and net losses before income tax of S/ 2,498,000.

The costs of UNICON Chile purchase transaction for approximately US\$75,000 (equivalent to S/242,000) are included in the administrative expenses in the consolidated statement of income and are part of the operating cash flows in the consolidated statement of cash flows.

### 2.3 Adquisition of Union de Concreteras UNICON UCUE Cia. Ltda. (UNICON Ecuador) -

In July 2017, the Group acquired 100 percent shares of Union de Concreteras Unicon Ucue Cia. Ltda. (formerly Hormigonera Quito Cia. Ltda. and hereinafter "UNICON Ecuador"), a company located in Ecuador that is not listed on the stock exchange, dedicated to the manufacture, sale, distribution and commercialization of ready-mixed concrete for construction.

The acquisition value was approximately US\$13,000,000 (equivalent to S/42,263,000), of which UNICON Peru disbursed S/41,429,000 and retained an amount of approximately S/834,000 for labor contingencies.

On July 18, 2017, the date on which UNICON Ecuador took control, the participation assignment agreement (hereinafter "the Contract") was signed, stipulating the terms and conditions for payment; between which the parties agreed to keep a retained fund for approximately US\$6,005,000 deposited in an Escrow Account of the Custodio Bank (Citibank N.A.) in favor of the seller, to cover price adjustments and possible contingencies for tax, labor, environmental issues, among others, which at the date of the evaluation amounts to US\$4,005,000 (equivalent to S/ 12,969,000). This fund is available to the seller and will be released to the extent that such contingencies prescribe according to a schedule established in the contract that expires in the year 2021.

The Group acquired UNICON Ecuador since it contributes to generate synergies with UNACEM Ecuador by developing an additional distribution channel. Likewise, it will represent important strategic opportunities for the Group that will allow to deliver products of greater added value to customers.



## Notes to the consolidated financial statements (continued)

The fair value of UNICON Ecuador identifiable assets and liabilities as of the acquisition date were:

	<b>Fair values recognized at the date of acquisition</b> S/ (000)
<b>Asset</b>	
Cash and cash equivalents	11
Trade and other receivable, net	15,257
Inventories	878
Mining concessions and property, plant and equipment, net, note 7	47,434
Other assets	1,366
	<u>64,946</u>
<b>Liabilities</b>	
Trade and other payables	4,183
Other financial liabilities	742
Deferred income tax liability, note 15	4,049
Other liabilities	16,277
	<u>25,251</u>
<b>Net identifiable assets at fair value</b>	<b>39,695</b>
Goodwill generated on acquisition	1,734
	<u>41,429</u>
<b>Consideration transferred from the acquisition</b>	<b>41,429</b>
Net cash incorporated with the subsidiary	11
Cash payment	(41,429)
	<u>(41,418)</u>
<b>Net cash flow at the date of acquisition</b>	<b>(41,418)</b>
<b>Analysis of the cash flows of the acquisition</b>	
Transaction costs	(198)
Net cash incorporated with the subsidiary	11
	<u>(187)</u>
<b>Net cash flow of acquisition</b>	<b>(187)</b>

In November 2017, an adjustment was made to the purchase price of US\$445,000 (equivalent to S/1,446,000) that was applied with the consideration paid.

From the date of acquisition, UNICON Ecuador contributed US\$449,000 (equivalent to S/1,456,000), for losses before income taxes, for continued operations.

The registered goodwill is mainly attributed to the expected synergies and other benefits of the combination of the assets and activities of UNICON Ecuador with the Group.

## Notes to the consolidated financial statements (continued)

The costs of the UNICON Ecuador purchase transaction for approximately US\$61,000 (equivalent to S/198,000) are included in the administrative expenses in the consolidated statement of income and are part of the operating cash flows in the consolidated statement of cash flows.

### 3. Summary of significant accounting policies

The accounting policies adopted to prepare the consolidated financial statement are consistent with those applied on December 31, 2018, except when otherwise indicated.

#### 3.1 Basis of preparation -

The Company Consolidated Interim Financial Statements have been prepared according to the IAS 34 Interim financial information issued by the International Accounting Standards Board (IASB), effective as of March 31, 2019 and December 31, 2018, respectively.

The Interim Consolidated Financial Statements have been prepared based on a historical cost basis, except for derivative financial instruments and the social benefits for retirement and eviction, that have been measured at fair value, based on the accounting records of each of the subsidiaries in the Group. The Consolidated Interim Financial Statements are presented in soles and all values are rounded to the nearest thousand (S/000), except when otherwise indicated.

The interim consolidated financial statements provide comparative information for earlier periods, however, does not include all information and disclosures required in the annual consolidated financial statements and should therefore be read in conjunction with the consolidated audited report as of and for the year ended on December 31, 2018.

#### 3.2 Basis of consolidation-

The interim consolidated financial statements include the financial statements of the Company and its subsidiaries as of March 31, 2019 and December 31, 2018.

Control criteria that the Group takes into account are described in the notes to the annual consolidated financial statements as of December 31, 2018.

#### 3.3 New accounting pronouncements, interpretations and modifications -

The accounting policies adopted while preparing the interim consolidated financial statements are consistent with those followed in the consolidated financial statements for the year ended December 31, 2018 for the adoption of new current standards as of January 1, 2019.

The Group has not yet early adopted any standards, interpretations or amendments issued, which is not yet effective.

#### - IFRS 16 "Leases"

IFRS 16 was issued in January 2016 and replaces IAS 17 Leases, IFRIC 4 Determination of whether an agreement contains a lease, SIC 15 Operating Leases-Incentives and SIC-27 Evaluation of the transactions essence that take the legal form of a lease. IFRS 16 sets out the principles for the recognition, valuation presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the current accounting for finance leases under IAS 17. The standard includes two recognition exceptions for lessees - leases of "low cost" assets (for example, personal computers) and short-term leases (for example, leases with a term of 12 months or less). On the start date of the lease, the lessee will recognize a liability for payments to be made for the lease (the liability for the lease) and an asset that

## Notes to the consolidated financial statements (continued)

represents the right to use the underlying asset during the term of the lease (that is, the asset for the right of use). The lessees will need to separately recognize the interest expense on the lease liability and the depreciation expense related to the asset for right of use.

The lessees must also re-measure the lease liability when certain events occur (for example, a change in the term of the lease, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the reassessment of the liability for the lease as an adjustment to the asset for the right of use.

The accounting of the lessor according to IFRS 16 is not substantially modified with respect to the current requirements of IAS 17. The lessors will continue to classify all leases using the same principles classification as in IAS 17 and distinguishing between two types of leases: operating and financial. IFRS 16 also requires lessees and lessors to include more extensive disclosures than those stipulated in IAS 17.

IFRS 16 is effective for annual periods beginning on or after January 1, 2019, and requires lessees and lessors to disclose more detailed disclosures than those required by IAS 17.

The Management of the Group expects that the adoption of this standard will not have any significant effect.

### - *IFRIC 23- Uncertainty over income tax treatments*

The Interpretation addresses the income tax accounting when tax treatments involve an uncertainty that affects the application of IAS 12 and does not apply to taxes or charges outside the scope of IAS 12, nor does it specifically include the requirements related to interest and penalties that could be derived. The Interpretation specifically addresses the following aspects:

- If an entity has to consider fiscal uncertainties separately.
- The hypothesis that an entity must make about whether the tax treatment will be reviewed by the tax authorities.
- How an entity determines the fiscal result, the tax bases, the unpaid losses to be compensated, the tax deductions and the tax rates
- How an entity considers changes in facts and circumstances.

An entity must determine whether it considers each fiscal uncertainty separately or together with one or more fiscal uncertainties. The approach that best estimates the resolution of uncertainty should be followed. The interpretation is effective for fiscal years beginning on or after January 1, 2019, but certain exemptions are allowed in the transition. The Group will apply the interpretation from its effective date. The Group may need to establish processes and procedures to obtain information that is necessary to apply the Interpretation on a timely basis.

The Group Management is analyzing the possible effects of this standard; however, he hopes that it has no significant effect.

### - *Amendments to IFRS 10 and IAS 28 - Sale or contribution of assets between an investor and its associated entity or joint venture*

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associated entity or joint venture. The amendments clarify that the gain or loss arising from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associated entity

## Notes to the consolidated financial statements (continued)

or joint venture, must be recognized entirely. However, any gain or loss resulting from the alienation or contribution of assets that do not constitute a business will be recognized only to the extent of the interests of investors not related to the associated entity or the joint venture. The IASB has postponed the date of application of these amendments indefinitely, but an entity that early adopts the amendments must apply them prospectively. The Group will apply these modifications when they come into force.

### - *Amendments to IAS 28 - Investments in associates and joint ventures*

These amendments clarify that an entity must apply IFRS 9 Financial Instruments to long-term investments in associates or in joint ventures to which the equity method is not applied, but which in substance form part of the net investment in the company, associated entity or in the joint venture. This clarification is relevant, since it implies that the expected credit loss model of IFRS 9 must be applied to said investments.

It is also clarified that, when applying IFRS 9, the entity will not take into account any loss of the associated entity or joint venture or any impairment loss on the net investment that was recorded as an adjustment to the net investment in the associated entity, or in the joint venture for the application of IAS 28 Investments in associates and joint ventures.

The amendments will be applied retroactively to the periods beginning on January 1, 2019 or later, allowing early application. Since the Group has no long-term interests in associates and joint ventures, the modifications will not have an impact on its consolidated financial statements.

The amendments clarify that the tax consequences of the dividends depend more on the transactions or past events that generated this distributable profit than of the distribution to the owners. Therefore, an entity recognizes the tax consequences of a dividend in results, in other comprehensive income or in equity depending on how the entity recorded those transactions or past events.

These amendments will be applied to the periods beginning on January 1, 2019 or later, allowing early application. When an entity applies these amendments for the first time, it will do so from the start date of the oldest comparative period.

The Group Management is analyzing the possible effects of this standard; however, he hopes that it has no significant effect.

### - *Annual Modifications Cycle 2015-2017 (Issued in December 2017)*

#### *IFRS 3 - Business combination*

The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including the re-measurement of interests previously held in the assets and liabilities of the joint operation, at fair value. In doing so, the acquirer remembers all of its previous participation in the joint operation.

An entity applies those amendments to the business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with the anticipated application allowed. These amendments will be applied to the future business combinations of the Group.

### - *IAS 23 Financing - costs*

The amendments clarify that an entity treats as a part of the generic loans any loan originally made to develop a qualified asset when it has substantially completed all the activities necessary to prepare that asset for its intended use or sale.

## Notes to the consolidated financial statements (continued)

### 4. Cash and cash equivalents

(a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
Petty cash	1,338	1,215
Funds to deposit	163	126
Current accounts (b)	97,727	75,234
Term deposits (c)	66,140	29,103
Mutual Funds	1,347	5,665
Restricted funds	66	67
	<u>166,781</u>	<u>111,410</u>

(b) Current accounts are maintained in local banks and abroad, mainly in Soles and US dollars; are freely available and earn interest at market rates.

(c) Correspond to deposits held in local and foreign financial institutions, mainly in Soles and US dollars, which accrue interests at market rates and have original maturities of less than three months.

## Notes to the consolidated financial statements (continued)

### 5. Trade and other receivable, net

(a) This item is made up as follows:

	Current		Non-current	
	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)
<b>Commercial:</b>				
Receivable invoices and letters (b)	391,291	406,079	15,717	13,730
Provision of bills receivable (c)	27,137	21,319	-	-
	<u>418,428</u>	<u>427,398</u>	<u>15,717</u>	<u>13,730</u>
<b>Related:</b>				
Accounts receivable from related parties, note 20(c)	29,879	25,157	-	-
<b>Various:</b>				
Claims to Tax authority (d)	22,584	24,211	25,777	19,638
Advances to suppliers	16,313	11,774	7,917	3,958
Claims to third parties	11,720	9,856	2,922	2,922
Loans to employees (e)	7,073	6,926	159	158
Account receivable from the Escrow fund, note 2.3	5,732	5,815	6,356	6,448
Derivative financial instruments, note 24 (a)	463	484	-	-
Other accounts receivable	23,353	20,449	741	780
	<u>87,238</u>	<u>79,515</u>	<u>43,872</u>	<u>33,904</u>
Advance payments of income tax temporary tax on net assets (f)	17,387	30,235	-	-
Tax credit due to general sales tax (g)	4,414	11,413	7,998	8,715
	<u>21,801</u>	<u>41,648</u>	<u>7,998</u>	<u>8,715</u>
	<u>557,346</u>	<u>573,718</u>	<u>67,587</u>	<u>56,349</u>
Less - Expected credit loss (h)	(10,460)	(12,172)	(15,717)	(13,730)
	<u>546,886</u>	<u>561,546</u>	<u>51,870</u>	<u>42,619</u>

(b) Trade account receivables are mainly in Soles and US dollars, have current maturities and do not generate interests. The banks notes receivable has current maturity and earn interest at prevailing market rates.

## Notes to the consolidated financial statements (continued)

(c) As of March 31, 2019, and December 31, 2018, this balance corresponds to Provisions for billing for energy and power sale in March and December of those years for S/ 27,137,000 and S/ 21,319,000, respectively, which were billed and collected in the following month.

(d) As of March 31, 2019, and December 31, 2018 corresponds mainly to claims submitted to the Tax Authority (SUNAT) for the return of overpayment of income tax, selective tax on consumption and value added of previous year, see note 22.4(a).

During 2018, the Company recorded new claims receivable for approximately S/ 6,800,000 corresponding to the 2014 income tax audits and the selective consumption tax for the years 2016 and 2017. Likewise, the Company received resolutions from the Tax Administration in favor for S/ 2,005,000, which correspond to the selective tax on consumption and were fully collected.

As of December 31, 2018, the Company has received from the Tax Administration, resolutions in favor of various cases, which are presented in the short term and are pending collection or settlement for a total amount of S/ 23,735,000. During the first quarter of 2019 the SUNAT has returned S/ 6,130,000 but there has been a claim for approximately S/ 7,129,000 corresponding to a fine.

