

Grupo UNACEM Conference Call

Jan 24th , 2022



Presenting today



Pedro Lerner

Corporate CEO



Eduardo Herrera

Celepsa CEO



**UNIDOS
LLEGAMOS
MÁS
LEJOS**

Disclaimer...

Please note that this presentation might disclose some forward-looking statements related to UNACEM Corp and its subsidiaries based on currently known facts, expectations and forecasts, circumstances and assumptions regarding future events. Many factors could cause the future results, performance or achievements of UNACEM Corp and its subsidiaries to be different from those expressed or assumed herein, so this should be considered for reference only



Grupo UNACEM Today

1 PERU



8.3 M tm
73 %



3.4 M m³
65 %



6.5 M tm
65 %



271 MW
80 %



881 MW
55 %

2 ECUADOR



1.7 M tm
15 %



0.2 M m³
4 %



24 MW
7 %

4 CHILE



0.6 M tm
6 %



1.2 M m³
16 %

3 EEUU



0.7 M tm
6 %

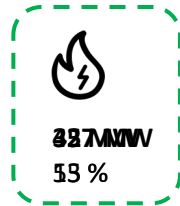


0.8 M m³
15 %

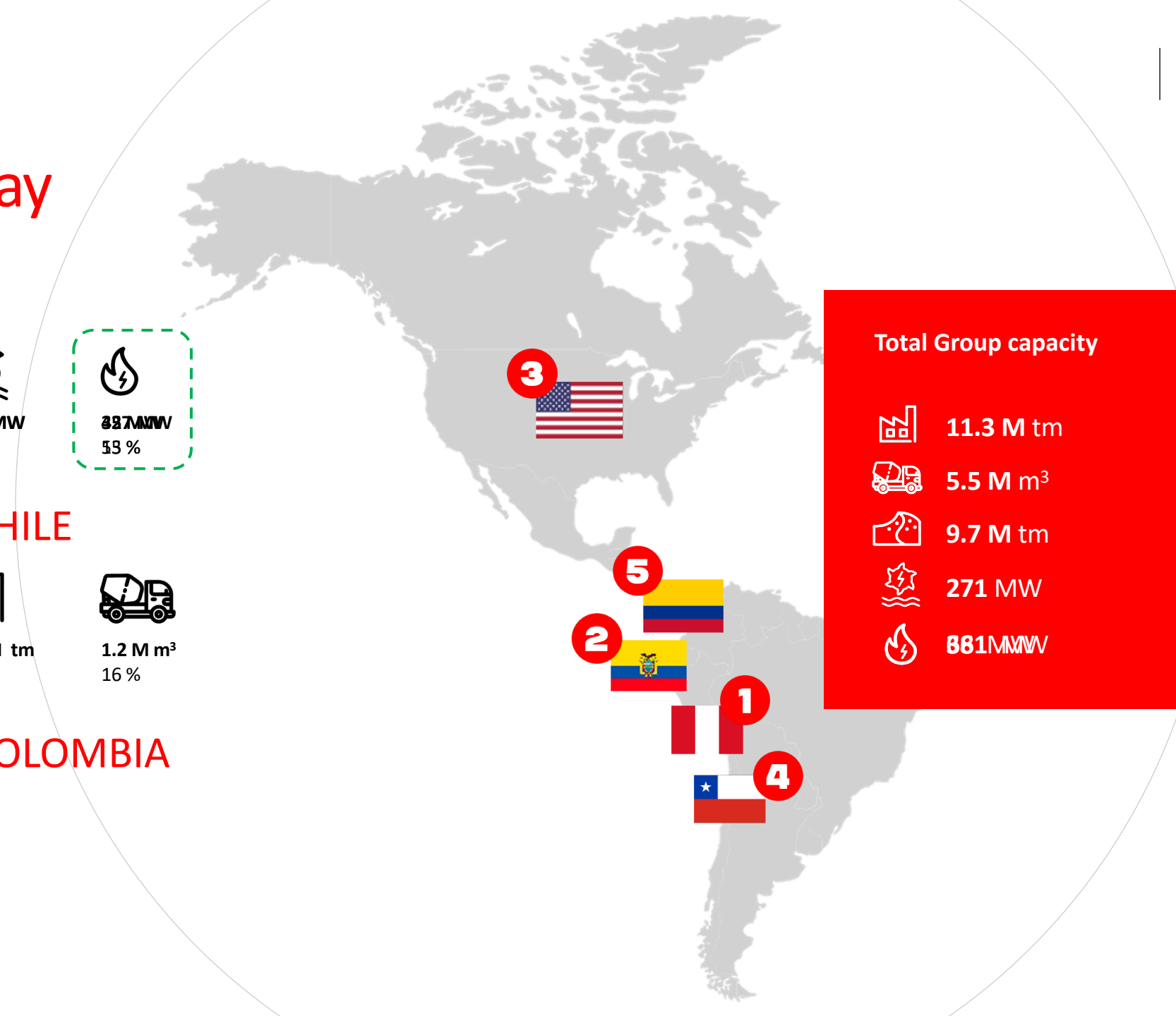


3.2 M tm
35 %

5 COLOMBIA



881 MW
55 %



Total Group capacity



11.3 M tm



5.5 M m³



9.7 M tm

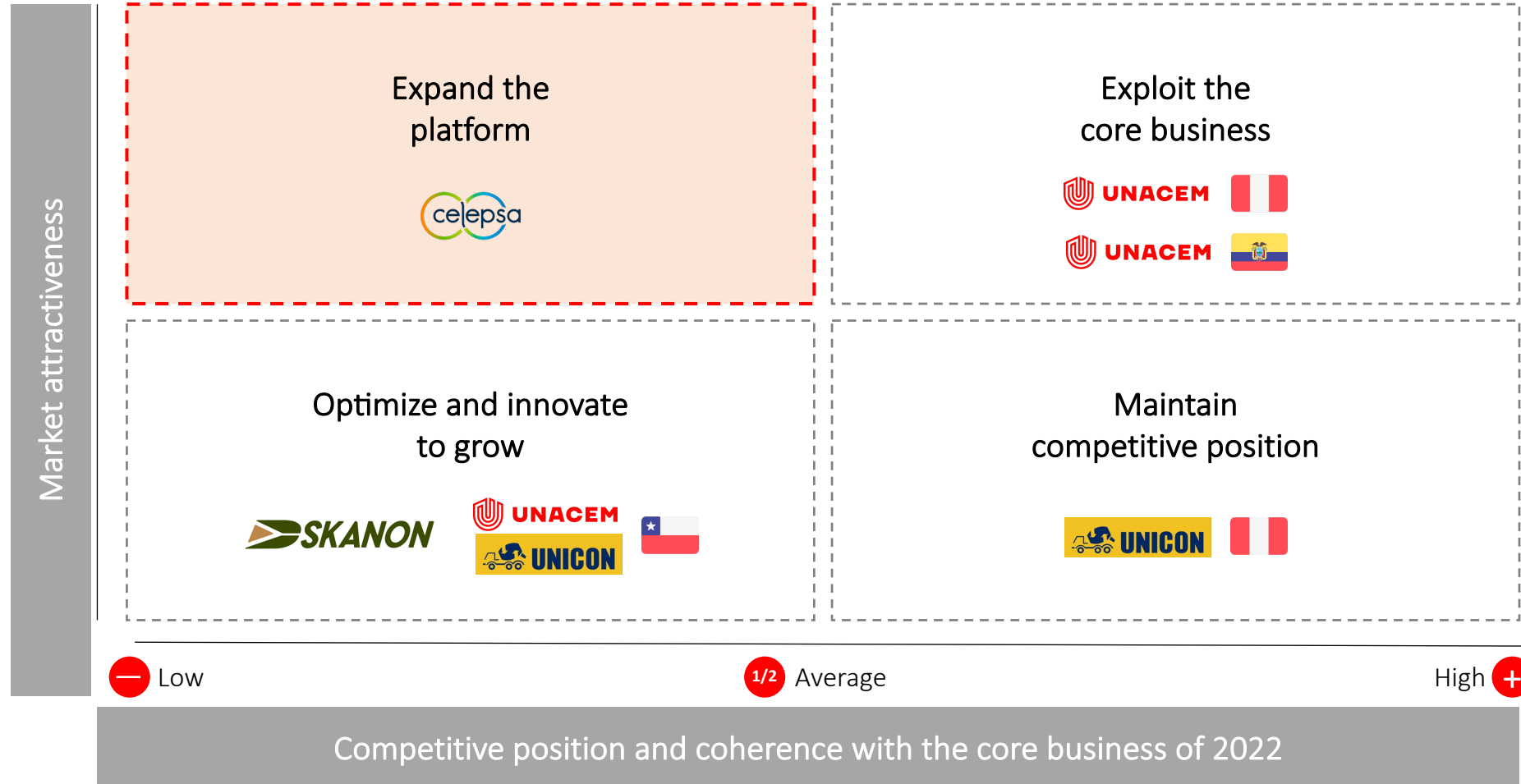


271 MW



881 MW

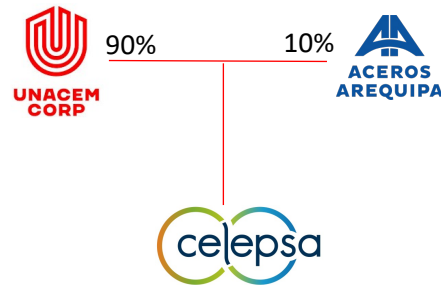
Each of our business units has a differentiated role in the portfolio strategy