The Group Management and its legal counsel consider that there are enough legal arguments to recover the funds in the long term.

(e) As of March 31, 2019, and December 31, 2018 corresponds mainly to loans to employees, which will be collected within two years according to the agreements signed by the Company.

(f) As of March 31, 2019, and December 31, 2018, corresponds to the balance in favor of payments on account of income tax and disbursements on account of the temporary tax on net assets.

In the Group Management's opinion, such prepayments will be applied with future taxes generated in the current period.

(g) As of March 31, 2019, and December 31, 2018, it corresponds mainly to the tax credit for general sales tax resulting from the construction of the Marañón Hydroelectric Power Plant project and for the "Silencio 8" project of the subsidiary CEMPOR.

As of March 31, 2019, and December 31, 2018, in the opinion of the Group Management, the tax credit for general sales tax will be recovered in the short and long term through the development of the Group's operations.

## Notes to the consolidated financial statements (continued)

(h) The movement of the expected credit loss estimate is as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Opening Balance</b>	25,902	20,201
Estimation charged to income	561	6,018
Recovery and Punishment	(154)	(816)
Acquisition of Subsidiaries	-	199
Exchange rate impact	(132)	300
	<hr/>	<hr/>
<b>Ending Balance</b>	26,177	25,902
	<hr/>	<hr/>

According to the Group Management opinion, the allowance for doubtful accounts covers satisfactorily the loan losses as of March 31, 2019 and December 31, 2018.

(i) The aging analysis of trade receivables and other as of March 31, 2019 and December 31, 2018 is as follows:

			<b>Past due -</b>			
	<b>Total</b>	<b>Currents</b>	<b>&lt; 30 days</b>	<b>30-90 days</b>	<b>91-180 days</b>	<b>&gt; 180 days</b>
	S/ (000)	S/ (000)	S/ (000)	S/ (000)	S/ (000)	S/ (000)
<b>2019</b>	598,756	495,324	44,529	20,636	12,984	25,283
<b>2018</b>	604,165	499,587	53,091	21,269	4,577	25,641

As of March 31, 2019, and December 31, 2018, the Group performed the evaluation of credit risk exposure in trade accounts receivable, see note 23.2.

### 6. Inventories, net

(a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
Finished goods	41,445	33,898
Work in progress (b)	231,291	242,388
Raw and auxiliary materials (c)	153,057	171,292
Packages and packing	28,804	27,192
Spare parts and supplies (d)	315,042	313,232
Inventory in transit	4,825	3,133
	<hr/>	<hr/>
	774,464	791,135
	<hr/>	<hr/>
Estimate for impairment of inventories (e)	(40,985)	(39,066)
	<hr/>	<hr/>
	733,479	752,069
	<hr/>	<hr/>



## Notes to the consolidated financial statements (continued)

- (b) Work in progress includes coal, pozzolan, gypsum, clay, clinker production and limestone extracted from the Group's quarries, which according to the Group Management's estimation will be used in the short-term production.
- (c) Raw and auxiliary materials mainly include imported and domestic coal, pozzolan, iron and imported clinker. As of March 31, 2019, the Group has mainly held in stock imported and domestic coal and clinker imported by approximately S/50,599,000 and S/14,808,000, respectively (S/ 51,788,000 and S/ 14,791,000, respectively as of 31 December 2018).
- (d) As of March 31, 2019, and December 31, 2018 the Group maintains no significant and necessary supplies parts to provide maintenance machinery and kilns, these plants are evaluated through technical reviews, and in turn comply with the provisions of quality and are in proper storage conditions.
- (e) The movement of the allowance for the devaluation of inventories is as follows:

	<b>As of March 31,</b>	<b>As of December 31,</b>
	<b>2019</b>	<b>2018</b>
	S/ (000)	S/ (000)
<b>Opening Balance</b>	39,066	32,108
Estimation charged to income	1,894	8,272
Recoveries	-	(369)
Exchange rate impact	25	(945)
	<hr/>	<hr/>
<b>Ending Balance</b>	<b>40,985</b>	<b>39,066</b>
	<hr/>	<hr/>

According to the Group management's opinion, the allowance for the devaluation of inventories covers satisfactorily the loan losses as of March 31, 2019 and December 31, 2018.

## Notes to the consolidated financial statements (continued)

### 7. Mining concessions and property, plant and equipment, net

(a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Cost -</b>		
<b>Opening Balance</b>	10,352,318	9,856,271
Additions (d)	69,527	295,838
Acquisition of Subsidiaries, see note 2.1 and 2.2.	-	144,665
Fusion increase, see note 1	18,319	-
Corporate reorganization, see note 1	25,625	-
Reclassification	-	(918)
Withdrawals and sells (e)	(37,596)	(33,850)
Adjustments	(9,354)	461
Exchange rate impact	(40,812)	89,851
<b>Ending Balance</b>	<u>10,378,027</u>	<u>10,352,318</u>
<b>Accumulated depreciation -</b>		
<b>Opening Balance</b>	3,102,075	2,670,349
Depreciation of the period (f)	110,268	420,240
Fusion increase, see note 1	3,832	-
Withdrawals and sells (e)	(34,719)	(18,261)
Others	(1,773)	-
Exchange rate impact	(13,778)	29,747
<b>Ending Balance</b>	<u>3,165,905</u>	<u>3,102,075</u>
<b>Net book value -</b>	<u>7,212,122</u>	<u>7,250,243</u>

(b) As of March 31, 2019, and December 31, 2018 and 2017, the Group mainly corresponds to the mining concessions of Atocongo, Atocongo Norte, Pucara and Oyon of UNACEM; Selva Alegre, Cumbas y Pastavi of UNACEM Ecuador and Jicamarca of UNICON Peru and "El Silencio 8" of CEMPOR.

(c) As of March 31, 2019, the carrying value of assets acquired through finance leases and leaseback amounted to approximately S/ 182,056,000 (S/ 181,281,000 as of December 31, 2018). The leased assets guaranteed financial lease liabilities, see note 11.

(d) The additions during the year 2019, correspond mainly to:

- (i) Project of the Atocongo Thermal Plant, Dedusting Chiller System of kiln 2 and 3 in Condorcocha plant, and the 6 Cement Mill Press Change in the Condorcocha Plant and the migration of the control system of the kiln 2 of Condorcocha plant for approximately S/ 27,659,000 and other minor projects for approximately S/ 7,958,000.

## Notes to the consolidated financial statements (continued)

- (ii) The subsidiary UNACEM Ecuador incurred costs for work in progress from Grinding Station No. 3, for approximately US\$ 1,352,000 (equivalent to S/ 4,484,000).
- (iii) The UNICON Peru subsidiary incurred costs for: i) acquisition of mixer trucks for S/ 1,179,000, mining trucks for S/ 1,959,000 and front loaders for S/ 1,792,000.
- (iv) Desert Ready Mix, LLC incurred costs for the acquisition of transportation units for approximately S/ 3,449,000 related to mixer trucks.

The additions during the year 2018, correspond mainly to:

- (i) Project of the Atocongo Thermal Plant, Dedusting Chiller System of kiln 2 and 3 in Condorcocha plant, complementary works of the Carpapata III Hydroelectric Plant and the Concrete Plant in Iquitos for approximately S/ 30,818,000 and other minor projects for approximately S/ 73,900,000.

In the first semester of 2018, the Company completed the construction related to the : projects i) complementary works of the Carpapata III Hydroelectric Power Plant, ii) the firefighting network of the Atocongo - Conchán belt, and iii) interconnection between the hydroelectric power plants of Carpapata I and Huasahuasi, for approximately S/43,010,000, S/9,591,000 and S/8,839,000, respectively. These projects were transferred from work in progress to their corresponding classification in the caption "Mining concessions and property, plant and equipment, net".

- (ii) The subsidiary UNACEM Ecuador incurred costs for work in progress from Grinding Station No. 3, for approximately US\$ 6,912,000 (equivalent to S/ 23,288,000).
- (iii) The subsidiary UNICON Peru incurred in expenses for: i) ongoing works related to the construction project of the concrete recycling and civil works plant at the San Juan plant for S/ 2,949,000 and construction of dosing plants by S/ 4,637,000; ii) acquisition of mixer trucks for S/ 11,172,000, mining trucks for S/ 6,507,000 and front loaders for S/ 1,403,000 and; iii) made improvements to machinery, equipment and transportation units for an approximate amount of S/ 13,322,000.

Also, during 2018, it was implemented the activation of major maintenance of mixer trucks and pumps for approximately S/ 10,263,000, San Juan concrete recycling plant for approximately S/ 1,718,000 and civil works in San Juan plant for S/ 1,248,000.

- (iv) The CONCREMAX subsidiary incurred in expenses for: i) disbursements for work in progress for approximately S/ 5,896,000 related mainly to overhaul and plant assemblies; ii) acquisition of machinery and equipment for approximately S/ 4,575,000 related to front loaders, forklifts, excavators and; iii) mixer trucks for approximately S/ 2,611,000.
- (v) The subsidiary UNICON Chile incurred costs for the acquisition of transportation units for approximately S/ 18,259,000 related to mixer trucks.

## Notes to the consolidated financial statements (continued)

- (vi) Desert Ready Mix, LLC incurred costs for the acquisition of transportation units for approximately S/ 12,335,000 related to mixer trucks.
- (e) As of March 31, 2019, the subsidiary Drake Materials, made sales of mixer trucks whose cost amounted to approximately US\$ 3,656,000 (equivalent to approximately S/ 12,129,000) (the subsidiary UNICON Peru made sales by front-end loaders and mixer trucks whose cost amounted to approximately S/ 5,708,000 as of December 31, 2018).

- (f) Depreciation has been distributed as follows:

	<b>As of March 31, 2019</b>	<b>As of March 31, 2018</b>
	S/ (000)	S/ (000)
Cost of sales	106,563	119,896
Administrative expenses, note 18	3,096	2,895
Selling expenses	32	43
Other expenses	354	10,444
Inventories in process	223	147
	<hr/>	<hr/>
	110,268	133,425
	<hr/>	<hr/>

- (g) As of March 31, 2019, no interest was capitalized (S/ 2,510,000 were capitalized as of December 31, 2018). The amount of the capitalizable financing costs is determined by applying the capitalization rate to the capital expenses incurred in the rated assets. The rate used to determine the amount of financing costs susceptible to capitalization was approximately 4.7 percent in 2018.
- (h) The subsidiaries abroad mainly maintain trusts in guarantee of the production line 2 located in Ecuador and ground, cars and equipment located in the United States of America, which guarantee bank loans, see note 11 (e).

On the other hand, the subsidiary UNICON Peru, maintains property mortgages on real estate (1) Property mortgage for approximately US\$ 5,520,000 on the property located in Callao; In order to guarantee the loan obtained with the International Bank of Peru, see note 11(e). (2) Property mortgages for approximately USD 40,117,000 on properties located in the Cercado de Lima and Villa el Salvador districts; in order to guarantee the loan obtained with the Scotiabank Bank for the purchase of UNICON Chile (formerly Hormigonera Independencia S.A.), see note 11(e).

Also, the subsidiary Celepsa Renovables SRL, maintains two mortgages on property, machinery and equipment for approximately US\$ 40,820,000 (equivalent to S/ 132,175,000) to guarantee the loan obtained for the construction of the Marañón Hydroelectric Plant, see note 11 (e).

- (i) As of March 31, 2019, and December 31, 2018, the Group Management performed an evaluation of the state of use of their properties, plant and equipment, finding no evidence of impairment in such assets.

## Notes to the consolidated financial statements (continued)

Management performed an impairment assessment for the cash-generating units of the subsidiary Skanon Investment and in his opinion; the net value of properties, plant and equipment is recoverable with future profits generated by different cash-generating units of the Group (cement and concrete).

- (j) According to management's opinion, the Group has insurance policies which cover satisfactorily all of its fixed assets.

### 8. Intangible assets, net

- (a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Cost -</b>		
<b>Opening Balance</b>	324,782	342,486
Additions	1,705	11,565
Acquisition of Subsidiaries, see note 2.2.	-	18,216
Reclassification	-	891
Withdrawals and losses	-	(55,949)
Exchange rate impact	(2,133)	7,573
<b>Ending Balance</b>	<u>324,354</u>	<u>324,782</u>
<b>Accumulated amortization -</b>		
<b>Opening Balance</b>	109,432	140,371
Amortization of the year (b)	4,557	22,981
Withdrawals and losses	-	(55,947)
Exchange rate impact	(182)	2,027
<b>Ending Balance</b>	<u>113,807</u>	<u>109,432</u>
<b>Net book value -</b>	<u>210,547</u>	<u>215,350</u>

- (b) The amortization of intangibles has been distributed as follows:

	<b>As of March 31, 2019</b>	<b>As of March 31, 2018</b>
	S/ (000)	S/ (000)
Cost of sales	2,741	836
Administrative expenses, see note 18	615	580
Selling expenses	107	89
Other expenses	1,094	8,524
	<u>4,557</u>	<u>10,029</u>

- (c) As of March 31, 2019, and December 31, 2018, the Group Management performed an evaluation of the state of use of their intangible assets, finding no evidence of impairment in such assets so that, in their opinion, the net value of the intangible assets is recoverable with future profits generated by the Group.

## Notes to the consolidated financial statements (continued)

### 9. Goodwill

The goodwill balance as of March 31, 2019 and December 31, 2018 is mainly composed by the higher value paid for the acquisition of UNACEM Ecuador S.A that amounts to S/ 1,023,795,000.

### 10. Other non-financial assets

(a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
Deferred stripping cost (b)	117,222	118,100
Others	47,312	36,561
	<u>164,534</u>	<u>154,661</u>
Current	36,513	27,567
Non-current	128,021	127,094
	<u>164,534</u>	<u>154,661</u>

(b) The following represents the movements of deferred stripping cost:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Cost -</b>		
<b>Opening Balance</b>	164,912	164,912
Additions	-	-
	<u>164,912</u>	<u>164,912</u>
<b>Ending Balance</b>	164,912	164,912
<b>Accumulated depreciation -</b>		
<b>Opening Balance</b>	46,812	41,935
Depreciation of the period	878	4,877
	<u>47,690</u>	<u>46,812</u>
<b>Ending Balance</b>	47,690	46,812
<b>Net book value -</b>	<u>117,222</u>	<u>118,100</u>

As of March 31, 2019, and December 31, 2018, the Company has three identifiable components: the quarry of Atocongo, Atocongo Norte and the quarry of Pucará, which maintain a specific volume of limestone and residues in the quarries.

Notes to the consolidated financial statements (continued)

11. Other financial liabilities

(a) This item is made up as follows:

	As of March 31, 2019			As of December 31, 2018		
	Current Portion S/ (000)	Non- Current Portion S/ (000)	Total S/ (000)	Current Portion S/ (000)	Non- Current Portion S/ (000)	Total S/ (000)
Bank overdrafts (b)	40,276	-	40,276	22,642	-	22,642
Bank loans (c) and (d)	79,116	116,235	195,351	101,536	118,265	219,801
Bonds and long-term loans (e)	651,628	3,394,605	4,046,233	337,040	3,801,639	4,138,679
	<u>771,020</u>	<u>3,510,840</u>	<u>4,281,860</u>	<u>461,218</u>	<u>3,919,904</u>	<u>4,381,122</u>

(b) As of March 31, 2019, and December 31, 2018, the overdrafts correspond mainly to SKANON's obligations with different financial entities in US dollars for a total of US\$ 9,297,000 and US\$ 6,701,000, respectively.

(c) Bank loans correspond to working capital loans at fixed annual rates that range between 2.67 and 5.85 percent annually, do not have specific guarantees and are renewed depending on the working capital needs of the Group. As of March 31, 2019, and December 31, 2018, the balance by bank is as follows:

	2019 S/ (000)	2018 S/ (000)
<b>Creditor -</b>		
Citibank N.A. New York	185,976	189,224
Scotiabank del Perú	9,375	18,750
Citibank N.A. Ecuador	-	11,827
	<u>195,351</u>	<u>219,801</u>

(d) As of March 31, 2019, and December 31, 2018, the interest payable on bank loans amounted to approximately S/1,301,000 and S/3,081,000, respectively, and is recorded in the caption "Trade and other payable" in the consolidated financial statements, see note 12(a). As of March 31, 2019, and 2018, interest expense totaled approximately S/4,172,000 and S/5,965,000 respectively, and are included in the caption "Finance costs" in the consolidated statement of income, see note 19.

Notes to the consolidated financial statements (continued)

(e) The table below presents the components of the long-term bonds and debt to banks:

	Annual interest rate %	Maturity rate	Guarantee	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)
<b>Bonds-</b>					
International Bonds – “Senior Notes” (f) and (t)	5.875	October 2021	No guarantees	747,225	760,275
Bonds of Arizona State (g) and (t)	Between 1.65 and 2.40 + variable rate	September 2035	Letter of credit, see note 22.1(c)	381,915	388,585
Corporate Bonds (h)	Between 4.93 and 5.16	March 2020 and March 2023	No guarantees	120,000	120,000
				<u>1,249,140</u>	<u>1,268,860</u>
Amortized cost				(13,600)	(14,371)
				<u>1,235,540</u>	<u>1,254,489</u>
<b>Syndicated loans -</b>					
Scotiabank del Perú (i) and (s)	3.30	September 2021	Management and guarantee trust, see note 22.1 (c)	83,025	92,923
Banco de Crédito del Perú – BCP (i) and (s)	3.35	September 2021	Management and guarantee trust, see note 22.1 (c)	66,154	72,581
				<u>149,179</u>	<u>165,504</u>
Amortized cost				(1,250)	(1,375)
				<u>147,929</u>	<u>164,129</u>
<b>Bank loans -</b>					
Banco Internacional del Perú – INTERBANK (j) and (s)	Between 4.35 and 4.6	March 2020 and March 2022	No guarantees	520,000	528,727
Scotiabank del Perú (l) and (s)	Between 5.30 and 5.80	December 2021 to October 2025	No guarantees	424,486	433,057
Banco de Crédito del Perú – BCP (k) and (s)	Between 5.80 and 6.60	April 2019, February 2020 and November 2025	No guarantees	384,853	414,818
BBVA Banco Continental (l) and (s)	Between 5.20 and 5.68	November 2021 and November 2024	No guarantees	374,786	383,357
Citibank N.A. (p) and (s)	Libor to 3 months + 1.75	October 2025	No guarantees	166,050	168,950
Santander S.A. (m) and (s)	Libor to 3 months + 1.85	Noviembre2023	No guarantees	149,444	152,055
Banco de Crédito del Perú – BCP	6.25	August 2030	Guarantee on movable and immovable property, see note 7 (h)	102,037	104,960
Bank of Nova Scotia (n) and (s)	Libor to 3 months + 2.60	September 2025	No guarantees	99,630	101,370
Scotiabank del Perú (o) and (s)	4.90	April 2025	Guarantee on property, see note 7 (h)	72,000	72,000
BBVA Banco Continental	3.90	June, 2019	No guarantees	28,507	32,438
Banco Internacional S.A. - Ecuador	Between 7.12 and 7.65	Between June 2019 and December 2021	Guaranty Trust (machinery line 2 of production), see note 7 (h).	26,059	31,657
Banco Internacional del Perú – INTERBANK	5.25	February 2022	Leased goods	15,885	17,047
Banco Scotiabank (Chile)	Libor to 30 days + 3.36 and Libor to 90 days +1.75	July 2019 and August 2019	Letter of credit, see note 22.1(b)	15,765	16,356
Banco Internacional del Perú – INTERBANK	2.87	May 2021	Land, see note 7 (h)	10,469	10,651
Scotiabank del Perú (o) and (s)	3.30	February 2020	No guarantees	11,623	11,827
Citibank N.A. New York	5.15	July and October, 2021	No guarantees	30,553	11,825
Scotiabank (Chile)	Libor to 30 days + 1.85	October 2023	No guarantees	11,040	11,040
Less than S/ 10,000.000				<u>30,150</u>	<u>32,094</u>
				<u>2,473,337</u>	<u>2,534,229</u>
Amortized cost				(15,108)	(16,403)
				<u>2,458,229</u>	<u>2,517,826</u>
<b>Finance leasebacks -</b>					
Banco de Crédito del- BCP (i) and (s)	6.50	December, 2020	Leased goods	66,798	71,013
Scotiabank (Chile)	4.70	March 2024	Leased goods	4,496	-
				<u>71,294</u>	<u>71,013</u>
Amortized cost				(753)	(860)



Notes to the consolidated financial statements (continued)

	Annual interest rate %	Maturity rate	Guarantee	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)
<b>Finance leases -</b>				70,541	70,153
Consortio Transmantaro	12.00	July 2039	Leased goods	51,856	52,861
Scotiabank del Perú (o) and (s)	Between 2.71 and 5.09	Between August, 2020 and April, 2021	Leased goods	18,549	21,027
Banco de Crédito e Inversiones (BCI)	5.63	November, 2027	Leased goods	12,250	12,503
Scotiabank del Perú	Between 3.98 and 7.35	Between August, 2019 and February, 2022	Leased goods	13,355	11,011
Less than S/ 10,000.000				36,002	34,359
				<u>132,012</u>	<u>131,761</u>
Factoring				<u>1,982</u>	<u>321</u>
<b>Total</b>				4,046,233	4,138,679
Less - Current portion				<u>651,628</u>	<u>337,040</u>
Non- Current Portion				<u>3,394,605</u>	<u>3,801,639</u>

## Notes to the consolidated financial statements (continued)

- (f) On October 31, 2014, the Company issued bonds by US\$625,000,000 (approximately equivalent to S/1,868,125,000) yielding gross proceeds of US\$615,073,000 (approximately equivalent to S/1,839,342,000) with a nominal interest rate of 5.875 percent and maturity on October 2021, which does not present specific guarantees.

On September 21, 2018, the Board approved that the Company will finance up to US\$ 490,000,000, see letter (k), (l), (m), (n) and (p) for the refinancing of existing liabilities for US\$ 400,000,000 and other corporate uses. October 30, 2014. On October 30, 2018, the Company made a partial redemption of said bonds for a total of US\$ 400,000,000 (equivalent to approximately S/ 1,336,400,000) as established in section 3.01 of the Indenture of the issue made on October 30, 2014. The partial redemption was made on the date of the first Call Option ("Option to Purchase ") of the bonds, at a price equal to 102.93750 percent of the principal. Additionally, on the same date, all accrued interest was paid for approximately S/ 61,337,000. Also, as a result of the advance payment of the bonds, the Company paid costs related to the partial redemption of the international bonds for approximately S/ 39,257,000.

- (g) On November 18, 2010, Drake Cement, LLC obtained a bond financing of the Development Authority of Yavapai County, Arizona, United States with the purpose of financing part of the investment in the cement plant of the subsidiary amounting to US\$40,000,000, maturing in September 2035 and with a monthly interest payments on the basis of a variable interest rate (Securities Industry and Financial Markets Association Index rate) currently at 1.65 percent from 3.245 percent, up to a maximum interest rate of 12 percent. The bonds are secured by a letter of credit from the bank, see note 22.1 (c).

Also, on July 30, 2015, Drake Cement, LLC obtained a US\$75,000,000 bond with the purpose of refinancing part of the investment in the cement plant, maturing in September 2035 and with a monthly interest payments on the basis of a variable interest rate (Securities Industry and Financial Markets Association Index rate) currently at 2.40 percent from 2.75 and 0.1 percent, up to a maximum interest rate of 12 percent. The bonds are secured by a letter of credit from the bank, see note 22.1 (c).

- (h) On April 7, 2010, the General Shareholders' Meeting approved the "Second Program of Issuance of Debt Instruments up to a maximum outstanding amount of US\$150,000,000 or its equivalent in Soles".

On March and December 2013, the Company placed the First, Second and Third Issuance of the Second Program of Corporate Bonds for a total amount of S/60,000,000 each. As of March 31, 2019, and December 31, 2018, the Company keeps the amount of the first and second issuance payable.

- (i) On May 2015, the total balance of the financial leaseback signed on December 20, 2013 with BCP and Scotiabank, consequently, the financing change to an annual interest rate of 6.50 per cent.

On September 21, 2016, CELEPSA entered into two medium-term loan agreements with BCP for US\$ 30,000,000 and with Scotiabank for US\$ 47,500,000, at rates of 3.35 and 3.30 percent, respectively, both for a term of five years, both loans were obtained with the purpose of canceling in advance the financial back-lease with the Scotiabank that expired in the month of December of 2020 and whose balance as of September 22, 2016 amounted to S/ 47,477,000; in turn, CELEPSA prepaid a total of six financial lease contracts held with BCP and Scotiabank for approximately S/ 150,404,000.

- (j) On March 30, 2017, the Company entered into a short-term financing agreement with Interbank for S/ 260,000,000. The funds were used to refinance short-term financial debt.

## Notes to the consolidated financial statements (continued)

On October 2018, the Company entered into a medium-term financing agreement with the Interbank for S/ 260,000,000 with an annual interest rate of 4.60 percent and a four-year maturity. The funds were used for the partial redemption of foreign bonds.

- (k) In 2015, the Company entered into three medium-term loan agreements with the BCP for S/ 13,432,000, S/ 27,899,000 and S/ 150,000,000, for the construction, equipment, assembly and commissioning of the Hydroelectric Plant Carpapata III. The term of the loan is four and a half years and accrues interest at an effective annual interest rate between 5.90 percent and 6.60 percent. As of March 31, 2019, the balance payable amounts to S/ 58,818,000.

On October 2018, the Company entered into a long-term financing agreement with the BCP for S/ 331,000,000 with an interest rate of 5.80 percent and a term of seven years. The funds were used for the partial redemption of foreign bonds.

- (l) On November 30, 2016, the Company signed two financing contracts, each by S/120,000,000, with Scotiabank Perú and BBVA Continental, both for a term of five years with a grace period of eighteen months and fourteen write-offs quarterly, with the purpose of refinancing short-term financial debt. On December 6, 2017 addenda were made to the contracts modifying the rate at 5.80 percent Annual Effective Rate and 5.20 percent annual nominal, respectively. As of March 31, 2019, the balance payable amounts to S/ 94,286,000.

In October 2018, the Company entered into two long-term financing agreements with Scotiabank Perú and BBVA Continental. The first for S/ 330,200,000 with a term of seven years and an annual interest rate of 5.30 percent and the second for S/ 280,500,000 with a term of six years and an annual interest rate of 5.68 percent. The funds obtained were used to refinance financial liabilities.

- (m) On November 27, 2018, the Company entered into a medium-term financing agreement with Banco Santander S.A. for US\$ 45,000,000 (equivalent to approximately S/ 152,055,000). The interest rate corresponds to LIBOR plus 1.80 percent, with a term of five years. The funds were used to refinance financial liabilities. In addition, the Company signed a swap contract to reduce the risk of the variable rate, see note 23.1 (i) (a).
- (n) On October 31, 2018, the Company entered into a long-term financing agreement with the Bank of Nova Scotia for US\$ 30,000,000 (equivalent to approximately S/ 101,370,000). The interest rate corresponds to 3-month LIBOR plus 2.60 percent, with a term of seven years. The funds were used for the partial redemption of foreign bonds and other corporate uses. In addition, the Company signed a swap contract to reduce the risk of the variable rate, see note 23.1 (i) (a).
- (o) On April 18, 2018, UNICON Peru subscribed a promissory note for S/ 80,000,000 for a period of 138 days at an effective annual rate of 2.75 percent, then on September 3, 2018, the promissory note was canceled and the loan contract for S/ 72,000,000 for a term of 7 years at an annual effective rate of 4.9 percent, with a grace period of 2 years, the resources were allocated for the acquisition of the subsidiary UNICON Chile, see note 7 (h).