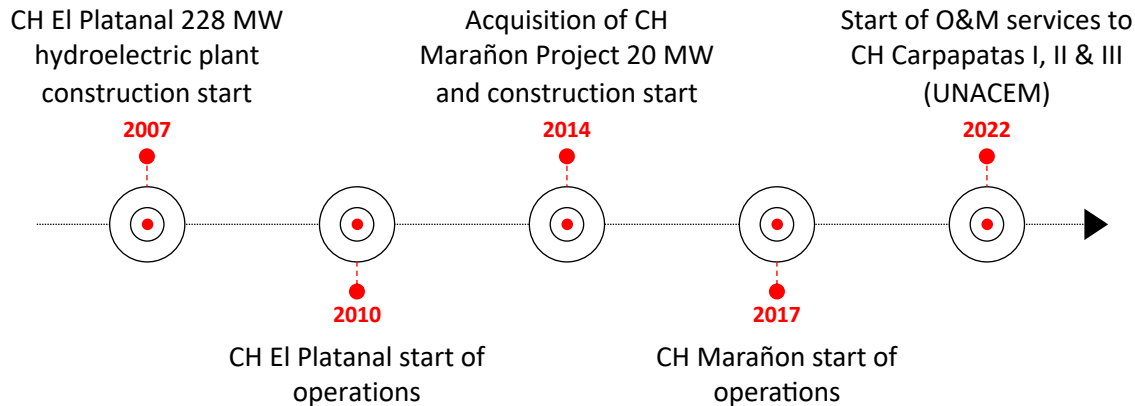
Celepasa at a glance

Overview & Shareholder structure

- Energy business unit of Grupo UNACEM that started operations in 2010
- Celepsa owns and operates two hydroelectric plants in Peru for with a total combined capacity of 248 MW
- Diversified portfolio of clients, 100% of the production is sold through long term PPAs



Timeline



Assets

1 CH El Platanal (2010)
 Yauyos & Cañete – Lima
 228 MW

2 CH Marañón (2017)
 Huamalés – Huanuco
 20 MW

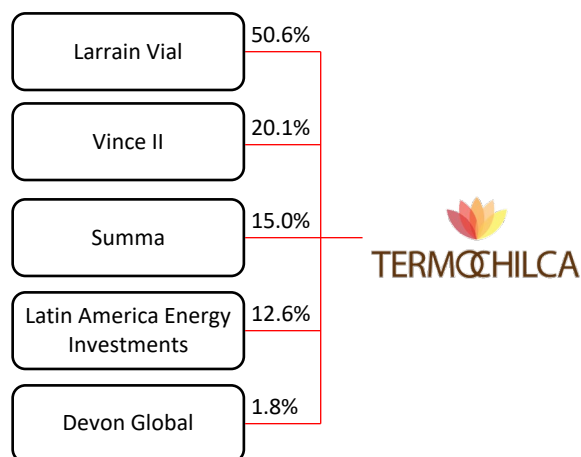
Key Figures (2021)

248 MW Capacity 2.2% Mkt Share	1,266 GWh Generated 2.5% Mkt Share	1,996 GWh Energy Sold 1.6x energy generated
USD 86 MM Revenues	USD 40 MM EBITDA 47% EBITDA Margin	USD 385 MM Total Assets 13% Debt/Assets

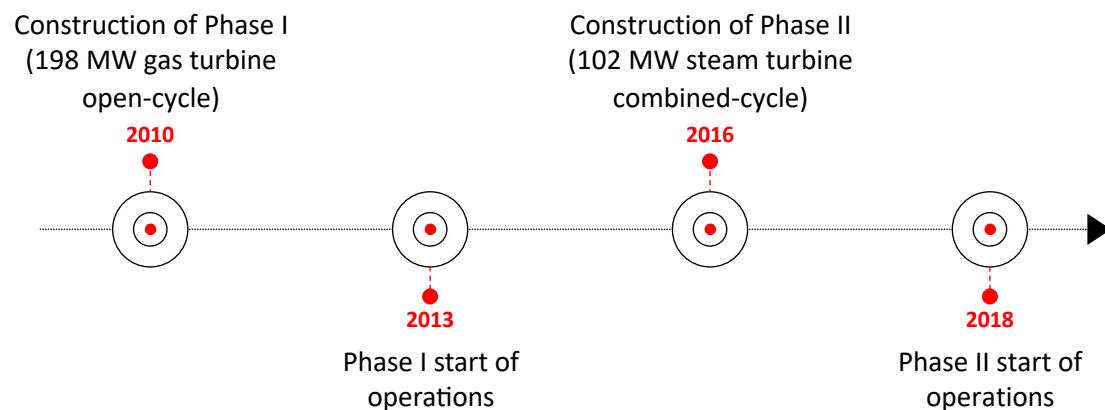
Termochilca at a glance

Overview & Shareholder structure*

- Independent power producer company established in 2010
- Termochilca owns and operates the Santo Domingo de los Olleros power plant, a 300 MW combined-cycle gas turbine
- Located in a power generation district with access to Camisea's natural gas network