On December 4, 2017, UNICON Peru signed a promissory note agreement for US\$ 3,500,000 (equivalent to S/ 11,330,000) for a term of 60 days at an effective annual rate of 1.79 percent, the resources were destined for working capital, the February 28, 2018 was extended for a period of 2 years at an effective annual rate of 3.3 percent.

## Notes to the consolidated financial statements (continued)

On the other hand, in 2018, UNICON Peru signed several financial leasing contracts with Scotiabank for a total amount of S/ 3,416,000 for the acquisition of a fleet of mixer trucks and other equipment (S/ 14,362,000 in the year 2018).

- (p) On October 2, 2018, the Company entered into a long-term financing agreement with Citibank N.A. for US\$ 50,000,000 (equivalent to approximately S/ 168,950,000). The interest rate corresponds to LIBOR plus 1.75 percent, with a term of seven years. The funds were used to refinance financial liabilities. In addition, the Company signed a swap contract to reduce the risk of the variable rate, see note 23.1 (i) (a).
- (q) As of March 31, 2019, and December 31, 2018, interests payable related to bonds and long-term debt are amounted to approximately S/35,800,000 and S/23,751,000, respectively and are recorded in the item "Trade and other payables", of the consolidated statement of financial position, note 12(a).
- (r) Interest on bonds and long-term debt with banks kept for the years ended on March 31, 2019 and 2018 amounted to approximately S/ 52,981,000 and S/ 52,955,000, respectively, and is recorded in the item "Financial costs" in the consolidated income statement, see note 19.
- (s) The financial safeguards applicable to other local financial liabilities of the Company are quarterly and must be calculated on the basis of the separate financial statement and the calculation methodologies required by each financial institution.

As of March 31, 2019, the main financial safeguards that the Company maintains with each financial entity fluctuate between the following rates and indexes:

- To maintain an index debt minor or equal to 1.5 times.
- To maintain a debt service coverage ratio greater or equal to 1.2 times.
- To maintain an interest coverage ratio major o equal between 3.0 to 4.0 times.
- To maintain an index of hedge of debt of financial debt/EBITDA minor or equal to 3.75.

As part of the commitments acquired in relation to the debt of the subsidiaries, they must comply with the following financial safeguards:

### *CELEPSA and subsidiaries*

- Debt Service Coverage Ratio: Greater than or equal to 1.10 times for CELEPSA and 1.20 times for Celepsa Renovables S.R.L.
- Indebtedness Ratio: Minor than or equal to 1 time for CELEPSA and Celepsa Renovables S.R.L.

### *UNICON and subsidiaries*

- To maintain an index debt minor or equal to 1.5 times for CONCREMAX.
- To maintain a debt service coverage ratio greater than or equal to 1.25 times for leasing and greater than or equal to 1.5 times in the medium term for CONCREMAX and 1.2 times for UNICON Peru.
- To maintain a total financial debt ratio less than or equal to 2.5 times for UNICON Peru.
- To maintain an index of debt coverage or financial debt / EBITDA less than or equal to 2.5 in leasing and less than or equal to 1.75 in the medium term for CONCREMAX.

## Notes to the consolidated financial statements (continued)

### *PREANSA Peru*

- To maintain a maximum leverage rate of 1 time.
- To maintain a maximum indebtedness rate of 3.5 times.
- To maintain an index debt minor or equal to 1 time.

### *PREANSA Chile*

The subsidiary PREANSA Chile did not comply with Scotiabank bank ratios; however, its loan expires in third quarter of 2019, as a result, it has no effect on presentation nor has the bank requested its execution to date.

In Management's opinion, the Company and its subsidiaries have complied with the financial covenants required by financial institutions with which maintains funding as March 31, 2019, except as indicated by the subsidiary PREANSA Chile.

(t) **Clauses of incurrences in issuance contracts of foreign bonds, note 11(f)**

The contract contains certain clauses that restrict the capacity of the Company and of its subsidiaries, among other:

- To consolidate, merge or transfer substantially all the assets.
- To pay dividends or perform any other type of payment or restricted distribution.
- To sell assets, including share capital of its subsidiaries.
- To perform transactions with related parties that are not restricted subsidiaries.
- To create constraints on the ability of its restricted subsidiaries to pay dividends, perform loans.
- To transfer the holding of the Company.
- To Incur in burdens.
- To participate in any business other than the permitted ones.
- To obtain additional debt, for which should:
  - (i) To keep a Consolidated Interest Coverage Ratio equal or greater than 2.5 to 1.0.
  - (ii) To maintain a Consolidated Leverage Ratio (net Financial Debt/EBITDA) equal or minor of 4 up to 1, in the case of the incurred debt before of December 2015, and 3.5 up to 1 from that date onwards.

In Management's opinion, the Group has been taken into consideration the restrictions included in the contract of issuance of Foreign Bonds as of March 31, 2019 and December 31, 2018.

### *Yavapai's Bonds - Drake Cement, note 11 (g) -*

- The subsidiary cannot increase certain debt, for more than US\$ 5,000,000 of the outstanding balance at the time of the bond issue, excluding refinancing.
- To maintain an interest coverage ratio equal or greater than 1.0.

In Management's opinion, Drake Cement has complied with the restrictive consideration and financial safeguard required by the state of Yavapai as of March 31, 2019.

## Notes to the consolidated financial statements (continued)

(u) The transactions of other financial liabilities are as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Opening Balance</b>	4,381,122	4,459,640
Additions	105,697	2,534,589
Additions of financial leases	7,870	42,670
Payments	(177,951)	(2,771,804)
Amortized cost	2,298	1,522
Corporate reorganization	857	
Effect of difference in FX and conversion	(38,953)	120,729
Others	920	(6,224)
	<u>4,281,860</u>	<u>4,381,122</u>
<b>Ending Balance</b>	<u>4,281,860</u>	<u>4,381,122</u>

### 12. Trade and other payables

(a) This item is made up as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
Trade payable (b)	455,162	526,849
Accounts payable from related parties, note 20(c)	15,090	145,167
Salaries and vacation payable	66,633	53,237
Interest payable, note 11 (d) and (q)	35,800	26,832
Tax Payable	21,373	18,787
Account payables	38,518	7,420
Director's remunerations payable	2,735	2,456
Value Added to Tax payable	18,998	967
Other accounts payable	35,389	27,848
	<u>689,698</u>	<u>809,563</u>
<b>Term -</b>		
Current Portion	674,234	724,922
Non- Current Portion	15,464	84,641
	<u>689,698</u>	<u>809,563</u>

(b) Trade account payables are mainly generated, by the acquisition of goods and services to development the Group's operations, and correspond to invoices payable to national and foreign suppliers, have current maturity, do not yield interests and do not have guarantees.

## Notes to the consolidated financial statements (continued)

The UNICON Peru and CONCREMAX subsidiaries offer their suppliers a program for the payment of their accounts through financial institutions. This program allows suppliers to sell their accounts receivable to financial institutions in a separate negotiated agreement between the supplier and the financial institution, allowing suppliers to better manage their cash flows and reducing their payment processing costs to subsidiaries. These subsidiaries have no direct financial interest in these transactions. All obligations with its suppliers, including balances payable, are maintained according to the contractual agreements entered into with them. As of March 31, 2019, and December 31, 2018, the balances related to these operations amount to S/ 92,258,000 and S/ 74,073,000, respectively.

### 13. Deferred income

(a) This item is made up as follows:

	As of March 31, 2019	As of December 31, 2018
	S/ (000)	S/ (000)
Ready-mix concrete (b)	45,122	46,935
Prefabricated (c)	17,982	16,593
Cement and clinker (d)	5,830	9,233
	<u>68,934</u>	<u>72,761</u>
Finance leasebacks (e)	4,276	4,322
Others	2,717	1,274
	<u>75,927</u>	<u>78,357</u>
<b>Term -</b>		
Current Portion	73,812	76,196
Non- Current Portion	2,115	2,161
	<u>75,927</u>	<u>78,357</u>

(b) As of March 31, 2019, and December 31, 2018, corresponds mainly to the contracts subscribed by the subsidiary UNICON Peru, to supply ready-mix concrete for which it has received advances from its customers. These advances are discounted from the valuations for the concrete shipments during the second quarter of 2019 and first quarter of 2019, respectively.

As of March 31, 2019, the advances received mainly comprise Consorcio Puentes de Loreto, Consorcio Vial Costa, La Viga S.A., Consorcio Vial Ves and HV Contratistas S.A. for approximately S/ 9,834,000, S/6,555,000, S/ 2,917,000, S/ 2,544,000 and S/ 1,831,000, respectively (Consorcio Puentes de Loreto, La Viga S.A., HV Contratistas S.A., Compañía Minera Antamina S.A., Marcobre S.A.C., Consorcio Constructor M2 Lima and Consorcio San Martín for approximately S/ 12,851,000, S/ 6,606,000, S/ 2,855,000, S/ 2,065,000, S/ 1,601,000, S/ 1,340,000 and S/ 1,093,000, respectively as of December 31, 2018)

(c) As of March 31, 2019, and December 31, 2018, corresponds mainly to the advances made by customers to start the prefabricated projects by the subsidiary PREANSA Chile for approximately S/ 13,938,000 (S/ 10,812,000 as of December

## Notes to the consolidated financial statements (continued)

31, 2018). Likewise, the subsidiary PREANSA Peru received advances from customers under the contracts signed for the manufacture, transport and assembly of prefabricated concrete up structures approximately S/ 1,640,000 (S/ 4,562,000 as of December 31, 2018).

- (d) As of March 31, 2019, and December 31, 2018, corresponds mainly to the sales of cement and clinker invoiced and not dispatched, which are made in the second quarter of 2019 and first quarter of 2019, respectively.
- (e) During the year 2013, CELEPSA entered into a financing transaction in the form of finance leaseback and obtained a higher value of the assets recorded as a result of a valuation of the assets, this increased value caused the registration of "Property, plant and equipment" and credited to "Other accounts payable" for S/ 21,675,000. They are being recognized in the consolidated income statement according to the time period of the financial leaseback agreement, which expires in 2020 and the highest value of the asset is depreciated according to the estimated useful life.

### 14. Provisions

- (a) This item is made up as follows:

	Current		Non-current	
	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)
Workers' profit sharing (b)	44,783	44,853	-	-
Severance compensation	10,712	3,636	-	-
Employer retirement of workers (c)	-	-	16,648	16,393
Eviction provision of workers(c)	-	-	4,215	4,219
Provision for mine closure and Environmental remediation (d)	6,081	6,158	35,389	43,682
Other provisions	407	407	12,941	13,095
	<u>61,983</u>	<u>55,054</u>	<u>69,193</u>	<u>77,389</u>

- (b) In accordance with Peruvian legislation, the Group's entities maintain a workers' profit-sharing plan ranging between 5 to 10 percent of the annual taxable income depending on the economic sector in which they operate. Distributions to employees under the plan is based 50 percent on the number of days that each employee worked during the preceding year and 50 percent on proportionate annual salary levels.

According to the Ecuadorian legislation, the workers of the companies of the Unacem Ecuador Group have the right to participate in 15 percent of the net profits.

In the case of subsidiary Canteras y Voladuras S.A., 3 percent of net income is distributed between workers and 12 percent is delivered to the Internal Revenue Service (acronym in Spanish "SRI").

Employee participation expense for the periods ended March 31, 2019 and 2018 is approximately S/ 18,581,000 and S/ 19,057,000, respectively, and is recorded in the consolidated statement of income.



## Notes to the consolidated financial statements (continued)

- c) As of March 31, 2019, and December 31, 2018, the benefits to employees, for the subsidiaries of Ecuador, corresponded to:

*Employer retirement of workers -*

According with the provisions of the Worker's Code of Ecuador, the subsidiaries of the Group in Ecuador that maintain workers that by 25 years or more provide their services in continuous or interrupted form, shall be the right to be retired by their employers without prejudice of the employer retirement that correspond in their condition of affiliates to Social Security Institute.

*Eviction of workers -*

Likewise, according with the reform of the Worker's Code of Ecuador, issued on the 2016. In the case of the termination of the employment relationship defined by the employee, the subsidiaries of the Group in Ecuador, will deliver the 25 percent of the last monthly remuneration by each of the years of service as long as the employee had formally notified his departure.

- (d) As of March 31, 2019, and December 31, 2018, the Group maintains in Peru a provision for future closure costs of its mines to be occurring by UNACEM between 10 and 38 years, UNICON between 10 and 25 years and by CONCREMAX 3 years, S/ S/ 37,970,000 and S/ 46,266,000, respectively.

Additionally, the Environmental Management Law and the Environmental Regulations for Mining Activities in Ecuador, require the completion of a restoration plan for the concessions of Selva Alegre, Cumbas and Pastaví, the same that hold a future closure plan based on assessment such quarries, the concessions are of 22, 21 and 22 years, respectively, for approximately S/ 2,305,000 and S/ 2,330,000, respectively.

Also, UNICON Chile maintains a provision for the future cost of decommissioning its plants 7 years, for approximately S/ 1,195,000 and S/ 1,244,000 as of March 31, 2019 and December 31, 2018.

Based on the current economic environment, Management adopted certain assumptions which are considered reasonable to make an estimation of future liabilities. These estimates are reviewed annually to take into account any significant change in the assumptions. However, the actual costs of mine closure finally depend on future market prices for the necessary works of abandonment that will reflect market conditions at the relevant time. In addition, the actual closure time depends on when the mines cease to produce economically viable products.

As of March 31, 2019, and 2018, the Group recognized the effect for restatement due to quarry closing liabilities of approximately S/ 434,000 and S/ 589,000, respectively, which is recorded in the income statement for the year, within the caption " Financial costs ". The Group Management considers that this liability is sufficient to comply with the current environmental protection laws approved in each country.

## Notes to the consolidated financial statements (continued)

### 15. Income tax

(a) This item presents the deferred income tax movement as follows:

	<b>As of March 31, 2019</b>	<b>As of December 31, 2018</b>
	S/ (000)	S/ (000)
<b>Deferred tax asset-</b>		
<b>Opening Balance</b>	151,691	140,483
Consolidated income statement impact	(398)	211
Acquisition of Subsidiaries, see note 2.1 and 2.2.	-	6,162
Exchange rate impact	(2,105)	4,835
<b>Ending Balance</b>	<u>149,188</u>	<u>151,691</u>
<b>Liability to deferred income tax -</b>		
<b>Opening Balance</b>	(678,214)	(676,802)
Consolidated income statement impact	501	21,452
Acquisition of Subsidiaries, see note 2.1 and 2.2.	-	(25,805)
Corporate reorganization, see note 1	(6,216)	-
Charges to comprehensive income	1,241	5,513
Exchange rate impact	1,146	(2,572)
<b>Ending Balance</b>	<u>(681,542)</u>	<u>(678,214)</u>
<b>Total net liability for deferred income tax</b>	<u>(532,354)</u>	<u>(526,523)</u>

(b) The current and deferred portions of the provision for income tax for the years ended as of March 31, 2019 and 2018 are comprised as follows:

	<b>2019</b>	<b>2018</b>
	S/ (000)	S/ (000)
Income tax		
Current	(55,947)	(55,522)
Deferred	103	1,486
Compensation for tax loss	2,568	-
	<u>(53,276)</u>	<u>(54,036)</u>
Mining royalties	(71)	-
	<u>(53,347)</u>	<u>(54,036)</u>

## Notes to the consolidated financial statements (continued)

### 16. Net Equity

(a) Capital issued –

As of March 31, 2019, and December 31, 2018, the capital stock is represented by 1,646,503,408 common shares totally subscribed and paid at a nominal value of S/1 per share. The common shares representing the Company's capital stock are traded on the Lima Stock Exchange.

Individual participation of capital	Number of shares	Percentage of participation
Nuevas Inversiones S.A.	420,901,550	25.56
Inversiones JRPR S.A.	361,487,789	21.96
AFPs	337,270,582	20.48
Others	526,843,487	32.00
	1,646,503,408	100.00

At the General Shareholders' Meeting held on December 28, 2018, was approved the project to merge the Company as an absorbing company and the Sindicato de Inversiones y Administración S.A. (SIA), Inversiones Andino S.A (IASA) and Inmobiliaria Pronto S.A. (PRONTO) as absorbed companies. The Company's merger project was previously approved at the Independent Directors Committee Session of November 29, 2018 and at the Board meeting of November 30, 2018.

With a merger public deed, the Company will increase its subscribed and paid capital in S/ 171,624,203, that is, from S/ 1,646,503,408 to S/ 1,818,127,611, issuing 171,624,203 new common shares of the same nominal value as the existing ones (S/ 1.00 each), which will be distributed among the shareholders of the three companies absorbed according to their exchange ratios. As of April 30, 2019, the public deed of capital increase mentioned above has done its registration, see note 26.

As of March 31, 2019, the share price of each common share has been S/2.73 (S/2.60 as of December 31, 2018).

(b) Legal reserve -

Under the terms of the General Corporation Law, it is required that at least 10 percent of the distributable profit for each year, less income tax, has to be transferred to a legal reserve until such reserve equals to 20 percent of the share capital. The legal reserve may offset any losses or may be capitalized, existing in both cases the obligation to replenish it.

(c) Unrealized net profit loss on hedging financial instruments -

Corresponds to the fair value changes on hedging financial instruments, net of its corresponding tax effect, see note 23.1 (i) (a).

(d) Dividend distributions -

At the Board of Directors meeting held on January 25, 2019, the Company agreed to distribute dividends with charge to retained earnings for approximately S/21,405,000 (S/0.013 per common share), such payment was made on February 28, 2019.

At the Board of Directors meetings held on January 26, April 17, July 17 and October 26, 2018, the Company agreed to distribute dividends with charge to retained earnings for approximately S/85,618,000 (S/0.052 per share), such

## Notes to the consolidated financial statements (continued)

payments were made on February 28, May 31, August 28 and November 30, 2018 respectively which have been paid in full.

In addition, the subsidiaries of CELEPSA, INVECO and IMBABURA distributed dividends to their non-controlling shareholders for approximately S/2,535,000 and S/ 1,148,000 as of March 31, 2019 and December 31, 2018, respectively.

(e) Exchange Rate Impact -

Mainly corresponds to the exchange rate difference resulting from the conversion of financial statements of foreign subsidiaries to the Group's functional currency.

As of March 31, 2019, and December 31, 2018, the exchange rate difference generated for each foreign subsidiary is as follows:

	<b>2019</b> S/(000)	<b>2018</b> S/(000)
Skanon Investments Inc. and Subsidiaries	114,625	121,042
Imbabura S.A. and Subsidiaries	58,717	65,133
Staten Island Company, Inc and Subsidiaries	1,160	2,062
Prefabricados Andinos Perú S.A.C. and Subsidiary	(845)	(890)
Prefabricados Andinos S.A.	(1,237)	(1,260)
Inversiones en Concreto y Afines S.A. and Subsidiaries	(1,578)	(1,194)
	<u>170,842</u>	<u>184,893</u>

### 17. Net sales, cost of sales and net earnings

This item is made up as follows as of March 31:

	<b>2019</b> S/(000)	<b>2018</b> S/(000)
<b>Segments</b>		
Cement Sales	545,156	543,103
Electrical energy and power	46,595	42,057
Concrete	398,623	293,895
Others	3,775	-
	<u>994,149</u>	<u>879,055</u>
<b>Moment of revenue recognition</b>		
Goods transferred at a point in time	922,067	817,346
service performance at a point in time	72,082	61,709
	<u>994,149</u>	<u>879,055</u>
Cost of sales	<u>(719,744)</u>	<u>(603,028)</u>
Gross profit	<u>274,405</u>	<u>276,027</u>

## Notes to the consolidated financial statements (continued)

### 18. Administrative expenses

This item is made up as follows as of March 31:

	<b>2019</b> S/(000)	<b>2018</b> S/(000)
Personnel expenses	36,023	31,366
Services rendered by third parties	12,045	9,705
Management services, note 20(b)	-	22,810
Donations	2,747	3,109
Depreciation, note 7(f)	3,096	2,895
Taxes	2,339	1,926
Wide range of Load management	2,338	2,306
Estimate for expected credit loss, note 5 (h)	561	366
Amortization, see note 8(b).	615	580
Others	4,299	3,639
	<u>64,063</u>	<u>78,702</u>

### 19. Finance cost

As of March 31, 2019, and 2018, this item is composed mainly of interest on bonds issued and debts with banks by S/ 57,153,000 and S/58,920,000 respectively.

### 20. Related parties' transactions

(a) Nature of the relationship -

As of March 31, 2019, and 2018, the Group has mainly made transactions with the following related entities:

- Nuevas Inversiones S.A. - NISA  
NISA owns 25.56 percent of the Company's capital stock as of March 31, 2019 (58.92 percent of the share capital of SIA as of December 31, 2018). As indicated in note 1, on January 1, 2019 SIA merged with the Company, being absorbed by it, consequently, SIA was extinguished without dissolution or liquidation and the contract for management service was resolved.
- ARPL Tecnología Industrial S.A. - ARPL  
The Company's shareholders exercise significant influence in ARPL. The Group receives advisory services and technical assistance, development and management of engineering projects from ARPL.
- La Viga S.A.- VIGA  
It is the main distributor of cement in the city of Lima city of the Company, which represent approximately the 23.3 and 22.1 percent of the Company's sale cement as of March 31, 2019 and December 31, 2018, respectively.
- Vigilancia Andina S.A.A.- VASA  
VASA dedicated to the provision of surveillance, control and security of all facilities and public and private buildings, shows, festivals and events in Peru.

## Notes to the consolidated financial statements (continued)

- **BASF Construction Chemicals Perú S.A. - BASF**  
It is entity dedicated to the manufacture, importation, sale and supply of chemicals used mainly as additives for the manufacture of concrete and associated investment is a subsidiary of the Company (UNICON Peru).
- **Asociación UNACEM - Association**  
It is a non-profit institution whose main activity is to promote corporate private social investment; whose objective is to generate human development. The Association receives donations mainly from the Company.

(b) The main transactions with related entities as of March 31, 2019 and 2018 were as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Income -</b>		
<b>Cement Sales -</b>		
La Viga S.A.	113,272	102,074
Asociación UNACEM	48	157
<b>Dividend income -</b>		
Ferrocarril Central Andino S.A.	2,325	429
BASF Construction Chemicals Perú S.A.	488	-
Inversiones Santa Cruz S.A.	24	-
<b>Costs and / or expenses -</b>		
<b>Management services (see note 18 and note 1) -</b>		
Sindicato de Inversiones y Administración S.A.	-	16,423
Inversiones Andino S.A.	-	6,387
<b>Engineering services and technical assistance-</b>		
ARPL tecnología Industrial S.A.	-	4,552
<b>Purchase additives-</b>		
BASF Construction Chemicals Perú S.A.	11,621	8,434
<b>Monitoring service expense-</b>		
Vigilancia Andina S.A.A.	-	6,781
<b>Commissions and freight costs of cement sales -</b>		
La Viga S.A.	4,595	3,203
<b>Paid Service Support system -</b>		
ARPL tecnología Industrial S.A.	-	798
<b>Project Management Services -</b>		
ARPL tecnología Industrial S.A.	-	275

## Notes to the consolidated financial statements (continued)

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Other expenses -</b>		
BASF Construction Chemicals Perú S.A.	1,368	641
Inversiones Andino S.A.	-	372
ARPL tecnología Industrial S.A.	-	70
<b>Other Income -</b>		
BASF Construction Chemicals Perú S.A.	331	259
La Viga S.A.	44	44
Vigilancia Andina S.A.A.	-	28
Asociación UNACEM	69	23

(c) As a result of these and other minor transactions, the Group kept the following balances with its related entities as of March 31, 2019 and December 31, 2018:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Account receivables, note 5(a)</b>		
La Viga S.A.	28,290	23,951
BASF Construction Chemicals Perú S.A.	232	554
Inversiones JRPR S.A.	605	-
Compañía Eléctrica El Platanal S.A.	498	-
Sindicato de Inversiones y Administración S.A.	-	436
Other minors	254	216
	<u>29,879</u>	<u>25,157</u>
<b>Account payables, note 12(a)</b>		
BASF Construction Chemicals Perú S.A.	12,503	18,484
La Viga S.A.	2,582	4,200
Sindicato de Inversiones y Administración S.A.	-	58,414
ARPL tecnología Industrial S.A.	-	31,863
Inversiones Andino S.A.	-	29,414
Vigilancia Andina S.A.A.	-	2,792
Other minors	5	-
	<u>15,090</u>	<u>145,167</u>
<b>By Term -</b>		
Current Portion	15,090	74,437
Non- Current Portion	-	70,730
	<u>15,090</u>	<u>145,167</u>

## Notes to the consolidated financial statements (continued)

- (d) The Group conducts its operations with related entities under the same conditions as those made with third parties, therefore there is no difference in pricing policies or the settlement of tax base, in relation to the payment, and they do not differ with the policies issued to third parties.
- (e) The total remuneration paid to Group's directors and key members of management as of March 31, 2019 and 2018 is amounting to approximately S/7,951,000 and S/ 8,477,000 respectively, which include short-term benefits and compensation for time served.

### 21. Earnings per share

Basic earnings per share are calculated by dividing net income for the year by the weighted average number of common shares outstanding during the year.

Calculation of the weighted average number of shares and the basic and diluted earnings per share is presented below:

	As of March 31, 2019	As of March 31, 2018
	S/ (000)	S/ (000)
Numerator		
Net income attributable to common shares	<u>121,433</u>	<u>79,078</u>
Denominator		
	In thousands	In thousands
Weighted average number of common shares	<u>1,646,503</u>	<u>1,646,503</u>
	<b>2018</b>	<b>2017</b>
	S/	S/
Basic and diluted earnings for common shares	<u>0.074</u>	<u>0.048</u>

### 22. Commitments and contingencies

#### 22.1 Financial and Purchase Commitments -

- (a) As of March 31, 2019, the Group and its subsidiaries kept the following letters of guarantee:
- Guarantee letter to the Ministry of Energy and Mines (MEM), issued by Banco de Crédito del Perú, by a total approximate of US\$4,334,000 (equivalent to S/ 14,393,000) with a maturity on January 2020, in order to ensure compliance of the Mine Closure of UNACEM.
  - Guarantee letter in favor of the National Institute for the Defense of Competition and the Protection of Intellectual Property (INDECOPI), and issued by BBVA Banco Continental in an amount of S/6,300,000 due in May 2019, in order to ensure compliance with the payment of a fine imposed for defense of free competition of INDECOPI, see note 22.4(b).



## Notes to the consolidated financial statements (continued)

(b) The subsidiaries maintain the following guarantee letters:

- Guarantee letter issued by financial institutions negotiated by UNICON Peru and CONCREMAX in order to ensure the supply of concrete to certain customers, as of March 31, 2019 for approximately S/ 52,083,000 (S/ 59,968,000 as of December 31, 2018).
- Guarantee letter negotiated by DAC with some financial institutions in order to ensure their obligations generated in the exercise of their functions as a bonded warehouse in accordance with the General Customs Law, its regulations and other applicable administrative provisions, as of March 31, 2019, for US\$ 200,000, approximately equivalent to S/ 662,000 (US\$ 200,000, equivalent to S/ 676,000 as of December 31, 2018).
- Guarantee letter negotiated by PREANSA Peru, issued in favor of certain financial institutions in order to ensure their obligations with certain customers for advance payments received for the start of production operations as of March 31, 2019 and December 31, 2018 for approximately S/ 3,347,000.
- Guarantee letter to Consorcio Transmantaro S.A. requested by CELEPSA for a total of US\$3,000,000, maturing in July 2019 issued by Scotiabank Peru in order to guarantee the contract for electric power transmission for facilities of the complementary transmission
- On September 23, 2016, the bank Scotiabank Chile approved a credit line up to US\$4,000,000, in favor of PREANSA Chile, the same that is guarantee through of the letter of guarantee of PREANSA Peru issued by the Scotiabank Perú S.A.A. With a maturity date on September 2019.
- On December 13, 2016, BBVA Colombia approved a credit line of up to US\$3,550,000 in favor of PREANSA Colombia, which is guaranteed through a letter of credit from PREANSA Peru issued by BBVA Banco Continental with a maturity date on February 2020.
- As of March 31, 2019, the subsidiary VASA maintain guarantee letters issued by financial institutions, guaranteeing the payment of remuneration of personnel under labor intermediation to clients for S/ 2,260,000 (S/ 2,222,000 as of December 31, 2018).