Timeline



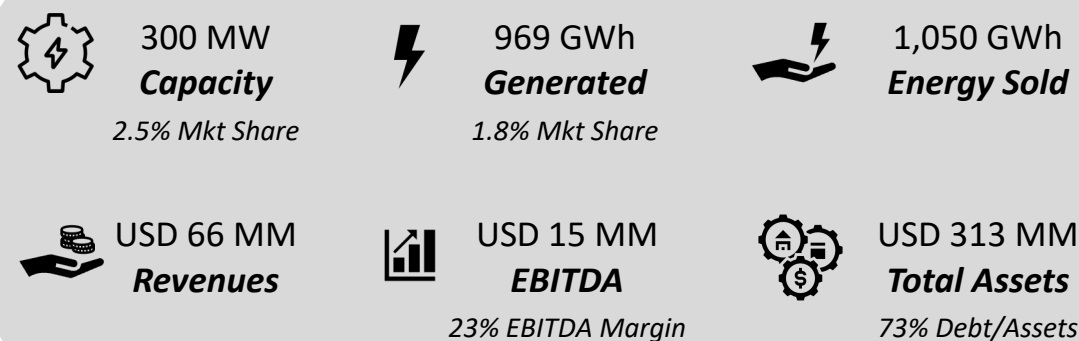
Note: Shareholder structure before transaction

Assets

- CT Olleros (2013)**
 Chilca – Lima
 300 MW
 - 198 MW open-cycle
 - 102 MW combined-cycle



Key Figures (2021)



Transaction Overview

1



CH El Platanal
228 MW



CH Marañón
20 MW



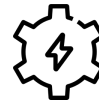
2



CT Sto. Domingo de los Olleros
315 MW



Combined Key Figures



563 MW
Capacity



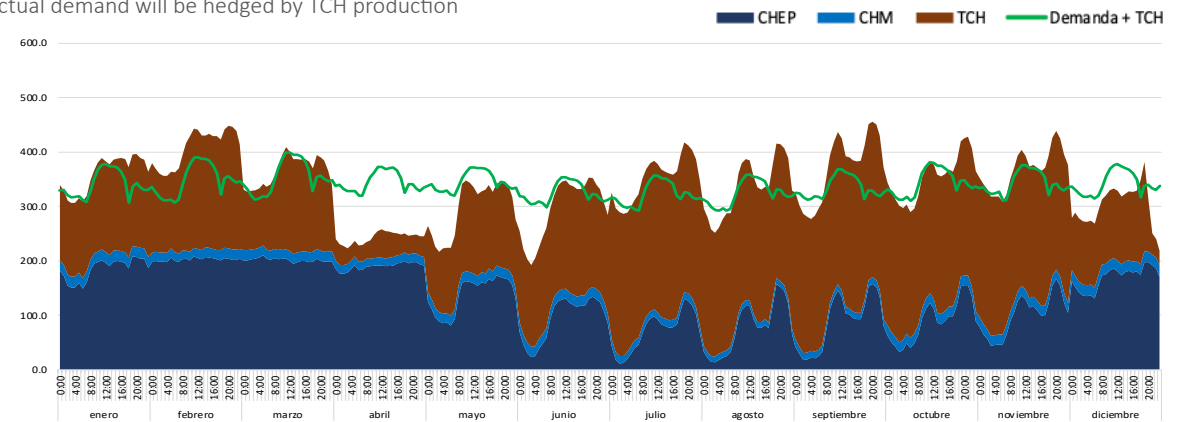
~3,200 GWh
Energy



~5%
Market Share

Aggregated Production vs Demand (MW)

Actual demand will be hedged by TCH production



Termochilca adquisiton for Grupo UNACEM...

- 1** This energy acquisition fits with our portfolio strategy
- 2** Strategic asset will be able to offer a constant supply of energy to our customers
- 3** Celepsa will finance this acquisition directly with a fully financed bank loan
- 4** Consolidated leverage ratio will grow from 2.1x to 2.5x, within our target below 3x

Q&A



Growing together to build a more sustainable world