(c) Guarantees for the payment of financial obligations:

- Administration and Guarantee Trust: formed by CELEPSA's credit rights and future money flows from them, which is intended to ensure the payment of the obligations arising from the funding and serve as a means of payment. The activation of this trust was done immediately after the operations of "El Platanal" Hydroelectric Power Plant started.
- Letter of credit for US\$ 40,447,000, held on November 18, 2010 between US Bank National Association and the Development Authority of Yavapai County, in order to assure to Sindicato de Inversiones y Administracion S.A. (Applicant) the direct payment of the credit, see note 11 (f). As a result of the merger of SIA with the Company, the Applicant entity will be Inversiones JRPR.

## Notes to the consolidated financial statements (continued)

- Letter of credit for US\$ 75,000,000, held on July 30, 2015 between Drake Cement LLC, Skanon Investments, Inc (guarantor) and the Bank of Nova Scotia, New York Agency (issuer) , in order that the issuer make the direct payment of the credit for Drake Cement to the US Bank National Association (trustee), which entered into a trust agreement with the Development Authority of Yavapai (authority) County, see note 11 (f).

(d) Compensation agreement

The SKANON subsidiary establishes compensation provisions under its agreements with other companies in the normal course of its operations, generally with business partners, customers, property owners, lenders and lessors. Under such provisions, SKANON generally indemnifies and exempts for losses suffered or incurred by the indemnified party as a result of its activities or, in some cases, as a result of the activities of the indemnified party under the agreement. The maximum potential for future payments that SKANON could make under these compensation provisions is unlimited. SKANON has not incurred material costs to defend claims or resolve claims related to these compensation agreements. As a result, SKANON considers that the estimated fair value of these agreements is minimal. As a result, the Group's Management has no liabilities recorded for these agreements as of March 31, 2019 and December 31, 2018.

(e) Purchase option

In accordance with the third addendum to the Operating Agreement of September 1, 2007, SKANON has the option to purchase the minority interest in Drake Cement.

In accordance with the Drake Cement third addendum of the operating agreement (Restated Limited Liability Company Operating Agreement) on September 1, 2007, SKANON has the option to purchase the minority interest in Drake Cement. As of January 1, 2009, SKANON has the option, but not the obligation, to purchase the minority shareholders' interest at any time at fair value. The fair value will be determined by mutual agreement of the members in the general meeting of shareholders. As of March 31, 2019, Drake Cement has not exercised this option.

### 22.2 Finance leases -

The future minimum payments for financial leases and financial leasebacks are as follows:

	As of March 31, 2019		As of December 31, 2018	
	Minimum payments S/ (000)	Present value of lease payments S/ (000)	Minimum payments S/ (000)	Present value of lease payments S/ (000)
In 1 year	60,854	46,247	61,477	47,523
Between one to more years	269,105	156,306	273,001	154,391
Total, payments to be done	329,959	202,553	334,478	201,914
Less - finance costs	(127,406)	-	(132,564)	-
Present value of minimum lease payments	202,553	202,553	201,914	201,914

## Notes to the consolidated financial statements (continued)

### 22.3 Tax situation-

- (a) The companies comprising the Group are subject to the tax regime of the country in which they operate and are taxed separately on the basis of its non-consolidated results.

As of March 31, 2019, and December 31, 2018, the income tax rate on taxable income in the main countries that operate the Company and its Subsidiaries is:

	<b>Tax rates</b>	
	<b>2019</b>	<b>2018</b>
	%	%
Peru	29.5	29.5
Ecuador	25.0	25.0
United State of America (*)	21.0 and 4.9	21.0 and 4.9
Chile	27.0	27.0
Colombia	33.0	33.0

(\*) According to the legislation of the United States of America and the State of Arizona, the subsidiary is subject to the application of the federal rate of 21 percent and the state rate of 4.9 percent.

This tax rules related to the income tax are the same as those described in the notes to the annual consolidated financial statements as of March 31, 2019 and December 31, 2018.

- (b) The Tax Authority in each country has the right to review and if necessary, adjust the corresponding income tax calculated by the Company and its subsidiaries in the four years after the filing of the tax return. The affidavits of income tax are open to inspection by the Tax Authority as follows:

	<b>Periods open to review</b>
<b>In Peru -</b>	
Unión Andina de Cementos S.A.A.	2011 to 2014 and 2016 to 2018
Compañía Eléctrica El Platanal S.A.	2014-2018
Generación Eléctrica Atocongo S.A.	2014-2018
Unión de Concreteras S.A.	2014-2018
CONCREMAX S.A.	2014-2018
Inversiones en Concreto y Afines S.A.	2014-2018
Prefabricados Andinos Perú S.A.C.	2014-2018
Transportes Lurín S.A.	2014-2018
Depósito Aduanero Conchán S.A.	2014-2018
Inversiones Imbabura S.A.	2014-2018
Cementos Portland S.A..	2014-2018
<b>In Ecuador -</b>	
UNACEM Ecuador S.A.	2016-2018

## Notes to the consolidated financial statements (continued)

	<b>Periods open to review</b>
Union de Concreteras UNICON UCUE Cia. Ltda.	2016-2018
<b>In Chile -</b>	
Prefabricados Andinos S.A.	2016-2018
Unicon Chile S.A.	2017-2018
<b>In Colombia -</b>	
Prefabricados Andinos Colombia S.A.S.	2016-2018
<b>In United State of America</b>	
	2016-2018

Due to the interpretations likely to be given by the Tax Authority on current legal regulations, it is not possible to determine, as of this date, whether the reviews to be conducted will result in liabilities for the Company and subsidiaries; therefore, any increased tax or surcharge that could arise from possible tax reviews will be applied to the results of the year in which it is determined. In the Management's and its legal advisors' opinion, any additional tax settlement would not be significant for the consolidated financial statements as of March 31, 2019 and December 31, 2018.

- (c) Also, the tax loss carries forward of subsidiaries as of March 31, 2019 and December 31, 2018 are as follows:

	<b>2019</b>	<b>2018</b>
	S/ (000)	S/ (000)
Skanon Investments Inc. and Subsidiaries (i)	1,546,599	1,571,318
Compañía Eléctrica El Platanal S.A. and Subsidiaries	327,788	336,494
Prefabricados Andinos S.A. - PREANSA Chile	40,628	37,827
Prefabricados Andinos Colombia S.A.S	7,564	6,664
Depósito Aduanero Conchán S.A.	3,129	2,943
Transportes Lurín S.A.	452	422
Other minor Peruvian subsidiaries	463	378

- (i) The carryforward tax losses of the subsidiaries in the United States of America, as of March 31, 2019, amount to approximately US\$ 466,405,000 (equivalent to S/ 1,546,599,000). According to the evaluation of the Group Management, it is estimated that a federal and state loss will be recovered for approximately US\$ 166,178,000 and US\$ 155,570,000, respectively (equivalent to approximately S/ 551,046,000 and S/ 515,870,000, respectively). As a result, the Group recognized an asset for deferred income tax from tax losses of approximately US\$ 40,335,000 (equivalent to approximately S/ 133,751,000).

Under United States law, the subsidiaries of the Group in this country are subject to federal tax and state tax, to which applied a rate of 21 percent and 4.9 percent, respectively, on taxable income.

## Notes to the consolidated financial statements (continued)

- (ii) The Managers of each subsidiary in Peru with tax loss carry forwards have therefore chosen the option to offset the tax loss up to 50 percent of the taxable income generated each year, indefinitely, as well as the option to offset the tax loss in the four years starting from the date of its generation.
- (iii) The tax loss carries forward of subsidiaries in Chile and Colombia will be offset against future profits of the subsidiaries in accordance with state and federal tax requirements related.

### 22.4 Contingencies -

In the normal course of business, the Company and its subsidiaries have received several taxes, legal (labor and management) and regulatory complaints, which are recorded and disclosed in accordance with International Financial Reporting Standards.

#### *Peru -*

##### (a) Tax:

###### *Income tax*

As a result of audits for the years 2004 to 2006, the Company has been notified by the Superintendence of Tax Authority (SUNAT) with different resolutions for alleged omissions in income tax. In some cases, the Company has filed appeals for not finding the appropriate resolutions in accordance with the laws in force in Peru and in other cases it has proceeded to pay the assessments received. In the year 2018, the Tax Court issued sentence for those periods, ruling in favor of the Company the objections to the value of exports and maintaining other objections; Likewise, the SUNAT was requested to reassess the securities by virtue of the resolution. To date, the Company has not been notified of the reassessment that the return requests for the 2004, 2005, and 2006 years presented must be considered.

Likewise, the Company holds claims to Tax Authority (SUNAT), corresponding to demands and requirements of refund of income tax paid in excess for the years 2000, 2006 and 2009, in which it requested the decisions of the Tax Court set aside and will return the money paid ascending approximately S/30,383,000 and other claims by approximately S/3,366,000, see note 5(d).

For the years 2000 and 2001, up to date is pending to be resolved, by the Eleventh Constitutional Court with Subspecialty in Tax and Customs, the application for a writ of amparo requesting that the annulment of the qualifying order of the appeal filed by the court to be declared null and void by the company.

For the claims of the years 2002 and 2003, on January 22, 2018, the Third Constitutional Court of Lima issued Resolution No. 1 declaring the claim filed by the Company inadmissible. On February 16, 2018, the Company filed an appeal against said resolution.

Due to the claims of 2004 and 2005, on November 5, 2018, SUNAT notified to the Company to comply with the obligation to repay the debt corresponding to the taxable years 2004 and 2005. On November 21, 2018, the Company filed an appeal considering that the reassessment was not in accordance with the law, in said resolution a balance was determined in favor of the Company corresponding to taxable year 2005, amounting to S/3,533,000 and with respect to fiscal year 2004, an ascending tax liability to S/1,562,062. On November 30, 2018, the Company filed a lawsuit against the Fiscal Court Resolution in the extremes related to the following

## Notes to the consolidated financial statements (continued)

objections: (i) Expenditure per camp and teaching service for the years 2004 and 2005, (ii) Claim for depreciation associated with the assets "camp" and "supervised schools", as well as (iii) the reference omissions corresponding to the payments on account from January to December 2004 and 2005. Nowadays, the aforementioned lawsuit for the year 2004 is pending resolution by the Judicial Branch and the lawsuit of 2005, it was returned in February 2019, see note 5 (d).

In the case of the claim for the year 2006, on October 31, 2018, the Company filed a lawsuit against the Fiscal Court Resolution in the end linked to the following objections: (i) Expense by camp and teaching service for the 2006 fiscal year; (ii) Reparation due to unaccepted depreciation linked to the camp and school supervised, (iii) the reference omissions corresponding to the payments on account from January to December 2006.

On November 8, 2018, the Tax Court determined a balance in favor of the Company up to S/ 2,389,000. Nowadays, the lawsuit filed by the Company was returned on March 2019, see note 5 (d).

As result of the audit for the year 2010, the Company has been notified by the Superintendence of Tax Authority (SUNAT) with different resolutions for alleged omissions in income tax. In some cases, the Company has filed appeals for not finding the appropriate resolutions in accordance with the laws in force in Peru and in other cases it has proceeded to pay the assessments received. In some cases, the Company has filed appeals for not finding the appropriate resolutions in accordance with the laws in force in Peru and in other cases it has proceeded to pay the assessments received. As of December 31, 2018, the Company has recorded necessary provisions, in accordance with Management and legal consultants.

The subsidiary CONCREMAX, in relation to the audit corresponding to the Income Tax of the fiscal year 2012, on August 22, 2016, the subsidiary CONCREMAX was notified with the Resolution of Intendence No. 0150140012650 through which the Tax Administration declared the values determined in 2015 null, returning again to the control stage. Thus, the Tax Administration issued a new Information Request in the month of December 2016 in order for the CONCREMAX to support the observations originally made; however, on January 5, 2017, CONCREMAX was notified with Determination Resolution No. 012-003-0083092, issued by the Third Category Income Tax for 2012 for S/3,123,000 and the Fine Resolution No 012-002-0029815 for S/1,661,000.

On October 9, 2018, the subsidiary CONCREMAX presented the Bond Letter No. DDO-02748341, which was issued for the sum of S/5,708,000 in order to guarantee the tax debt in the aforementioned paragraph and filed with the Tax Court a claim file that is pending resolution. In the opinion of the legal advisors of CONCREMAX, this contingency is possible.

As of March 31, 2019, the subsidiaries INVECO and PREANSA Peru, filed claims with the tax authority for S/ 653,000 and S/ 40,000, respectively. According to the Group Management's evaluation it will be recovered in the current period.

## Notes to the consolidated financial statements (continued)

### *Excise tax -*

On the other hand, the Company has two additional claims for excise tax related to coal imports in 2006 and 2007 for a total amount of S/ 7,028,000, see Note 5(d). In December 2015 Superior Court upheld the original ruling in 2014 declaring void the Tax Court Resolution by claims amounting to approximately S/5,023,000 and are pending collection.

To date there are pending claims for selective tax on consumption for the years 2016 and 2017, for approximately S/ 4,460,000, see note 5 (d).

### (b) Administrative:

By means of Resolution No. 004-2010 / ST-CLC-INDECOPI of March 25, 2010, the Technical Secretary of the Committee for the Defense of Free Competition declared admissible the complaint filed by Ferreteria Malva SA, against the Company and others related to the commission of anticompetitive behavior, and initiate an infringement procedure against the complained companies. In 2013, through Resolution N° 010-2013/CLC, the Committee for the Defense of Free Competition sanctions to the Company at the end of the unjustified refusal sales, imposing a penalty of 1,488.20 UIT and absolves the offense relating to boycott. Given the resolution of the Commission, the Company filed an appeal to the Court of Competition, at the end of the penalty for the alleged refusal of unjustified sales, which confirmed the decision appealed, whereupon the Company has decided to bring contentious administrative proceedings before the Judiciary, for the annulment of the decision of INDECOPI is declared. Through Resolution N°05 of July 13, 2015, the Twenty-Fifth Administrative Court declared the process sanitized the evidence was admitted and ordered to refer the case to the Public Ministry to issue the final opinion. The Company expects to obtain a favorable ruling in court.

### *Ecuador -*

### (c) Regulatory:

During the years 2016 and 2018 the Internal Revenue Service - SRI, started audits for the income tax for the years 2013 to 2015 of UNACEM Ecuador. In 2018, UNACEM Ecuador decided to take advantage of the tax remission regime established in the Law on Productive Development, Attraction of Investments and Employment Generation, by paying the value determined by the Internal Revenue Service - SRI, as a difference in the payment of income tax, without fines or interest and the presentation of waivers of the corresponding procedural part within the tax judgments for the years 2013 and 2014. For the year 2015 that was in administrative phase and UNACEM Ecuador also decided to take advantage of the process of tax remission. In this way, UNACEM Ecuador canceled the amounts claimed by the Tax Authority without interest or fines. This operation was approved by Board Resolution of October 2018. As of March 31, 2019, these processes have been archived.

The legal advisors of the Group believe that it is only possible, not probable the tax, legal and regulatory matters mention above. On the basis of the above and in the Group Management's opinion and its legal advisor, no provision was recorded in the consolidated financial statements as of March 31, 2017 and December 31, 2016. In addition, the Group Management and its legal counsel consider that there is other tax, administrative, labor and regulatory issues which degree of contingency is remote.

Likewise, as of March 31, 2019 and December 31, 2018, the Group has filed claims to the Tax Administration Office (SUNAT), corresponding to the demands and claims for reimbursement of income tax. Management and its

## Notes to the consolidated financial statements (continued)

legal advisors estimate that there are legal arguments to obtain a favorable outcome in these processes, in which case they will not have a significant impact on the consolidated financial statements of the Group.

### 22.5 Environmental commitments -

The activities of the Group are subject to environmental protection standards. This tax rules are the same as those described in the notes to the annual consolidated financial statements as of December 31, 2018.

## 23. Financial risk management, objectives and policies

The Group is exposed to market risk, credit risk and liquidity risk.

The Group's Senior Management oversees the management of these risks. The Group's Senior Management is supported by the Financial Management that advises on financial risks and the appropriate financial risk governance framework for the Group. The Board of Directors reviews and agrees policies for managing each of these risks which are summarized below:

### 23.1 Market risk -

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and another price risk. Financial instruments affected by market risk include loans and borrowings, deposits, other financial liabilities and derivative financial instruments.

The sensitivity analyses shown in the following sections relate to the position as of March 31, 2019 and December 31, 2018.

The sensitivity analyses have been prepared on the basis that the amount of net debts, the ratio of fixed to floating interest rate of the debt and the proportion of financial instruments in foreign currencies are all constant as of March 31, 2019 and December 31, 2018.

#### (i) Interest rate risk -

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Exposure of the Group to the interest rate risk is related mainly to the long-term debt with variable interest rates.



Notes to the consolidated financial statements (continued)

(a) Derivative Financial instruments from hedge -

The Group has contracts interest rate swap designated as cash flow hedges and are recorded at their fair value. The details of these operations are as follows:

<b>As of March 31, 2019</b>					
<b>Counterparty</b>	<b>Reference value US\$(000)</b>	<b>Maturity rate</b>	<b>Receives variable rate at:</b>	<b>Pays fix rate at:</b>	<b>Fair value S/(000)</b>
<b>Assets-</b>					
Banco Scotiabank (Chile)	762	July 2019	Libor to 30 days + 3.36%	9.50%	296
Banco Scotiabank (Chile)	3,985	August 2019	Libor to 3 months + 1.75%	5.50%	127
Banco Scotiabank (Chile)	11,040	October 2023	Libor to 30 days + 1.85%	5.55%	40
<b>Total, note 24(a)</b>					<b>463</b>
<b>Liabilities -</b>					
Citibank N.A.	50,000	October 2025	Libor to 3 months + 1.75%	5.700%	13,131
Bank of Nova Scotia	30,000	September 2025,	Libor to 3 months + 2.60%	5.660%	3,126
Santander S.A.	45,000	November, 2023	Libor to 3 months + 1.85%	5.030%	6,358
Banco de Crédito e Inversiones (BCI)	3,689	November, 2027	6.78%	3.3766%	892
<b>Total, note 24(a)</b>					<b>23,507</b>
<b>As of December 31, 2018</b>					
<b>Counterparty</b>	<b>Reference value US\$(000)</b>	<b>Maturity rate</b>	<b>Receives variable rate at:</b>	<b>Pays fix rate at:</b>	<b>Fair value S/(000)</b>
<b>Assets-</b>					
Banco Scotiabank (Chile)	846	July 2019	Libor to 30 days + 3.36%	9.50%	261
Banco Scotiabank (Chile)	3,995	August 2019	Libor to 3 months + 1.75%	5.50%	183
Banco Scotiabank (Chile)	11,040	October 2023	Libor to 30 days + 1.85%	5.55%	40
<b>Total, note 24(a)</b>					<b>484</b>
<b>Liabilities -</b>					
Citibank N.A.	50,000	October 2025	Libor to 3 months + 1.75%	5.700%	11,806
Bank of Nova Scotia	30,000	September 2025,	Libor to 3 months + 2.60%	5.660%	2,161
Santander S.A.	45,000	November, 2023	Libor to 3 months + 1.85%	5.030%	4,440
Banco de Crédito e Inversiones (BCI)	3,700	November, 2027	6.78%	3.3766%	887
<b>Total, note 24(a)</b>					<b>19,294</b>

Financial instruments are intended to reduce exposure to interest rate risk variable associated with the financial obligations set out in Note 11. These financings bear interest at a variable rate equal to the 3-month Libor.

The Group pays or receives on a quarterly basis (on each interest payment date of the loan) the difference between the Libor rate on the loan market in that period and the fixed rate agreed upon in the contract coverage. Flows actually received or paid by the Company are recognized as a correction of the financial cost of the loan period for the hedged loans.

In October 2018, a hedge contract was signed with Citibank N.A., and in November 2018, two hedge contracts were signed with Banco Santander S.A. and Bank of Nova Scotia; with the purpose of reducing the risk of the variable interest rate associated with the loan obtained on October 2, November 27 and October 31, 2018, respectively, see note 11 (m), (n) and (p).

Notes to the consolidated financial statements (continued)

As of March 31, 2019, the Company recognized an expense on these derivative financial instruments amounting to approximately S/ 1,408,000 (S/1,321,000 as of March 31, 2018), whose amounts were actually paid during the year and are presented as "Finance costs" in the consolidated statement of income.

The effective portion of changes in the fair value of financial instruments that qualify as hedges is recognized as assets or liabilities and with impact on equity. As of March 31, 2019, and December 31, 2018, the Group has recognized under "Unrealized net profit" on hedging financial derivative instruments" in the statement of changes in equity.

(b) Derivative Financial instruments from trading -

Counterparty	Referential amount as of March 31, 2019 US\$(000)	Maturity rate	Receives variable rate at	Pays fix rate at	Fair value	
					As of March 31, 2019 S/(000)	As of December 31, 2018 S/(000)
Liabilities -						
Citibank N.A. New York	56,000	October 2020	Libor to 3 months + 1.08%	5.20%	3,867	4,313
<b>Total, note 24(a)</b>					<u>3,867</u>	<u>4,313</u>

As of March 31, 2019, the effective portion of changes in the fair value of financial instruments that qualify as hedges is recognized as assets or liabilities. As of March 31, 2019, the effect amounts to approximately S/ 446,000 (S/ 2,470,000 as of March 31, 2018) and is presented as part of the item "Financial income" in the consolidated statement of income.

## Notes to the consolidated financial statements (continued)

### Sensitivity to interest rate -

The Group does not show the sensitivity to a reasonably possible change in interest rates on the portion of the loans, after the impact of hedge accounting.

### (ii) Foreign currency risk -

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange relates primarily to the Group's operating activities (when revenue or expense is denominated in a different currency from the Group's functional currency).

Management of each Company monitors this risk through analysis of the country's macroeconomic variables.

The result of holding balances in foreign currency for the Group in the period ended on March 31, 2019 and 2018 was a net gain amounting approximately S/24,966,000 and S/13,092,000, respectively, which are presented in the caption "Exchange difference, net" in the consolidated statement of income.

As of March 31, 2019, and December 31, 2018, the Group has "Cross Currency Interest Rate Swap" amounting to S/ 524,000 and S/ 958,000 in favor of the bank, respectively, and hedging of risks associated with exchange rate fluctuations. These instruments were designated as held for trading. The effect as of March 31, 2019 and 2018 is an income of approximately S/ 435,000 and S/ 321,000, respectively.

### Foreign currency sensitivity -

Foreign currency transactions made at free market exchange rates published by the Superintendence of Banks, Insurance and Private Funds Managers. As of March 31, 2019, the weighted average exchange rates of the free market for transactions in U.S. Dollars were S/ 3.306 for buying and S/ 3.312 for selling (S/ 3.369 for buying and S/3.379 for selling as of December 31, 2018), respectively.

## Notes to the consolidated financial statements (continued)

As of March 31, 2019, and December 31, 2018, the Group had the following assets and liabilities in foreign currency:

### American Dollars

	2019		2018	
	US\$(000)	Equivalent S/(000)	US\$(000)	Equivalent S/(000)
<b>Asset</b>				
Cash and cash equivalents	9,806	32,518	7,355	24,776
Trade and other payables	107,978	358,055	87,681	295,397
	<u>117,784</u>	<u>390,573</u>	<u>95,036</u>	<u>320,173</u>
<b>Liabilities</b>				
Other financial liabilities	(517,372)	(1,718,179)	(520,443)	(1,758,575)
Trade and other payables	(42,959)	(142,667)	(43,556)	(147,177)
Derivative financial instruments	(1,164)	(3,867)	(1,276)	(4,313)
	<u>(561,495)</u>	<u>(1,864,713)</u>	<u>(565,275)</u>	<u>(1,910,065)</u>
Derivative financial instrument in foreign currency	(158)	(524)	(284)	(958)
<b>Net liability position</b>	<u>(443,869)</u>	<u>(1,474,664)</u>	<u>(470,523)</u>	<u>(1,590,850)</u>

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before income tax (due to changes in the fair value of monetary assets and liabilities, including derivative financial instruments in foreign currency not classified as hedge).

Change in US Dollars rate In American Dollars	Impact on profit before income tax	
	As of March 31, 2019 S/ (000)	As of December 31, 2018 S/ (000)
%		
+5	(73,734)	(79,542)
+10	(147,468)	(159,085)
-5	73,734	79,542
-10	147,468	159,085

## Notes to the consolidated financial statements (continued)

### 23.2 Credit risk –

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to a credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks and financial institutions, and trade and other receivables. The maximum credit risk for the components of the consolidated financial statements as of March 31, 2019 and December 31, 2018 is represented by the amount of the item cash and cash equivalents, trade and other accounts receivable.

The Group's Management made a continuously monitors of the credit risk to such items and periodically, it assesses the balances that evidence an impairment to determine the required allowance for un-collectability.

### 23.3 Liquidity risk –

The Group monitors its risk of shortage of funds using a recurring liquidity planning tool.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the open use of bank accounts and other financial obligations.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

	<b>As of March 31, 2019</b>			
	<b>From 1 to 12</b>	<b>4 to 3</b>	<b>From 4 to more</b>	<b>Total</b>
	<b>months</b>	<b>Year</b>	<b>years</b>	<b>Total</b>
	S/ (000)	S/ (000)	S/ (000)	S/ (000)
Trade and other payables	674,234	15,464	-	689,698
Other financial liabilities				
Amortization of capital	771,020	2,260,276	1,250,564	4,281,860
Flow of interest payments	215,396	371,594	336,243	923,233
<b>Total liabilities</b>	<b>1,660,650</b>	<b>2,647,334</b>	<b>1,586,807</b>	<b>5,894,791</b>
	<b>As of December 31, 2018</b>			
	<b>From 1 to 12</b>	<b>4 to 3</b>	<b>From 4 to more</b>	<b>Total</b>
	<b>months</b>	<b>Year</b>	<b>years</b>	<b>Total</b>
	S/ (000)	S/ (000)	S/ (000)	S/ (000)
Trade and other payables	724,922	4,961	79,680	809,563
Other financial liabilities				
Amortization of capital	461,218	2,041,419	1,878,485	4,381,122
Flow of interest payments	222,060	407,551	381,738	1,011,349
<b>Total liabilities</b>	<b>1,408,200</b>	<b>2,453,931</b>	<b>2,339,903</b>	<b>6,202,034</b>

## Notes to the consolidated financial statements (continued)

### 23.4 Capital management-

The Group's objective in managing capital is to safeguard its ability to continue as a going concern in order to generate returns for shareholders, benefits for other stakeholders and maintain optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group can adjust the number of dividends paid to shareholders, refund capital to shareholders, issue new shares or sell assets to reduce its debt.

Consistent to the industry, the Group monitors its capital on the basis of leverage ratio. This ratio is calculated dividing the net debt into the capital stock. The net debt corresponds to the total of debt (including current and non-current debt) minus the cash and cash equivalents. The total capital stock corresponds to the net equity and is presented in the consolidated statement of financial position plus the net debt.

As of March 31, 2019, and December 31, 2018 the leverage ratio is determine as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
Other financial liabilities, note 11	4,281,860	4,381,122
Trade and other payables, note 12	689,698	809,563
Less: Cash and cash equivalents, note 4	(166,781)	(111,410)
<b>Net debt (a)</b>	<b>4,804,777</b>	<b>5,079,275</b>
Net Equity	4,493,076	4,283,945
<b>Total capital and net debt (b)</b>	<b>9,297,853</b>	<b>9,363,220</b>
<b>Leverage ratio (a/b)</b>	<b>0.517</b>	<b>0.542</b>

No changes were made in the objectives, policies or processes for managing capital during the years ended on March 31, 2019 and December 31, 2018.

## 24. Fair values

(a) Instruments recorded at fair value according to hierarchy -

The following table presents an analysis of the financial instruments recorded at fair value, according to their hierarchy level as March 31, 2019 and December 31, 2018:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
Derivative financial instruments:		
Level 2	463	484
<b>Total, assets, note 5(a)</b>	<b>463</b>	<b>484</b>
Derivative financial instruments:		
Level 2	27,898	24,565
<b>Total, liabilities, note 23.1(f) and (ii)</b>	<b>27,898</b>	<b>24,565</b>

## Notes to the consolidated financial statements (continued)

### Level 1 -

The financial assets included in the Level 1 category are measured based on quotations obtained from an active market. A financial instrument is regarded as quoted in an active market if prices are readily and regularly available from a centralized trading mechanism, agent, broker, industry group, pricing providers or regulatory agencies; and those prices stem from regular transactions in the market.

### Level 2 -

Level 2 Financial instruments are measured based on market factors. This category includes instruments valued using market prices of similar instruments - whether it be an active market or not - and other valuation techniques (models) where all significant inputs are directly or indirectly observable in the marketplace. A description of how the fair value of the Group's principal financial instruments is determined in this category is presented as follows:

#### - Derivative financial instruments -

The valuation technique most commonly used includes forwards and swaps valuation methods that calculate the present value. These models consider various inputs, including the counterparties' credit quality, spot exchange rates, forward rates and interest rate curves.

### Level 3 -

As of March 31, 2019, and December 31, 2018, the Group does not maintain financial instruments in this category.

The Group carries fair value derivative financial instrument, according explains in the letter (a); it is considered in the Level 2 to hierarchy of fair value.

Other financial instruments are carried at amortized cost and their estimated fair value. The level of the fair value hierarchy is described as follows:

### Level 1 -

- Cash and cash equivalents do not represent a credit risk or a significant interest rate; therefore, their carrying amounts are close to their fair value.
- Accounts receivable because they are net of provision for loan losses and primarily have maturities of less than three months, and Management has seen its fair value is not materially different from its carrying value.
- Trade and other payables, due to its current maturity Management estimates that its accounting balances approximate its fair value.

## Notes to the consolidated financial statements (continued)

Level 2 –

- Other financial liabilities have been determined by comparing the fair value market interest rates at the time of initial recognition with current market rates offered for similar financial instruments. The following is a comparison between the carrying value and the fair value of these financial instruments.

	As of March 31, 2019		As of December 31, 2018	
	Carrying value S/ (000)	Fair value S/ (000)	Carrying value S/ (000)	Fair value S/ (000)
Other financial liabilities (*)	4,046,233	3,690,058	4,138,679	3,686,574

(\*) As of March 31, 2019, and December 31, 2018, the amount outstanding does not include promissory notes and bank overdraft, see note 11 (a).

### 25. Segment information

For management purposes, the Group is organized into business units based on their products and activities and have three main reportable segments as follows:

- Manufacture and sale of cement.
- Manufacture and sale of concrete.
- Generation and sale of electrical energy generated using hydraulic resources.

No operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating profit of each business unit separately for purposes of making decisions about resources allocation and performance assessment.

Segment performance is evaluated based on gain or loss operating and is measured consistently with gain or loss operating in the consolidated financial statements.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.



Notes to the consolidated financial statements (continued)

	As of March 31, 2019							As of March 31, 2018						
	Cement S/(000)	Concrete S/(000)	Electrical Energy S/(000)	Others S/(000)	Total Segments S/(000)	Adjustments elimination S/(000)	Consolidated S/(000)	Cement S/(000)	Concrete S/(000)	Electrical Energy S/(000)	Others S/(000)	Total segments S/(000)	Adjustments elimination S/(000)	Consolidated S/(000)
<b>Income</b>														
Third-party customers	545,156	398,623	46,595	3,775	994,149	-	994,149	543,103	293,895	42,057	-	879,055	-	879,055
Inter segments	57,917	33,223	17,828	17,456	126,424	(126,424)	-	63,353	26,099	16,554	2,021	108,027	(108,027)	-
<b>Total revenues</b>	<b>603,073</b>	<b>431,846</b>	<b>64,423</b>	<b>21,231</b>	<b>1,120,573</b>	<b>(126,424)</b>	<b>994,149</b>	<b>606,456</b>	<b>319,994</b>	<b>58,611</b>	<b>2,021</b>	<b>987,082</b>	<b>(108,027)</b>	<b>879,055</b>
<b>Gross profit</b>	<b>196,309</b>	<b>47,263</b>	<b>26,462</b>	<b>4,270</b>	<b>274,304</b>	<b>101</b>	<b>274,405</b>	<b>208,408</b>	<b>40,560</b>	<b>24,681</b>	<b>113</b>	<b>273,762</b>	<b>2,265</b>	<b>276,027</b>
<b>Operating Income (expenses)</b>														
Administrative expenses	(45,870)	(15,902)	(3,293)	(4,791)	(69,856)	5,793	(64,063)	(65,096)	(14,351)	(3,472)	(1,173)	(84,092)	5,390	(78,702)
Selling expenses	(10,265)	(6,317)	(604)	-	(17,186)	255	(16,931)	(7,801)	(4,650)	(524)	-	(12,975)	216	(12,759)
Other operating income (expenses), net	111,253	14,985	752	194	127,184	(117,267)	9,917	90,479	3,752	1,010	175	95,416	(101,410)	(5,994)
<b>Operating profit</b>	<b>251,427</b>	<b>40,029</b>	<b>23,317</b>	<b>(327)</b>	<b>314,446</b>	<b>(111,118)</b>	<b>203,328</b>	<b>225,990</b>	<b>25,311</b>	<b>21,695</b>	<b>(885)</b>	<b>272,111</b>	<b>(93,539)</b>	<b>178,572</b>
<b>Other income (expenses)</b>														
Participation in net income of associates and joint business	-	308	-	-	308	-	308	-	647	-	-	647	-	647
Financial Income	9,764	1,743	103	703	12,313	(2,301)	10,012	3,884	1,175	6	171	5,236	(336)	4,900
Finance cost	(50,290)	(7,962)	(6,358)	(3,236)	(67,846)	2,301	(65,545)	(52,834)	(5,556)	(6,801)	(2,060)	(67,251)	336	(66,915)
Exchange difference, net	17,697	1,684	5,262	390	25,033	(67)	24,966	10,685	856	1,807	267	13,615	(523)	13,092
<b>Income before income tax</b>	<b>228,598</b>	<b>35,802</b>	<b>22,324</b>	<b>(2,470)</b>	<b>284,254</b>	<b>(111,185)</b>	<b>173,069</b>	<b>187,725</b>	<b>22,433</b>	<b>16,707</b>	<b>(2,507)</b>	<b>224,358</b>	<b>(94,062)</b>	<b>130,296</b>
Income tax	(40,861)	(5,433)	(6,808)	(245)	(53,347)	-	(53,347)	(44,339)	(4,514)	(5,130)	(53)	(54,036)	-	(54,036)
<b>Net income for segment</b>	<b>187,737</b>	<b>30,369</b>	<b>15,516</b>	<b>(2,715)</b>	<b>230,907</b>	<b>(111,185)</b>	<b>119,722</b>	<b>143,386</b>	<b>17,919</b>	<b>11,577</b>	<b>(2,560)</b>	<b>170,322</b>	<b>(94,062)</b>	<b>76,260</b>
<b>Income before tax for segment</b>	<b>269,124</b>	<b>41,713</b>	<b>28,579</b>	<b>63</b>	<b>339,479</b>	<b>(166,410)</b>	<b>173,069</b>	<b>236,675</b>	<b>26,167</b>	<b>23,502</b>	<b>(618)</b>	<b>285,726</b>	<b>(155,430)</b>	<b>130,296</b>
	As of March 31, 2019							As of December 31, 2018						
	Cement	Concrete	Electrical Energy	Others	Total Segments	Adjustments elimination	Consolidated	Cement	Concrete	Electrical Energy	Others	Total segments	Adjustments elimination	Consolidated
<b>Operating assets</b>	<b>7,541,045</b>	<b>1,280,918</b>	<b>1,239,508</b>	<b>199,187</b>	<b>10,260,658</b>	<b>160,450</b>	<b>10,421,108</b>	<b>7,570,155</b>	<b>1,312,706</b>	<b>1,246,699</b>	<b>131,897</b>	<b>10,261,457</b>	<b>161,169</b>	<b>10,422,626</b>
<b>Operating liabilities</b>	<b>385,895</b>	<b>460,667</b>	<b>86,331</b>	<b>1,104</b>	<b>933,997</b>	<b>4,994,035</b>	<b>5,928,032</b>	<b>463,558</b>	<b>496,489</b>	<b>88,180</b>	<b>4,097</b>	<b>1,052,324</b>	<b>5,086,357</b>	<b>6,138,681</b>

## Notes to the consolidated financial statements (continued)

### Eliminations and Reconciliation -

Financial income and expenses, and gains and losses from changes in fair value of financial assets at the individual segments are not charged because the underlying instruments are managed at centralized level.

Current and deferred taxes and certain financial assets and liabilities to the segments are not charged as also administered at centralized level.

A reconciliation of the effective rate of income tax as of March 31, 2019 and 2018 is as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Reconciliation of income -</b>		
<b>Income before tax for segment before adjustment and eliminations</b>	339,479	285,726
Financial Income	10,012	4,900
Finance cost	(65,545)	(66,915)
Participation in net income of associates and joint business	308	647
Inter segments	(111,185)	(94,062)
<b>Income before tax for segment</b>	<u>173,069</u>	<u>130,296</u>

The reconciliation of operating assets and liabilities as of March 31, 2019 and December 31, 2018 is as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Reconciliation of assets -</b>		
<b>Segment operating assets</b>	10,260,658	10,261,457
Deferred income tax asset	149,188	151,691
Derivative financial instruments	463	484
Other assets	10,799	8,994
<b>Operating assets of the Group</b>	<u>10,421,108</u>	<u>10,422,626</u>
<b>Reconciliation of liabilities -</b>		
<b>Segment operating liabilities</b>	933,997	1,052,324
Other financial liabilities	4,281,860	4,381,122
Trade payables to Directors	2,735	2,456
Deferred income tax liability	681,542	678,214
Derivative financial instruments	27,898	24,565
<b>Operating liabilities of the Group</b>	<u>5,928,032</u>	<u>6,138,681</u>

## Notes to the consolidated financial statements (continued)

### Geographic information –

The income information contained above is based on customer location.

Income by location as of March 31, 2019 and 2018 is as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Income of customers</b>		
Peru	708,652	661,037
Ecuador	129,227	112,479
United State of America	96,629	91,541
Chile	57,721	13,998
Colombia	1,920	-
<b>Total income according to the consolidated statements of income</b>	<u>994,149</u>	<u>879,055</u>

Total non-current assets by location as of March 31, 2019 and December 31, 2018 is as follows:

	<b>2019</b> S/ (000)	<b>2018</b> S/ (000)
<b>Non-current assets:</b>		
Peru	6,812,953	6,813,387
United State of America	1,213,383	1,236,655
Ecuador	784,815	794,711
Chile	94,727	93,992
Colombia	31,571	31,289
<b>Non-current assets according to the financial statement</b>	<u>8,937,449</u>	<u>8,970,034</u>

For purposes of this note, non-current assets include concessions, properties, plant and equipment, deferred stripping and intangible assets.

### 26. Subsequent events

In the UNACEM Board Meeting held on April 26, 2019, approved the simple merger project between UNACEM as an acquiring company and Cementos Portland S.A.C. (CEMPOR) as an absorbed company and summon for a General Shareholders Meeting to be held on May 28th 2019.

Likewise, in April 30, 2019, it has registered in Electronic Certificate No. 11021439 of the Registry of Legal Persons of Lima, the public deed of merger. by absorption, capital increase due to merger and partial modification of the statute granted by UNACEM, as absorbing company, and SIA, IASA and PRONTO as absorbed companies, extended on February 26, 2019 before the Notary Dr. Julio Antonio del Pozo Valdez, according to the Merger Project approved at the General Shareholders' Meeting of UNACEM on December 28, 2018. This merger became effective on January 1, 2019.

This registration inscription includes the registration of the capital increase subscribed and paid for by UNACEM, also approved at the same General Shareholders' Meeting held on December 28, 2018, in the amount of S/ 171,624,203.00; that is, the subscribed and paid capital increased by the Merger from S/ 1,646'503,408.00 to S/ 1,818'127,611.00, with the consequent issuance of 171,624,203 new common shares of the same nominal value as the existing ones (S/ 1.00 each) , which will be distributed among

## Notes to the consolidated financial statements (continued)

the shareholders of the three companies absorbed as follows: (1) 64,876,584 new shares among the shareholders of SIA; (2) 56,302,355 new shares among the shareholders of IASA; and (3) 50,445,264 new shares among the shareholders of PRONTO.

Between April 1, 2019 and the date of issuance of these consolidated statements, no other significant financial or accounting events have occurred that could affect the interpretation of these consolidated financial statements.